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Thank you for joining the webinar will begin in just a moment.

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Mikiko we're all set.

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Thank you Susan.

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And good afternoon, good morning and good evening, my name is Nikita Healy, Managing Director of tourism market development at NYC and company. I hope all of you and your families as well.

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And on behalf of NYC in a company, my colleagues regional cello and john Marshall I would like to welcome you all to the seventh installment of our all in NYC webinar series.

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Laurie luxury travelers. Before I take you through their lunch show for today's webinar. Let's warm up, we have a quick poll question for you.

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So the question number one is choose the best statement that.

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This describes you and your company. So please participate in this poll question. Your feedback is very important to us.

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We'll wait a little bit.

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Thank you.

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So today, we will provide you with the latest updates of New York City and recent comic 19 updates there are some good news. Following the NYC updates.

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We have five wonderful members will share the great information of why New York City is your go to destination to impress even your most jaded actually traveler who expects you to while him or her, every time you organize their vacation.

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So whether you are luxury travel though, it's in traditionalist expansionist opportunities to or revenge traveler. You got it, we got you covered. So today's members are either Yvonne sales and marketing manager of the hotel.

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Ryan Sofia.

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Managing Director of Marketing sex with Avenue is an art director of sales and marketing. The Beekman a Thompson hotel.

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Tom Burton, president of Manhattan by sale and Joel Cohen, General Manager of beyond Time Square NYC and company pushes to be more accessible. During our webinars, the zoom platform is accessible by screen reader and capturing.

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If you would like to turn your closed caption off, you can do so.

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At the bottom of your screen, next to the q amp a button. You will see a live transcript. Once you click on that and you will be able to show or hide the capturing.

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We will also be providing the full script of a this webinar, along with the recording in our follow up email, which you will receive in a few days during this webinar, please feel free to use that q amp a function at the bottom will be a screen to ask

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anytime during the webinar. After all the presentations are over, we will bring back all the presenters, of what 10 minute q&a session and address your questions, all at once, you have a specific question for one of the presenters please indicate this

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when you write your question.

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We will not be going over details of the coordinating safety protocols and what our initiatives, we have the dedicated webinar for that, and that's available for you at NYC.

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com backslash trouble trade webinars. So now original will give you the top line important to New York City updates tools and luxury opportunities in New York City.

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Before inviting our members to speak so original, the floor is yours.

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Thank you Mikiko Hello everyone, I'm going to start off, hopefully most of you know this but if you don't want to be stated that NYC and company is the official destination marketing organization for the five boroughs of New York City.

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And our mission is to maximize travel and tourism opportunities throughout the city. Build economic prosperity and spread the dynamic image of NYC around the world.

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Now let's get started with a few updates.

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So a few key updates here we have quite a few. The first one is New York State has lifted quarantine restrictions for both domestic us travelers and international visitors for asymptomatic travelers.

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In addition, the curfew for restaurants and bars will be extended from 11pm to midnight, beginning next week, April 19.

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Now, events and arts and entertainment venues, have reopened at a capacity of 33% weddings and catered events reopened with up to 50%, but no more than 150 people per event.

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We get to outdoor professional sports and stadiums that hold 10,000 people or more. They have reopened at 20% capacity, whereas smaller sporting venues holding 1500 people indoors or 2050 2500 people outdoors may also reopen with a 10% capacity for indoors

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and 20% outdoors.

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Now, outdoor Performing Arts bed us, holding more than 22,500 people may reopen at a 20% capacity.

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Now, hotels, we love hotels and we are well over Twitter hotels that have reopened, such as the Kimpton us hotel. The hotel Brooklyn Bridge and four points by Sheraton Long Island City Queensboro Bridge, and many more hotels paid reopens such as the Margarita,

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Bill hotel. The Fifth Avenue hotel, and the public.

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Now, New York City is loaded with cultural activities, and I'm one of this for you a few of those that are both indoor and outdoor. So for outdoor activities culture activities.

