





### **DELICIOUS DESTINATIONS ARE DRIVING DECISIONS**

- most.
- 79% of travelers like to explore new food options they've never had before when traveling.
- around visiting a restaurant.

 81% of travelers agree that trying local foods and cuisines is what they look forward to the

47% of Millennials have planned an entire trip

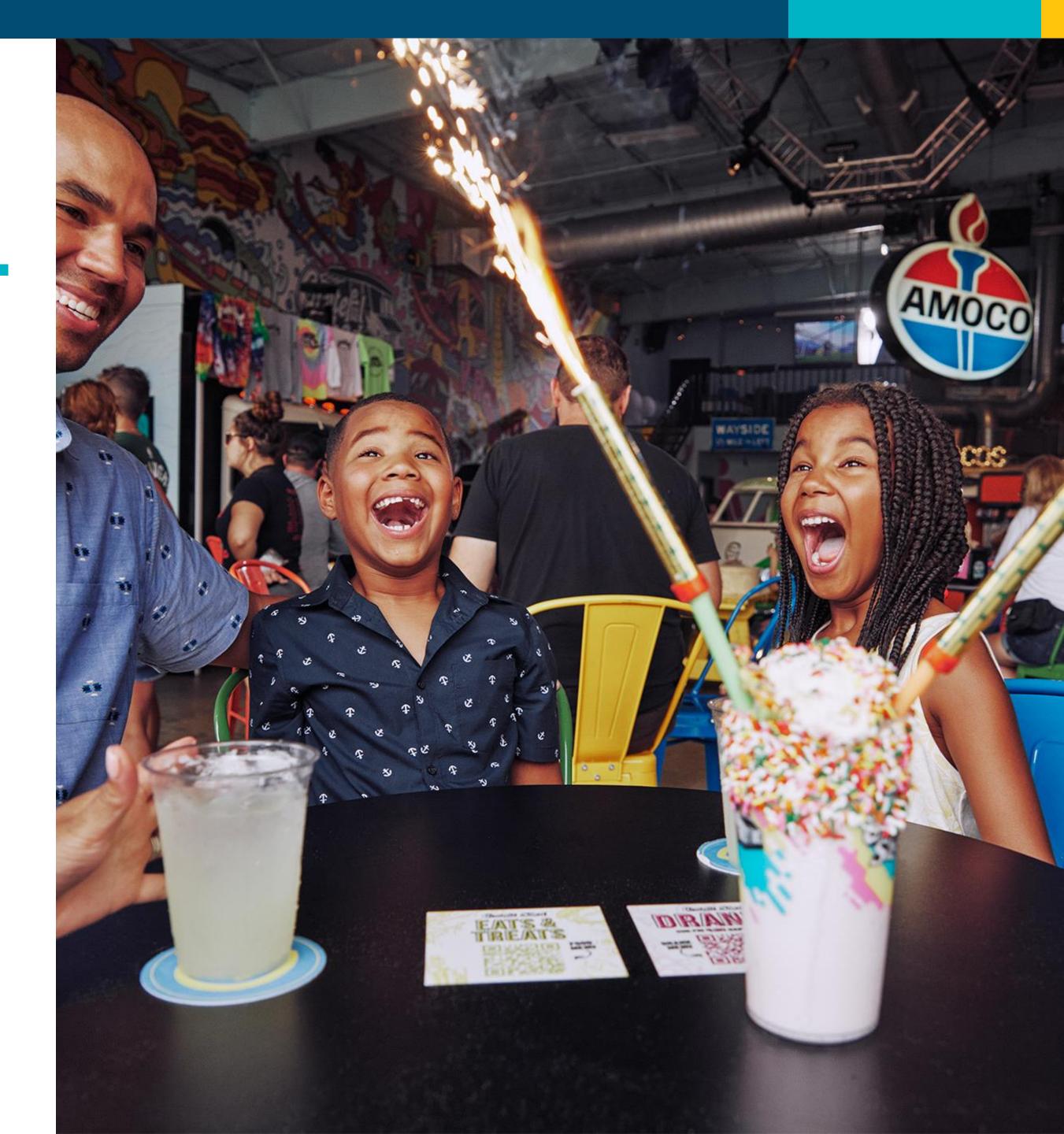
TRAVEL **MISCANSIN** 



# POP CULTURE INFLUENCING TRAVEL

- •70% of millennials say they have been inspired to visit a destination after seeing it in a TV show.
- •40% of travelers say they have been inspired by a celebrity or influencer to visit a specific destination.

