

# **EXPLORE YORK FACT SHEET**

# York County's Official Tourist Promotion Agency

## **Tourism Impact in York County**

### • Economic Impact

For three years in a row, visitors spent more than \$1 billion in York County annually. Unfortunately, the COVID-19 pandemic hit our industry hard and broke this remarkable streak. In 2020, visitor spending dropped to just over \$730 million. In 2021 through 2023, the economy began its road to recovery. The Explore York team is working hard to return our tourism industry to pre-pandemic levels.

#### • Tax Relief

York County's tourism economy generated nearly \$110.8 million in state and local taxes in 2021. This translates into direct tax relief for all York County residents.

#### Jobs

The tourism industry employed more than 7,300 people in York County in 2021.

-- The Economic Impact of Travel and Tourism in Pennsylvania, Dutch Country Roads Region, 2020–Tourism Economics

#### Mission

Explore York's Mission is to maximize tourism expenditures and their economic impact in York County, PA, through comprehensive tourism sales and marketing programs.

#### **Vision**

Explore York's Vision is for a York County where tourism is recognized for the value of its economic impact and its role in raising the profile of York County as a sought-after destination.

#### **Budget & Structure**

\$4 million. Explore York is a private not-for-profit 501c6 organization.

## **Designations**

Explore York is designated by municipalities representing more than 50 percent of York County's population and the York County Commissioners as the Official Tourist Promotion Agency for York County. Explore York is a member of Destinations International (DI).

### Operation

Explore York operates on a July 1- June 30 fiscal year. The Board of Directors approves the annual budget by June of the previous year. Explore York is audited annually by an independent accounting firm.

## **Board of Directors**

<u>Chair</u>	
Dan	Johnson

Vice Chair
Glenn Smith

Brewery Tours

Treasurer

**Robert Berkebile** 

RKL, LLP

Secretary
Jason Schultz
High Hotels

**Patrick Ball** 

York Expo Center

Mike De Julia Yorktowne Hotel

Ioanne Wilmore

Grace Manor B&B

Joseph Scarcelli, Ph. D.

York College of Pennsylvania

Julie Wheeler

York County President Commissioner **Laura Wagner** Explore York

**Leah Nadu** Historic Ashland

Meagan Hess Given
The Pretzel Company

**Mike Jones** PA House of

Representatives 93rd District

**Sam Terroso**South County Brewing

Jada Richardson

City of York

**Contact** 

Laura Wagner

President, Explore York 717-852-9675 ext. 105 Laura@YorkPA.org

## **York County Tourism Grant Program Committee**

## **Chair**

**Eric Menzer** 

York Revolution

**Christina McCullough** 

Stewart & Tate

**Dora Polk** 

PA House of Representatives

Sarah Messer

Hanover Area Chamber of Commerce

**Jeff Pacl** 

Crispus Attucks Association of York, PA

**Katie Mahoney** 

YCEA & Downtown Inc

**Bryan Tate** 

County of York Pennsylvania

**Tyler Chronister** 

County of York Pennsylvania

**Elaine Bonneau** 

Bonneau & Associates

**Explore York Staff Representatives** 

Laura Wagner

717-852-9675 ext. 105 Laura@YorkPA.org

**Diane Yocum** 

717-852-9675 ext. 102 Dyocum@YorkPA.org

Elizabeth Waite Fisher 717-852-9675 ext. 113

Elizabeth@YorkPA.org

YorkPA.org



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# **Explore York Timeline**

- In July 2023, Explore York first hit the \$4 million revenue mark in room tax.
- In **February 2023**, Explore York launched the Cultural Trails program for an inspiring experience.
- In **July 2022**, Explore York, in conjunction with Sport York, celebrated 50 Years of Women in Sports at a first-of-its-kind Title IX Anniversary event at Historic Ashland.
- In **April 2022**, Explore York was awarded a \$450,000 grant from the York County Tourism Grant Program for place-based marketing, brand adoption efforts, and implementation throughout York County.
- In **November 2021**, Explore York launched the digital Good Libations Trails digital passport.
- In the **spring of 2020**, after the York County tourism industry was hit hard by the COVID-19 pandemic, Explore York leadership and Board of Directors decided to waive member fees for the 2020/2021 fiscal year.
- In **November 2019**, Explore York launched a new rebranded website that incorporates the York County destination brand and houses a page for the brand, *haveitmadehere.com*.
- In **November 2019,** Explore York rebranded the organization to embrace the York County destination brand.
- In May 2019, the YCCVB announced they will now do business as Explore York.
- In **November 2018**, the YCCVB Board of Directors announced the appointment of Laura Wagner as the president of the York County CVB.
- In **2018**, the YCCVB was awarded with the Destination Marketing Accreditation Program (DMAP) seal of accreditation by Destinations International for its commitment to industry excellence and meeting the industry standard for performance and accountability of destination organizations around the world. This certification was initially awarded to the York County CVB in 2008, making it only the fifth CVB in PA at the time to achieve this designation.
- In **2017**, YCCVB's Director of Sales, Laura Wagner attained the designation of Certified Destination Management Executive from Destination Marketing Association International (DMAI).
- In **2016**, the York County Convention & Visitors Bureau (YCCVB) and the York County Commissioners established a matching grant program aimed at boosting tourism (visitation from beyond a 50-mile radius) in York County.
- In **2016,** York County raised its hotel tax from 3 to 5 percent to fund local tourism efforts.
- In **2009**, the Pennsylvania Department of Community and Economic Development (DCED) ranked the York County CVB's marketing plan as sixth in Pennsylvania.