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The Arts Center at Governors Island, with the exhibition of med Webster wave is going to be going from June 12 through October 31st Thursday through Sunday from 12 to 5pm.

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Next up is

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Next up is also at the at the Art Center at Governors Island is going to be on Nikita Qk the forever museum archive surface 6000 bc from 12 until October 31, and then wound up Malik blessings of the boat, June 12 of October 31, and that's going to be

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running from Thursday through Sunday from 12 to 5pm, then that Museum, the roof guard commission, Alex, the court.

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The court, as long as a sudden last April 16 of October 31 at the New York Botanical Garden with consumer cosmic nature, April 10 of October 31 2021, and we will go indoors, we're going to go to put it right photography Scott and Adrian Raquel exhibition

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called onyx, which will be running from April 22 through September 26 of this year. Also, mobile photo club photo club is Mo, which is Brazilian modernist photography from 1964 1946 or eight to 1964 running from May 8 until September 26, also the Museum

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of the city of New York, which will feature, New York, New Music from 1980 to 1986 opens June 11 of this year.

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Now, Broadway sales are suspended through May 31. However, there are probably performances, through New York pop ups now seven Glover and Nathan Lane recently performed others.

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A few weeks ago. Just a reminder, New York, New York pop ups is an arts festival featuring hundreds of free pop up performances, a run through September six, and to help get Broadway reopened in the fall.

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New York City, just open a vaccine site in Times Square, especially for theatre entertainment industry workers. That's great news.

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Now we're going to go on to poll question number two,

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which you'll see here with the updated travel regulations that vaccine distributions, have your clients expressed interest in traveling to New York City.

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And I think we're good with the question.

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And now we're going to go on to tools and resources for you, the travel trade. So here you can access our webinars, you can sign up for our E newsletters and select NYC images and videos from our digital library.

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All this and more can be found at NYC. go. com backslash travel trade.

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In addition, you can also find useful links and updates related to coordinate team at NYC go to com backslash coronavirus.

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Now let's talk about luxury.

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So for those with a taste for finding things. New York City holes at an indelible of your discerning travelers are drawn to experiences both grand and intimate.

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Many offering the perks of exclusivity and personalized attention.

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So today's webinar is about lowering the luxury traveler.

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So you will hear from our five presenters who will share with you what you and your clients can expect when you stay at their hotel or shop at your store cylinder boats or enjoy their private tours, and soon I'm going to ask our first presenter, you,

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You Eli, Bob, who sales and marketing manager would be to share with us. Eli.

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Hi, everyone. Thank you so much for joining us today. My name is Eli Vaughn, I'm the sales and marketing manager for from Dale hotels, which includes Crosby street Hotel in Soho, and the Whitney Hotel in Midtown.

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I'm pleased to share with you that our hotels are open, and we are offering all of the typical services that we would offer to guess our restaurants are open.

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Room service. our gyms and at the Whitney hotel. We have our Friday evening jazz which has returned, which is very popular and exciting to have live music and I do want to share a short video with you about the wiki from our designer and founder cam.

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So enjoy the video.

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It's a very exciting moment because we've just opened the Whitby Hotel in midtown Manhattan, right from the word go. I have to have an idea in my mind of what I want to achieve and how the hotel will look as it does today.

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The hotel is located just two blocks from Central Park, it's 16 floors, and we've built it lock, stock and barrel right from the ground up which is quite refreshing to actually walk into the lobby area of the wiki hotel.

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We feel that Midtown can be just a little bit too serious and what we wanted to add was color and wit, as he went to the hotel on the right hand side you see a drift of colors which is a wallpaper by capably, and an artwork by Joe tilson what I liked

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about Joe Wilson's work is his love of mythology, ecology and symbolism. He was a pop artist of the 70s, but someone working way before his time over the reception desk is the loom artwork by him on a sky, it's a kaleidoscope of color, but it actually

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sums up what we love, and that is to champion craft and fabulous different artists.

