\$407,280



Wyoming Tourism Board Meeting Monday, April 14, 2025

Zoom Link 3:00 p.m.

l.	Welcome – Board Roll Call/ Board Updates	Tony O'Brier
	a. Board Members:	

- i. Tony O'Brien, Chairman
- ii. Quintin Blair, Vice Chairman
- iii. Ken Barkey
- iv. Budd Betts
- v. Charisse Haws
- vi. John Johnson
- vii. Jenissa Meredith
- viii. Shawn Parker
- ix. Taylor Phillips
- b. Staff Introductions
- c. Public Introductions

iii.

- II. WOT Board Meeting Minutes from January 26, 2025 For Approval (Attachment A)
- III. Financials For Approval Dionne Roccaforte
 - a. Year to Date Budget Summary as of 03/31/2025 (Attachment B)
 - b. Statewide Lodging Tax Collections as of 03/31/2025 (Attachment C)
 - c. BFY25 End of Year Projections (Attachment D)

Verb Interactive, Inc.

IV.	Consent Agenda		Tony O'Brien	
	a. FY25 – Contract Amendments for Approval (Attachment E)			
		i.	Birdsall, Voss and Associates Inc. aka BVK (Amendment One)	\$9,875,000
		ii.	New Thought Digital (Amendment One)	\$689,738
		iii.	Verb Interactive, Inc. (Amendment One)	\$403,380
		iv.	Miles Partnership, LLLP – Fulfillment (Amendment One)	\$245,000
b. FY26 - Contracts for Approval (Attachment E)				
		i.	Real America Marketing Company dba Rocky Mountain International (RMI)	\$427,420
		ii.	Snow Day Agency – Formerly New Thought Agency	\$415,000



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	iv.	College Cowboy Marketing Program	\$220,000
		1. Casper College	\$27,500
		2. Central Wyoming College	\$27,500
		3. Eastern Wyoming College	\$27,500
		4. Laramie County Community College	\$27,500
		5. Northern Wyoming Community College - Gillette	\$27,500
		6. Northern Wyoming Community College - Sheridan	\$27,500
		7. Northwest Community College	\$27,500
		8. University of Wyoming	\$27,500
	V.	Brand USA – Letter of Agreement (LOA)	\$150,000
	vi.	Young Strategies, Inc.	\$65,000
٧.	/. Executive Director's Report		Diane Shober

- VI. Old Business
- VII. New Business
- VIII. Public Comments
- IX. Executive Session
- X. Adjourn

<u>Upcoming Meetings:</u> Attendance is required for **regularly scheduled board meetings**. Other events are optional.

- May 4 10, 2025: National Travel & Tourism Week
- May 13 15, 2025: WOT Board Retreat, Cody
- June 9: WOT Board Meeting Virtual, 3:00 4:00 p.m.
- August 18, 2025: WOT Board Meeting Virtual, 3:00 4:00 p.m.
- September 19, 2020: WHTC Golf Classic, Jackson Hole
- October 22 23, 2025: In-person WOT Board Meeting in conjunction with Fall Summit, Riverton
- December 4 6, 2025: Salute to Team Wyoming Breakfast, Las Vegas, NV
- December 15, 2025: WOT Board Meeting Virtual, 3:00 4:00 p.m.
- January 2025: In-person WOT Board Meeting in conjunction with Joint Appropriations Committee,
 Cheyenne
- February 22 24, 2026: In-person WOT Board Meeting in conjunction with Wyoming Governor's
 Hospitality & Tourism Convention, Cheyenne