2023 American Express Global Travel Trends



# DINING TYPES ON TRIPS TO WISCONSIN

|  |   | Wisconsin | U.S. Norm |
|--|---|-----------|-----------|
| (44)   | Unique/local food                                   | 50%       | 47%       |
|  | Fine/upscale dining                                 | 18%       | 25%       |
|  | Street food/food trucks                             | 16%       | 23%       |
| ¥8   | Food delivery service<br>(UberEATS, DoorDash, etc.) | 14%       | 21%       |
| en<br>En<br>En<br>En<br>En<br>En<br>En<br>En<br>En<br>En<br>En<br>En<br>En<br>En | Picnicking  | 12%       | 13%       |
| R  | Gastropubs  | 11%       | 10%       |

#### 2022 Longwoods International

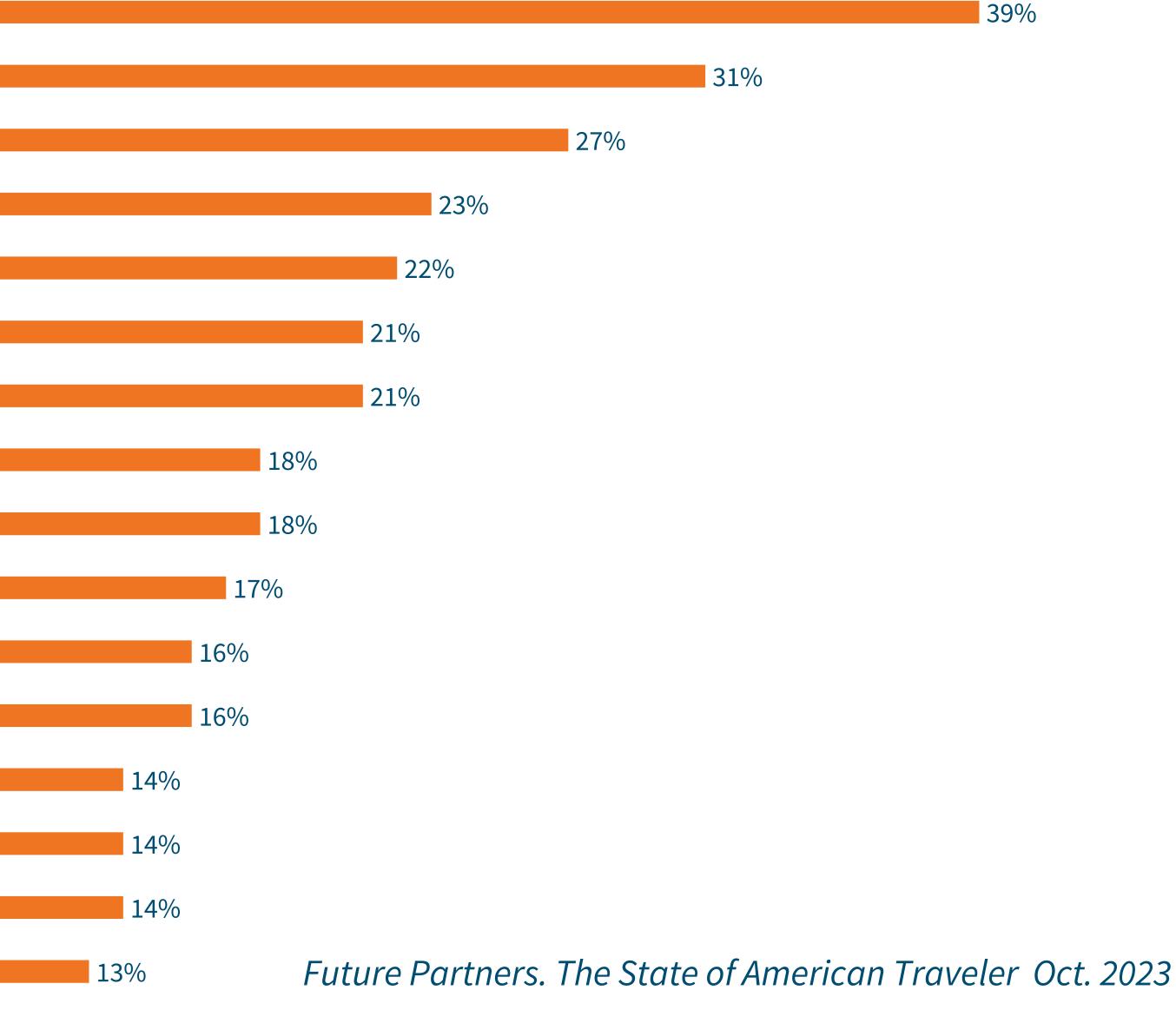


## **IMPORTANT FACTORS FOR OVERNIGHT TRIPS TO WISCONSIN**

**Restaurants and dining** 

Shopping

Take pictures or videos for my social media posts Visit historical sites or attractions Outdoor activities (hiking, biking, camping) Meet and interact with local people Visit State or National Parks Attend a festival or special event Visit Museums or cultural institutions Attend a musical performance People watching Attend a professional sporting event Children's activities Visit wineries or breweries Outdoor summer water sports Attend theater, plays or musicals