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We have a grandfather clock between the lifts. And this is an art piece by Martin boss.

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The grandfather is actually inside the clock, and every minute with his felt tip pen is changing the time.

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All the rooms on the ground floor actually interlink, and there's always that wonderful length of you to draw you through to another environment or another feeling.

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So here we are in the drawing room. I wanted this to be a very calm and cozy room, and my love of fabrics is very evident in this room.

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There are a number of different ones that I've used, but one that is actually the most memorable is friendly flowers. If you look closely at the fabric it's got little flowers with this is smiling faces on, and the petals settled in middle handkerchiefs

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the food down the face of the fabric, and so they fall down, the face of the curve. All the rooms on the ground floor are joining, and from the lobby you're looking through to the bar and to the restaurant above the bar is our installation of baskets

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from New craftsmen. They're a collection of 52 baskets from England, Ireland, Scotland and Wales, and they all tell their different little stories, whether it's Kent apple picking on the flower sellers basket, or what was on the back of a donkey collecting

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fish in Scotland, no longer use these baskets, tell a story about how things used to be in the bar the way I've used patterns and colors that maybe shouldn't work together, but they do.

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There's always something satisfying about bending the rules.

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So opposite the bar, we have the Ramirez south, who's one of my favorite Spanish painters, it's a view, which makes you think that you want to go on holiday immediately with little birds and dogs, and huge sofas overlooking the sea, to my mind, he's just

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a very lyrical artist. If you make a collection of anything it suddenly becomes interesting, and we decided to make a collection of neat patterns that the large dishes that grandfather used to carve the meat on every Sunday framed in perspex with a black

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belt background, they suddenly become works of art in themselves.

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It's interesting to create different environments and within this ground floor we have so many different areas. So going from our bar we then go into the orange area at the back.

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Now this is a long room. It's a room which is good for a celebration. All along the back wall, we have the PST resistance of Morpheus ports, which are placed in organizations, their landmark buildings and bridges of New York and etched into each port

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is the design of the building itself, it's a glow that you can see from the front of the building right the way through the back end of tonight's about all, and makes it into an inviting space to come into.

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I think the with the hotel is a breath of fresh air in midtown Manhattan. When you open the doors, you should be able to say, Wow, I've arrived.

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And it's something that aren't going to remember, but somewhere that you want to return to time and time again.

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Thank you so much Eli that was wonderful. I love the fact that we saw you know that God is but yet cozy.

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My really favorite is the grandfather clock, so thank you so much Eli, and the next is Ryan Soulja Managing Director of Marketing at the Saks Fifth Avenue Brian, take it away.

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Hello everyone, thank you for letting me be part of this webinar with you all today. I'm very excited to be here and share a little bit about Saks Fifth Avenue and hopefully you know take some questions from you at the end.

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So just before I turn it over to a little video that will kind of give you a brief tour of our store.

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Let me just tell you a little bit about stacks for any of you who might not know about Saks Fifth Avenue which I'm sure there's not many out there who don't, but Saks Fifth Avenue is a leading destination for the ultimate and luxury shopping.

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We're renowned for our coveted edit of American International designers, and it's always been part of our history to always be looking for the next biggest and best.

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One of the things that we're really focusing on now which I think will be very appealing to many of you for your clients, is the fact that we can develop individual experiences that can cover any area of our store that would suit your individual clients.

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So before I go into a little bit more about that I'm going to turn it over to the video so you can see a little bit about Saks Fifth Avenue flagship store.

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Hello, I'm Matt Brown store director at the Saks Fifth Avenue flagship in New York City. It is my pleasure to welcome you to our store. Step inside to see the iconic experience that we bring to our customers.

