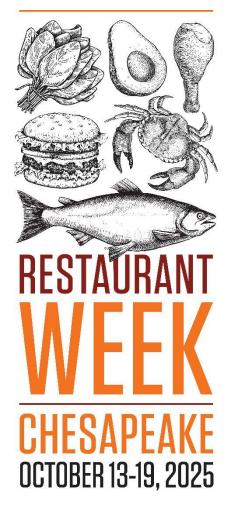
# RESTAURANT WEEK 2025

Serve up your best in Chesapeake's most anticipated culinary celebration.



This year's Restaurant Week plans to be bigger and better than ever. Every year Restaurant Week gains in popularity as more restaurants join. We've gained enormous exposure along with terrific reviews and attracted thousands of enthusiastic diners. Make this year the year to turn tables like never before.

### What is Restaurant Week?

Chesapeake CVB is organizing the Ninth Annual Restaurant Week for any Chesapeake restaurant that fulfills the menu and pricing request. The event not only gives our restaurants the publicity they deserve but also entices new and loyal diners.

# Join us October 13-19, 2025

All participating restaurants are asked to offer a special value-added menu for breakfast, lunch, and/or dinner at a fixed retail price. That means:

- Simplified menu requirements to give you more creative flexibility. Menus are not required to be multi-course and can range in price points from \$15 and up increasing by \$5 increments (excluding tax and gratuity). Simply pick your price point and execute a great dish and a great deal include multiple courses, wine, beer, or cocktails, even desserts if you like.
- Restaurant Week menu must be offered each day the restaurant is open for the duration of Chesapeake Restaurant Week.
- There is no limit to what restaurants can offer in terms of number of courses or items, but we encourage all participating restaurants to use this opportunity to create signature menu items
- Menus must be submitted within two weeks of registering for Restaurant Week; however, no later than September 26, 2025. Participating restaurants are asked to provide basic transactional information, share experiences, and provide feedback following the event for use in an economic impact analysis of Chesapeake Restaurant Week.
- We need a high-resolution logo, an image of your restaurant and a brief paragraph about your establishment for marketing purposes.

## How to participate:

Email Sarah Bradley at sarahbradley@cityofchesapeake.net, go to VisitChesapeake.com/crwinfo or call 757-382-1351.

## Why put your name in the spotlight?

Chesapeake CVB plans and pays for all marketing initiatives to create a successful event. Here's an overview of how your restaurant can profit.

# Website - ChesapeakeRestaurantWeek.com

Chesapeake Restaurant Week has its own prominent web presence and dedicated URL on the Visit Chesapeake website. Last year, this URL received over 561,490 paid impressions with visitors spending four minutes on average on the site. To help your restaurant get the attention it needs, we'll update the website to provide a profile for each participating restaurant, complete with its featured menu items, and a link back to each specific restaurant website.

# Blog - Chesapeake Uncovered

The Chesapeake Blog entitled Chesapeake Uncovered receives approximately 800 views per month. The blog is promoted through a combination of a dedicated social media campaign, the E-Newsletter and a targeted advertising campaign. Each restaurant will be favorably profiled on the blog through a series of posts about Restaurant Week and the Chesapeake dining scene.





### E-Newsletter

The Chesapeake CVB database is comprised of over 25,000 individuals who have opted in to receive information about events in Chesapeake. Restaurant Week will be included in two of our E-Newsletters with links to our blog posts and website. Our E-Newsletters currently have over a 25% open rate.

## Social Media

Chesapeake CVB enjoys an overwhelming following on several social media platforms. Through our dedicated efforts, we have cultivated a highly targeted and loyal audience.

Last year our video ads alone received over 123,004 impressions. Plus, our menu-related posts received hundreds of comments and likes with click-throughs to our webpage.

To boost our following even more, we recommend that you share authentic content about your menu and establishment both prior to and during Restaurant Week.

#### Public Relations

Third-party endorsement also provides momentum for our event. We reach out to several of our local food writers, bloggers and other popular Influencers ahead of time to get involved and promote the event.

## **Paid Advertising**

To ensure that we reach our target audience we plan and pay for an advertising campaign 40 days prior to and during the event. This may include:

- **DIGITAL BILLBOARD** Our 14'x 48" digital billboard ad will run for 8 seconds and will run 1,200 times a day with 900,000 traffic impressions
- IN-RESTAURANT TABLETENTS AND POSTERS We will supply table tents and posters in advance to display in your restaurants.





We also purchase digital advertising that is specifically targeted to individuals looking to dine. This will include video and display adsthat we can track through to the website.

- **TV/OTT** We run TV commercials on locally and we purchase digital video ads for those individuals who watch on their phones and tablets.
- TRACK AND BENCHMARK As with all our initiatives, we track our efforts to "course-correct" during restaurant week on an as-needed basis. This helps us maximize our success on the fly and plan for Restaurant Week next year.





Sarah Bradley, Sales Manager sarahbradley@cityofchesapeake.net VisitChesapeake.com/crwinfo 757-382-1351