# INDUSTRY CHECKLIST



#### **UPDATE CULINARY LISTINGS ON TW.COM** COZY INN CHINESE RESTAURANT



#### 0000

**Diverse-Owned Business** 

Asian American and Pacific Islander-Owned Business

**Restaurant Type** 

Meals Served

Asian

Lunch Dinner

#### 🤍 Favorite (1)

214 W. Milwaukee Street - Janesville, WI 53548

Information: 608-752-4597

Tue-Thurs 11am-9pm, Fri 11am-9:30pm, Sat 1:30pm-9:30pm, Sun 1:30pm-9pm

#### Q View Map 🛛 名 Share

The oldest established Chinese restaurant in Wisconsin and one of the oldest in the country. Established in 1922, Cozy Inn is consistently voted the Best Chinese Food & Favorite Asian Restaurant in the local newspaper's Reader's Choice awards. They offer an extensive menu of Hunan and Cantonese cuisine, and their egg rolls are out of this world! You'll feel as though you've stepped into a different world - and a different time - as you climb the stairs, settle into a private round booth, and are greeted by their friendly staff.

SUBMITTED BY Janesville Area Convention & Visitors Bureau



# WEB LISTING TIPS

- Use <u>2-5 High-Quality Images</u> that showcase the 1. best of each offering.
- Use Attention-Grabbing Descriptions of around 2. 300 words that tell travelers what makes your offering worth a visit
- **Use Attribute Information and Join Travel** 3. **<u>Green</u>** to highlight accessibility features, showcase diverse-owned businesses and demonstrate your commitment to sustainability

Find more listing tips + guides here.









## WHAT'S NEW FOR 2024

- **Culinary anniversaries**
- New restaurants
- New culinary attractions
- Hidden culinary gems
- Fresh spins on culinary traditions

Submit ideas here.

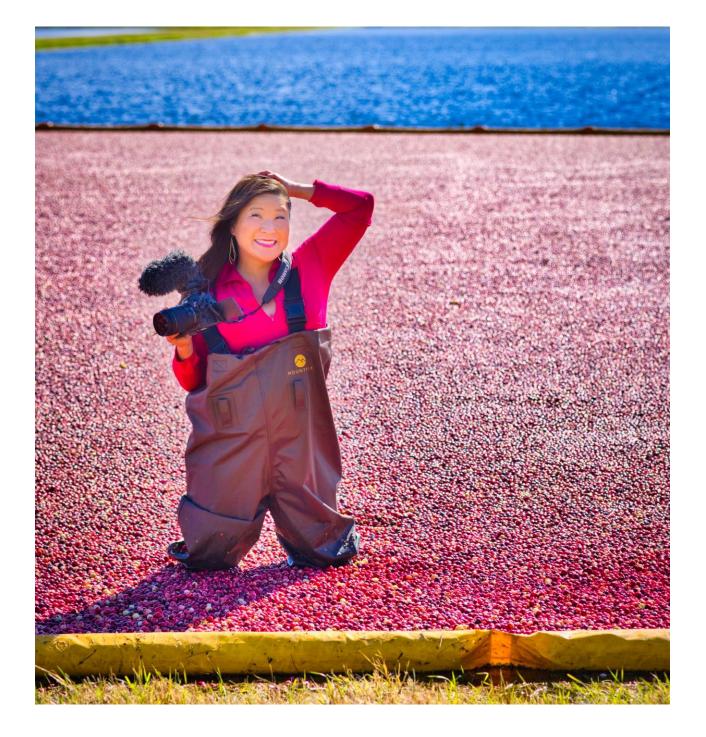




#### AMPLIFY YOUR CULINARY STORY WITH CO-OP

- Host a culinary content creator.
- Host an individual FAM.
- Pitch media your culinary story during virtual desksides.

Learn more <u>about Co-ops here.</u>





### **CULINARY SPECIAL OFFERS & DEALS**

#### Share your culinary features through the free special offers co-op program! Participation is free. <u>Sign up here</u>.

