

# Why Sponsor at Biketoberfest®

#### As a sponsor of Biketoberfest®, you'll unlock a host of reasons to elevate your brand's presence and impact. Here's why aligning your business with Biketoberfest® is a strategic move:

#### **<u>Captivate a Massive and Engaged Audience:</u>**

- Gain access to a captive audience of over 115,000 attendees, positioning your brand in front of one of the largest gatherings of motorcycle enthusiasts in the United States.
- Connect with a diverse audience already passionate about motorcycle products and services, ensuring your brand message resonates with a receptive demographic.

#### Maximize Brand Exposure On and Off-Site:

- Elevate your brand's visibility through prominent displays both at the event and across online platforms.
- Enjoy unparalleled exposure that goes beyond the physical event, enhancing brand recognition, and driving increased traffic to your website or physical location.
- Associate your brand with the vibrant atmosphere filled with live music, diverse food vendors, countless industry leaders and thousands of passionate motorcyclists.

# Marketing Opportunities

### <u>Website</u>



600,000+ views annually at www.biketoberfest.org

- Secure a Sponsor page on www.Biketoberfest.org, linking to vour website
- Sponsor banner on Biketoberfest® **Official** website
- Sponsor one of our "Top Rides" on www.Biketoberfest.org



#### 20,000 users; 230,000 pageviews

App

- App pushes available pre and during the event
- Participate in the MotoPassport program for additional exposure
- Sponsor banner on Biketoberfest® Official app

### **Social Media**

281,000+ Followers

9,000+ Followers

• Mentions on our social media outlets as well as shouts during the event

# Additional Opportunities

### <u>e-Newsletters</u>

45,000+ qualified motorcycle enthusiast emails

 Sponsor information and link in multiple email newsletters distributed to motorcycle-centric consumers

• Welcome Center Tent is available for tabling for select-level sponsors, with over 10,000 visitors every year, our location at the Fall Cycle Scene is prime for engagement

**Onsite** 

 9 Main Street banners and 250+ street flag poles available throughout the Daytona Beach area for branded impressions



Welcome Center Tent located at the Daytona International Speedway

**Press Release** 

 Sponsors included in Biketoberfest® Press **Releases leading up to** the event distributed to 100's of media outlets nationwide

### Chrome Sponsorship

- •Sector Exclusivity as Official Sponsor of the 33rd Anniversary of Biketoberfest® •Rotating advertising banners - Run of Site on <u>www.Biketoberfest.org</u> (600,000+ users annually) • Sponsor page on www.Biketoberfest.org, linking to sponsor's website
- Sponsor banner on Biketoberfest
   Official App
- •Sponsor information and link in three email newsletters to our qualified database of 45,000+ motorcycle enthusiasts
- •5 posts (pre-and-during event) on our social media outlets
- •Official Sponsor of one of our "Top Rides" on www.Biketoberfest.org
- •Logo placement on event posters and table tents distributed to all visitors to Welcome Center tent and local businesses
- •6 ft. skirted table with chairs to distribute product or materials at the Official Biketoberfest® Welcome Tent 10,000 visitors during event

### **Investment - \$12,500**

## Steel Sponsorship

- •Sector Exclusivity as Official Sponsor of the 33rd Anniversary of Biketoberfest® •Rotating advertising banners - Run of Site on <a href="http://www.Biketoberfest.org">www.Biketoberfest.org</a> (600,000+ users annually)
- •Sponsor page on www.Biketoberfest.org, linking to sponsor's website
- Sponsor banner on Biketoberfest

   Official App
- Sponsor information and link in three email newsletters to our qualified database of 45,000+ motorcycle enthusiasts
- 3 posts (pre-and-during event) on our social media outlets
- •Official Sponsor of one of our "Top Rides" on www.Biketoberfest.org
- •Logo placement on event posters and table tents distributed to all visitors to Welcome Center tent and local businesses
- Vendor spot location assistance at multiple properties throughout area

#### **Investment - \$7,500**

## Iron Sponsorship

- •Sector Exclusivity as Official Sponsor of the 33rd Anniversary of Biketoberfest® •Rotating advertising banners - Run of Site on <u>www.Biketoberfest.org</u> (600,000+ users annually)
- Sponsor page on www.Biketoberfest.org, linking to sponsor's website •Sponsor information and link in three email newsletters to our qualified database of 45,000+ motorcycle enthusiasts
- 1 post (pre-or-during event) on our social media outlets
- •Sponsor included in Biketoberfest® Press Releases leading up to the event •Logo placement on event posters and table tents distributed to all visitors to Welcome Center tent and local businesses
- Vendor spot location assistance at multiple properties throughout area

### Investment - \$5,000

### Leather Sponsorship

- •Sector Exclusivity as Official Sponsor of the 33rd Anniversary of Biketoberfest® Logo Placement - Run of Site on www.Biketoberfest.org (600,000+ users annually)
- Sponsor page on www.Biketoberfest.org, linking to sponsor's website

- •Sponsor included in Biketoberfest® Press Releases leading up to the event
- Logo placement on event posters and table tents distributed to all visitors to Welcome Center tent and local businesses
- Vendor spot location assistance at multiple properties throughout area

### **Investment - \$2,500**

## Contact

#### For Inquiries regarding Biketoberfest® sponsorship please contact:

### **Brian Bentley**

Manager of Corporate Partnerships and Events Daytona Beach Area Convention and Visitors Bureau email: bbentley@daytonabeach.com P: 386.255.0415 X 140 M: 386.689.0572