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Well I hope you all enjoyed the tour of our iconic flagship store. One of the main areas, I'd like to call out and highlight for each and every single one of you is our fifth avenue club or Fifth Avenue club is our personal shopping department, that is

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truly where all the magic happens. That is where we have a team of expert personnel shoppers who can kind of will can pull together, any individual appointments that your clients may want, we can build any type of packages over the holidays, we can build

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into our packages of our holiday windows.

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Each in each individual package can be personalized, there's nothing really standard about anything we can work with you individually to grow and develop opportunities for all of your clients so we look forward to seeing you all at Saks Fifth Avenue.

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Thank you.

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All right.

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Thank you so much, Brian, actually my favorite at the Saks Fifth Avenue is the face gym, you know after my face walk out I feel like that really helps my shopping at the Saks Fifth Avenue to so great.

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Thank you so much, Brian, and the next up is Allison and a Director of Sales and Marketing.

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The Beekman Thompson hotel doesn't take it away.

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Thank you Mikiko Hello everyone, my name is Allison Dante and I'm the Director of Sales and Marketing here at the beautiful beacon.

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I want to give a special thanks to Mikiko Reginald and the entire NYC and company team.

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You've all been such great supporters and we're very excited to have the opportunity to spotlight. All of the exciting experiences, awaiting you at the Beekman to lead off, we have a short video clip, which gives a great introduction to the hotel.

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It's an elegant yet immersive look at the Beekman.

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Over to you, Susan.

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Okay, Wonderful, thank you so much.

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I have a little presentation Let's see here. I want to share with you all.

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We go.

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So, in terms of the.

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When you think of New York City and luxury.

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There's nothing more authentic in design and iconic by nature, then the Beekman, in many ways, the Beekman is like a love letter to New York, there's so much soul and character and magic within our spaces for fans of architecture history and design.

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The Beekman is a revival of a 19th century landmark building, and has been passionately restored as the premier luxury hotel in downtown

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Here you see an amazing view of the atrium itself looking down our Victorian style atrium, really exquisite in detail, and has been passionately restored as I highlighted.

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The Beekman has been fortunate enough to graced the cover many magazines around the world, and has been honored by Travel and Leisure and Conde Nast as one of the world's best hotels.

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As you can see, the Beekman as well on Travel and Leisure hotels magazine as well as on the Entertainment Weekly. We've had a lot of fun with TV film and photoshoot collaborations, and this was just a few highlights here on the press accolades.

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A big part of the Beekman guest experience is really exploring the neighborhood and lower Manhattan is really emerged as a vibrant neighborhood.

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That is become more of like a workload play atmosphere. We're surrounded by the waterfront, and anchored by the east and Hudson rivers.

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So it has a very relaxed residential field with lots of fun, cultural attractions from the Brooklyn Bridge. One World observatory.

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Lots of great luxury shops and retail within as well.

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Special offerings and partnerships, so we have our team has launched a couple new exciting partnerships this year.

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Given the shift in working remote, we have introduced a brand new program, a clever new alternative to working from home to the left side of your screen you can see the raven is a membership club, offering guests private offices with luxury hotel amenities,

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and to the right, you can see Maverick health. As part of our health and safety commitment here at the Beekman we've introduced a medical concierge program in partnership with Maverick health that provides guests with a more safe and secure and travel

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journey.

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This exclusive service provides guests as well as local residents in the neighborhood with convenient access to cover testing, which would include rapid PCR antibody testing.

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So this is something new, new and clever at the hotel.

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On to the fun stuff weddings and private events so love is definitely in the air the Beekman.

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The hotel is really emerged as the go to wedding destination. We have a wedding here almost every weekend at the hotel.

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And it's these spaces the turret penthouses are just spectacular really elegant spaces. Perfect for rooftop receptions, intimate micro wedding celebrations on it really is the perfect backdrop and setting for any occasion.