#### Information to include;

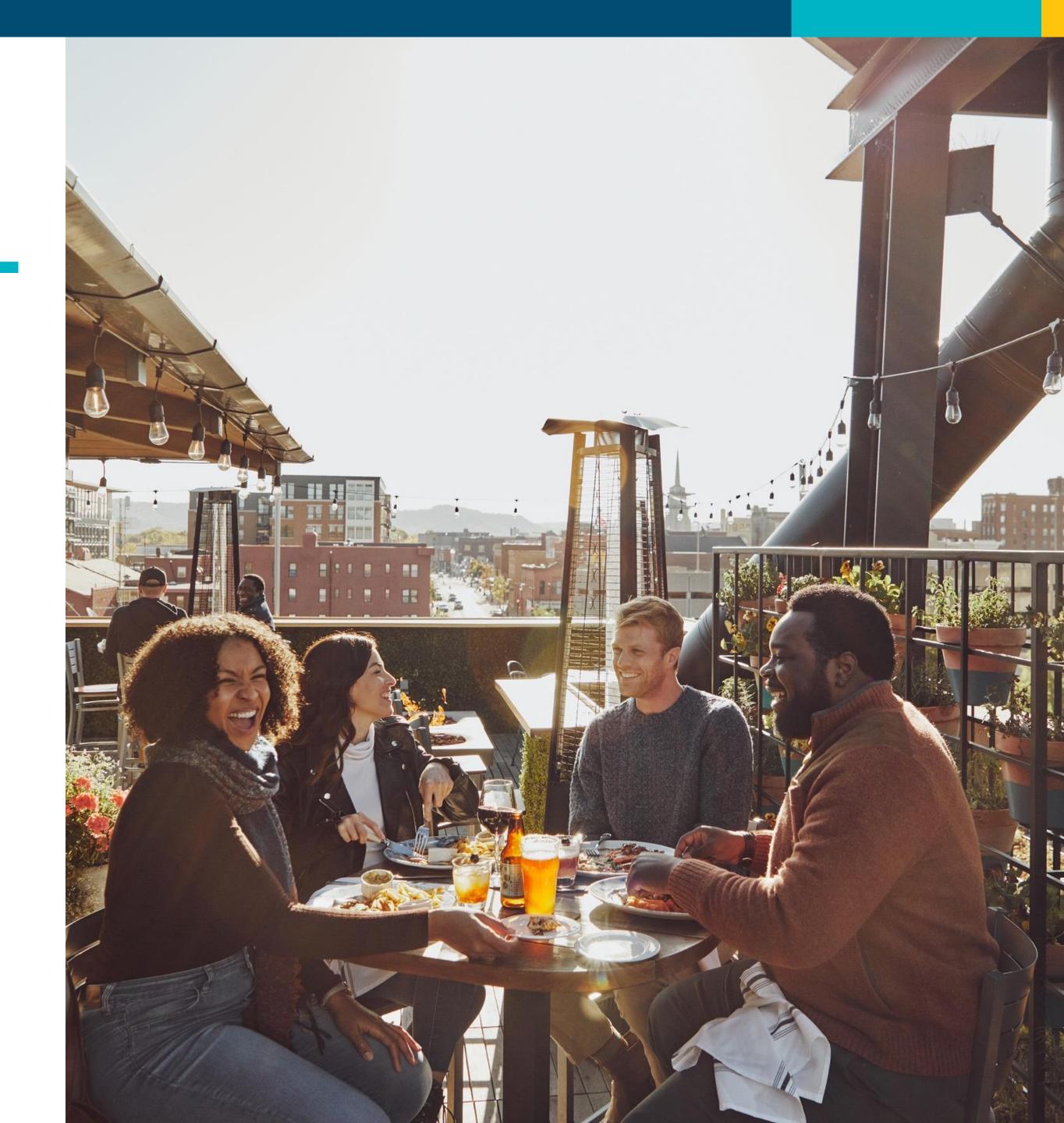
- **Offer headline** be descriptive!
- **Description** be sure to include offer specifics and instructions on how to access/use the deal, including promo codes, exclusions or black-out dates.
- **Original Price & Deal Price** offers must include some type of monetary deal (buy 1, get 1, 30% off, free drink) with purchase of appetizer, etc.)
- **Date range** be sure to submit your deal at least two business days before you want it posted, but the earlier the better!
- Website link include a direct link to learn more about the offer. If a direct link is not available, a link to your homepage works, too.
- **Photo** the photo <u>cannot</u> be a logo or have text overlay.

Once you've submitted your details, you'll hear from Brianna Woller at Hiebing.



### **BEFORE TOP CHEF**

- Gather local culinary stories.
- Dial-up on hidden gems and emerging offerings.
- Refresh your website, articles and assets.
- Add culinary to your media kit.
- Create itineraries to travel by fork.