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And on our final slide here temple court on 10. This is something that is very new and exciting that is gaining tremendous popularity on this is our new rooftop dining experience temple board on 10, in partnership with our shop Tom Colicchio who is our

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official food and beverage partner here.

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We have completely transformed our penthouse terraces to this enchanting rooftop dining experience.

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And it's where it gets kind of old, and a four course tasting menu with the most seasonal produce local needs sustainable seafood, you name it.

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And then, finally, you can follow us at the Beekman New York to stay current on all the exciting happenings at the Beekman, and to close we have a fun video clip highlighting our beautiful rooftop experience temple court on 10, so please enjoy.

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Thank you.

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Thank you so much Allison. That was wonderful. I recently took my husband for dinner at the temple court on 10, you know for his birthday and it was just it was beautiful and fundraisers are good and I got my brownie points so thank you for that as well.

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Great. So thank you so much. So next is Tom Burton, president of Manhattan myself Tom, take it away.

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Hi everyone, I'm Tom Burton, owner of Manhattan by sale, you're on the Shearwater 1929 Classic schooner built at the height of the roaring 20s and the Gilded Age, we're here we've been operating for over 20 years and lower Manhattan, and we're happy to

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have you back welcome back to New York, whatever sale you choose you're gonna love it. But let me introduce you to my top five. The Jazz sale features.

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The top musicians in New York.

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Playing straight ahead jazz, you're going to absolutely love it.

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You're gonna love our craft beer.

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Beer water brew master to talk to you about the beers he created.

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dance

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can see

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routine for this

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sunset sales are most popular. It's great views of the city skyline and the sunset behind the statues beyond beautiful.

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tasting sale features a selection of four wines paired with the cheese plate, and our so many a will walk around, pour the wines talk to you about them all out in front of the Statue of Liberty in New York Harbor.

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Just let us know.

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That can happen.

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brunches in New York institution, it's even better on the water. Come on out, have our amazing champagne infused cocktails and a nice food spread.

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Well, that's my top five picks for now.

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Let's hear what our customers have to say, enjoying you know the water the sun standing beside my husband, having a good time.

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I like the winds and I like the skyline of New York and Manhattan, and the sun it's just perfect weather for being on the boat so yeah that's just amazing.

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Who's cool. Very good Tom spring good, nice cool breeze, and not having to walk around New York for a while, that's nice being like this is the point that you need sometimes in the clutter of all this madness is called Manhattan sales.

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Can you help to bring up the sales. Yes, your sister.

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Thanks for watching my top five. New York City, and Manhattan by sailor back in business, come on down.

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Hey everybody, thanks for watching, and I hope you should. We'll look forward to inviting you back, and I look forward to answering questions at the end of this one to mention that.

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We do a lot of upscale private and group events for incentive travel. I have a catering company, we do lobster wine tastings.

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We have a very very tight jazz set as well and we can do burlesque themed events of any sort. Period pieces, etc. Thanks for joining us. I look forward to the question and answer.

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Right, thank you so much Tom it. I love the fact that you offer the outdoor experience and also elegant right and the use. I actually used to get seasick right but you were the one who taught me how not to get seasick.

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So everyone who you want to know how not to get seasick book Tom Cruise and then he will tell you.

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Thank you Mikiko. You know you've heard from two great hotels.

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Of course shopping at Saks and Manhattan by sale and I know from personal experience to great.

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The best selling in New York City.

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And of course you know there are other companies that do tours in New York City. But beyond Time Square has the most complete collection of luxury New York City experiences and exclusive inside or access to the most iconic attractions for both groups

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fit our tours are all private with personal tour guides and private vehicles. And we certainly are cognizant of all the health and safety protocols.

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As our tour guides and drivers.

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We have food tours and culinary experiences half days, private sightseeing tours pre and post cruise tours

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and unique events like our exclusive brunch in an indoor venue overlooking the Thanksgiving Day Parade this November 25. We even have a hosted for night, inclusive vacation experience centered around the parade with tours and dinners shows, and of course

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an indoor brunch where we're hosting it at Del Frisco Steakhouse right on the prey group and everything we do is commissionable but let's look at we can, what we can offer your clients, beyond Time Square, Susan, the video please.

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New York City, one city, five boroughs 1000 neighborhoods. Everyone unique your clients have seen the landmarks experience Times Square the Statue of Liberty the observation deck.

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Now, let me show you the rest of New York City, the best of New York City, the boroughs and neighborhoods that make this the greatest city in the world.

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We are beyond Time Square. We take pride in going beyond actually above and beyond. We specialize in private tours and unique New York City experiences for both fit and group travelers.

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If you're looking for exclusive travel insider access and the best hospitality, beyond Time Square is your choice.

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Let's start our excursion to the five boroughs of New York City with Manhattan, our local tour guide will meet your clients at their hotel, and take them on a private tour of the neighborhoods, from the boisterous Midtown, the cinematic West Village to

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Little Italy in Chinatown. And if our mutual guests like the cuisine on our private food tasting tour, they can join our private Colin area experience, cook with a professional chef and take home their favorite local recipe.

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How about experiencing Manhattan's art and culture seems like a VIP, they can join an art specialist on a private pre opening or after our tour of museums and enjoy art, without the noise and distraction of crowds, as the vibrant nightlife starts, they

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can see a Broadway show tour backstage, and meet the star of the show.

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Next stop, Brooklyn borough filled with youthful energy. Start with a nice stroll across the Brooklyn Bridge and taking this stunning view of the East River, get up close with a graffiti artist, and understand how the neighborhood inspired this amazing

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art, our food tasting tour then satisfies their cravings for a nice cheesy Brooklyn pizza and other trendy neighborhoods snacks.

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Now it's time for the tale of two cities Harlem, and the Bronx jazz clubs museums, beautiful botanical garden with the shaker start exhibition, an Ivy League college, New York City chandeliers a Yankee Stadium.

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Combine this with a food tour of the real Little Italy, on Arthur Avenue in the Bronx.

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One ferry ride away from Manhattan, we're now on Staten Island, the greenest borough in New York City. It's the home to the magnificent St George theater Greek Revival buildings, the snug harbor Cultural Center and Botanical Garden, and it's gorgeous

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Chinese scholar garden, our private walking tour takes our mutual guests to the treasures that even native New Yorkers do not know, Queens, the world's borough.

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The most linguistically diverse place on Earth, your clients will embrace both the beauty of nature, and the diversity of cultures. After a Chinese food tasting tour and flushing a private sightseeing tour of his story takes them to one of the most culturally

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diverse neighborhoods in the city.

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Now, are you ready to book your clients next vacation in New York City. Our destination experts are here for you. Visit PTSQ calm today, call us or email us beyond time, square feet your travel passion.

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Well, I'm, you know I just did a private tour for myself one of one of our private tours with a tour guide of Little Italy in Manhattan and Arthur Avenue in the Bronx, and had some of the best Italian food I've ever had in my life I can't tell you how

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many countries are you and how much cheese that I bought, but it took me a week to lose the weight. But at any rate, you know, there is another travel search coming.

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But this one's. I think this one's going to be wonderful because New York City will be among the most requested destinations, this summer and fall, and we'll make sure at beyond Time Square that your clients, see all the best that new york city has to

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offer. Back to you Mikiko.

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Well thank you very much Joe Cohen and, you know, thank you very much for calling myself and Mikiko useful because we both live in Brooklyn, so I appreciate that tremendously.

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So before we go any further, we're going to go with our last poll question before we move on to q amp A.

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And the poll question is based on the information you were given in the webinar, how likely are you to incorporate these and other luxury experiences into your product or increase the presence of your luxury experience in your product.

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I should say everybody should be increasing that overall.

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All right.