# **DURING TOP CHEF**

- Host a watch party.
- Send media mailers + emails.
- Pitch your culinary gems to media.
- Host a culinary sweepstakes.
- Run culinary ads.

#### **CHECK LIST**

 Update culinary listings and events on TravelWisconsin.com

Submit culinary updates for the What's New survey

Incorporate culinary stories into your marketing and PR strategy

Sign Up for Co-op programs

Follow Travel Wisconsin and Bravo on social

✓ Share your special offer deals

Promote your destination when Top Chef starts airing



### **REACH OUT TO THE TDS TEAM**

#### **Tourism Development Specialist Map**

POLK



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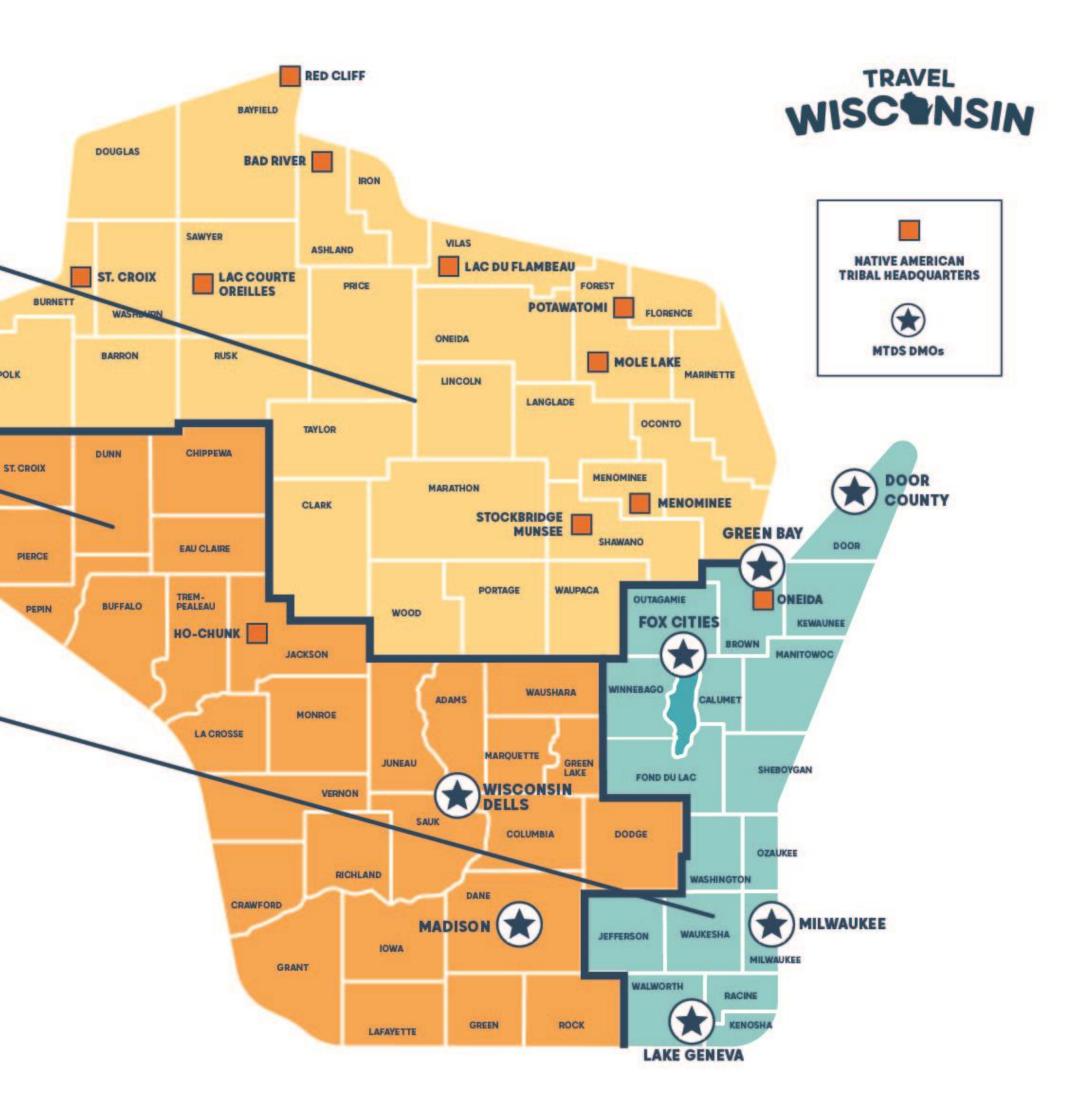
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#### TRAVEL NISCIMSIN



# Thank You