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And with that, we're going to open up to q amp a So now I'd like to ask all our presenters to come back on the screen. So we can tackle some great questions that are coming from our participants.

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So I'm going to start it off first. Wow, Tom, you have a lot of questions. The first question is for Tom, which is actually the question when does the 2021 17 season begin.

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it be, am I Oh, hold on. There you go. I are selling seasons begins, April, 28, and we were going to do. Wednesday the 28th then we start up, we shut down for one day, and then we start up from the 30th of April for the rest of the summer through October

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size as well.

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We have two vessels so we have 149 passenger clipper ship and called the clipper city, and we have a 49 passenger 1929 Classic wouldn't Newport schooner yacht.

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And, and that whole 49 passengers.

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Right.

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And talking about the, The capacity. Allison.

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There is a question about your group, do you know capacity at the temple court please, or Sure.

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Um, well first thanks for your interest we have a lot of great spaces both indoor and outdoor to host group private events, based on current capacities in our outdoor spaces, we can accommodate on one of our terraces close up 50 guests.

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And then we are offering on a, on a exclusive basis, a buyout of the temple court restaurant dining room, which based on current guidelines, up to 70 guests for a private event for dinner.

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Okay. Oh sorry, one more question that you know since we are with you.

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The is the speakeasy open.

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We've got a lot of questions on our beloved Alley Cat Yes.

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Not at this moment, but there is a lot of interest and we certainly. Once we have more details we will share that out with NYC and company as well as again give us a follow on on Instagram because that's where a lot of our updates and highlights are noted

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as well.

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But we look forward to welcome everyone back to leave them

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there too, so I'm going to do two questions for Joel. The first one is, do BTS have any Italian speaking guides. And the second question is how many hours are the tours, from beyond Time Square, drawing on.

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but we do have shy in speaking guys.

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The tours are normally four hours they could be longer they could be as long as you want, as long as your, your clients need a private vehicle, and a private tour guide.

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We'd be happy to provide that tour that I took to Little Italy and the Bronx was about four hours.

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Very nice. Well, I'm gonna get on with those tours there Joe

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be hungry. Yeah Oh don't you worry I always am Akiko right.

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I'm always hungry. There's a question in regards to international travelers I'm going to take that question we could go there to actually just represent asking to confirm, there are no quarantine or testing rules with excellent international travelers.

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And then the other question was asking about rumors of gossip so we don't like rumors and gossip we like facts. So as I said before the beginning of the presentation.

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New York state. The state of New York has lifted the quarantine restrictions for domestic travelers coming to New York to New York State, which is York City, of course, as well as international travelers, as long as they, they are asymptomatic.

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So they have to anyone coming from international has to have a proof of a negative Cobra test and or their vaccination proof of vaccination, and the same people are coming to us so that's what your astral travels coming to the US, you have to have those

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two things before you can board the plan.

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But as of now, the rule has been applied to New York Governor has made this announcement. First on April 1 for international for domestic travelers and on April 10 for international travelers so that's the fact where we are right now.

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So, everything changes every day so we'll hopefully be getting more and more details in regards to specifics about that but the good news is that they have.

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New York state as it to those quarantine restrictions for domestic international travelers.

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Just, just to cover. There's a question about the speakers contact information, as we are sending out all the speakers contact information in with the recording of the webinar in few days so look out for that email.

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And the next question is for the hoteliers. Both of you ease your hotel pet friendly.

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At the beach man we are very pet friendly, we love our little very friends. We have a lot of which have a really great pet program where we the chef cooks up some, you know, fresh biscuits and we have a cute dog beds and amenity treats and things like

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that.

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So we, we certainly are. Absolutely.

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And for the whip be. We are as well. We love dogs at firm now. So, let us know if you are booking someone with dogs will make sure that they've got the dog bad and their bowl and treats, there's no pet fee, we just have guests sign a waiver upon check

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in.

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And then I also saw an additional question about connecting rooms at the Wi Fi so I'll answer that too. We have a ton of connecting rooms at the Wi Fi, so you can connect across all room tapes regular rooms to each other, Junior sweets to each other,

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suites to each other up to a three bedroom suite, so we can connect basically any room type that you need at the Wi Fi.

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And then a question for sex for Brian.

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What tours or private services.

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Are you offering at the moment.

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So we are offering our personal shopping services are always been offered 24 seven 365 days a year. So we are constantly offering our personal shopping experiences, any type of tour whether you want a full store tour.

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We can work individually with each of you to create whatever experience you want one of the major things that we are doing a lot of right now, also is we're doing a lot of virtual shopping appointments show our clients and your clients can shop virtually

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as well if they want, and then we are also offering our services where we will take product to them at their hotel and offer a shopping service for them in their rooms.

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So again, you know I can't stress enough that we are here to work with each of you individually on what was right for your clients.

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That's great. Thank you, Brian.

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There is another question in regards to.

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Hmm.

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Sorry. Oh, there was another question Where is the vaccinations the rest of the question of do you know international travelers convexity to New York.

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Unfortunately no they cannot back summit in New York events in the country or state of their origin

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and still looking through this on camera roles that we already covered.

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There's no con team rules in New York State just lifted for both domestic and international travelers. I have a question for Eli, and also Allison if you didn't mention it because I may have not heard it, but how many rooms Do you each both have how many

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rooms does wiki have and how many rooms does the Beekman have do the beef minute doesn't even have to be been we do offer 287 guests rooms so we're a good side so tell for, especially in the downtown area, and we do offer a 36 suites with the to private

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penthouses that I'm sitting on right now that are great for VIP experiences and whatnot. Yeah.

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And at the wiki we are a bit smaller than the Beekman we have 86 rooms and sweets.

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Each of them are individually designed so no two rooms in the hotel are the same. And we have 10 Suites on property.

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I have a question to all the speakers. Can you tell us a little bit about your accessibility for the travelers who travels with disabilities.

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I can start absolutely all of our tours can be accessible, we just obviously need to know in advance. And we need to know the limitations. And we can make suitable arrangements.

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Sure.

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Right.

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At the beginning we also are a DA compliant wall to wall, and certainly welcome you know any guests that do require additional assistance, including our brief top spaces are also a DA compliant.

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So, anything that's needed, reach out, we'd be happy to assist and to follow up on that. The same goes for the Whitby. We have a number of a DA compliant guestrooms, and all of our private event spaces which are on the lower levels of the hotel are all

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accessible by elevator.

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So, the hotel is fully accessible to all of our Ada guess.

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And from a store perspective Saks Fifth Avenue where a DA compliant as well. And if there are any special call outs or anything that needs to be addressed you know please you know reach out and we can address that as a you know as a one off issue but

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we are at a compliant as well.

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Our vessels are are historic and therefore they were dope well before ADA was was promulgated and signed into law. However, the clipper city is is wheelchair accessible, and, and, and the sheer water while not wheelchair accessible.

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As such, if, if your guests, if our get for mutual guests have the will, we will find the way to get them on board we we have you know will will will lift the wheelchair on will lash it on board, it's really, it depends on the adventurous spirit of our

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traveler, and I'm will make combinations, no matter what.

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Right, thank you.

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That's fantastic. Well, well thank you very much. Thank you very much everybody I want to keep everybody on schedule and on time so I want to, on behalf of my colleagues I would like to thank all of you for joining us today I would like to thank our presenters,

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Eli Yvonne from the Whitby Brian social from the sex with a new lesson update from the minute Thompson hotel, of course, Tom Burton from ahead by sale and Joel Cohen from beyond Time Square.

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And as we stated earlier, I know there's a question in the, in the q amp a the webinar will be on our website. So go to NYC. go. com backslash webinars or backslash travel trade, to get the way but the webinar on luxury as well as the previous seven or