

# LOS CABOS

## MEETING PLANNER GUIDE



At the communion of the desert and sea, Los Cabos culture creates a sanctuary for those pursuing new connections and opportunities.

## BUSINESS EVENTS IN LOS CABOS



# A HIGHER STANDARD OF CARE

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## IT IS MY HONOR TO **WELCOME YOU** AND YOUR BUSINESS EVENTS TO LOS CABOS, MEXICO.

At the intersection of desert, sea, and ocean, our sanctuary on the Baja California peninsula invites you to pursue new connections and opportunities. In Los Cabos we seek to provide a higher standard of care for business events through our hospitality, sustainability, and attention to safety and security.

Your education and inspiration while in Los Cabos go beyond the meeting room into our community and landscape. We invite you to explore a beautiful desert with the mountains as your backdrop and crystal-clear waters and white sandy beaches at your feet. Our exclusive destination is well connected to the world via more than 500 direct flights from the U.S., Canada, and Mexico and a highway connecting our main attractions with La Paz, the state capital city. More than 18,500 guest rooms from the best hotel brands in the world welcome an average of three million visitors each year to Los Cabos.

As a member of our extended Baja family, we care deeply about your group's safety and security. In this guide you will find details on Los Cabos with Care, our destination-wide guidelines and certifications to ensure the well-being of visitors and our local community. This includes strict and consistent health protocols that have been implemented across the destination from the airport to hotels, restaurants, transportation, and more.

From golf tournaments and leading luxury hotels to our authentic Baja culture and arts, we invite you to explore well beyond your business goals while in Los Cabos. You come to Los Cabos seeking connection. You will leave re-energized with a new clarity of purpose and spirit of collaboration on your quest for success.

**Rodrigo Esponda Cascajares**  
Managing Director

# THE PERFECT DESTINATION



## **Los Cabos is a magical land full of contrast, from breathtaking ocean views to windswept deserts and stunning mountains.**

The destination is also known as “Land’s End” due to its location at the southern tip of the Baja California Sur Peninsula. The extraordinary world of Los Cabos is a place of unparalleled natural beauty, biodiversity and ample amenities that will appeal to anyone seeking authentic culture and connection.

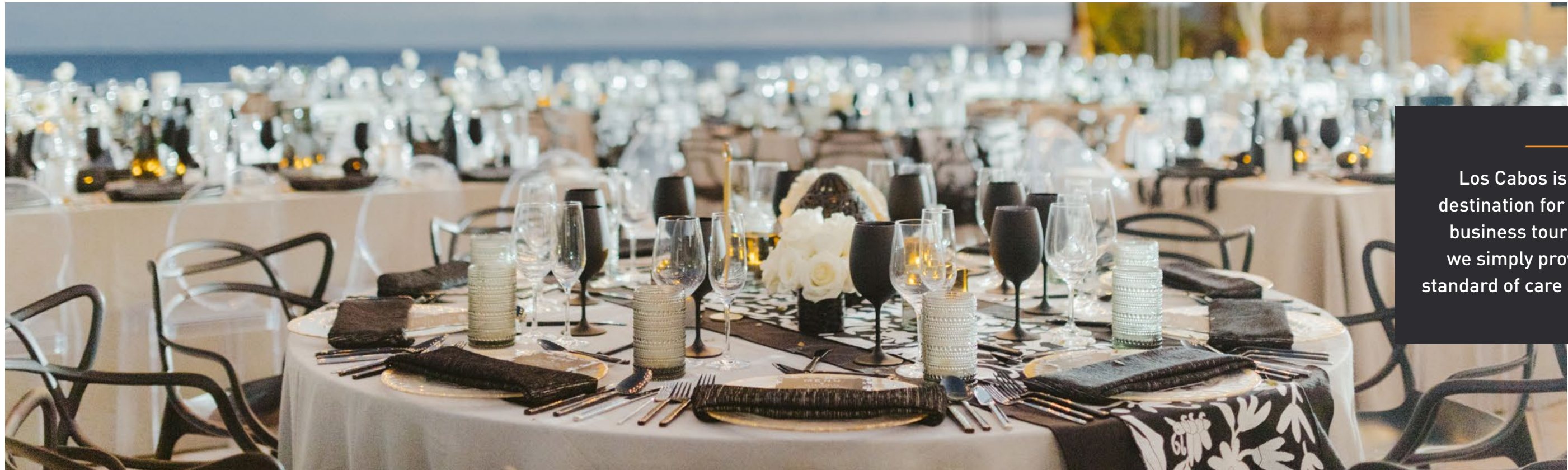
Los Cabos is one of Mexico’s premiere luxury destinations, with a wide variety of luxury resorts and hotels, indulgent spas, and spectacular golf courses as well as an array of eco-adventure activities, water sports and the most unforgettable sport fishing experience you can imagine.

Los Cabos is comprised primarily of two towns, San José del Cabo and Cabo San Lucas, which are linked

by a 20-mile corridor and lined with world-class resort and championship golf courses.

In a paradise where the Sea of Cortes meets the Pacific Ocean, there is something for every group, such as fishing, golf, scuba diving, snorkeling, kayaking, horseback riding, relaxing poolside, and, of course, fine dining and dancing.

When it comes to fine dining, Los Cabos has it all, from fusion cuisine and Old World delicacies to fresh seafood and Mexican specialties. Whether it’s an elegant five-course feast with waves lapping at your feet or a quick bite with a frosty craft beer in hand, dining options in Los Cabos are among the most exciting and varied in all of Mexico. Every day offers a fiesta of flavors — with freshly caught seafood, elaborate Mexican dishes and international options from around the globe. Dining in Los Cabos is delectable, diverse and a positively unforgeable experience.



Los Cabos is the perfect destination for meetings and business tourism because we simply provide a higher standard of care and connection.

## WHY LOS CABOS?

Los Cabos has experienced a recent surge of construction with the addition of several new luxury resorts, residential properties, restaurants and unique meeting venues. This growth in infrastructure has placed Los Cabos as a leading destination for meeting and business tourism.

Major hotel chains have specialized facilities and teams that can provide authentic care and a high level of service from everything from corporate retreats and full-scale conventions. Exclusive resorts offer luxurious and extravagant premises and thoughtful service. Similarly, DMC companies offer complete event planning services deeply embedded in the local community.

The 72,000 square-foot state-of-the-art International Convention Center, completes the meetings & conventions facilities that the destination offers.

Mexico offers VAT at 0% for international conferences, exhibitions and fairs organized by event or organizers living abroad. That is, when events are organized by foreign companies, the VAT is not charged for any services specified in the tax rules.

Los Cabos is also a major high-class sports hub. It will have the honor of hosting the ATP Los Cabos Open for the second time. Los Cabos is home to golf courses designed by the world's best golf designers and players, including Tom Fazio, Robert Trent Jones, Jack Nicklaus, and Tiger Woods. Therefore, it comes as no surprise that the International Association of Golf Tour Operators (IAGTO), a global trade association of the golf tourism industry, named Los Cabos as the 'Latin America & Caribbean Golf Destination of the Year' for 2017 in recognition of its exceptional golf courses and unique geographical setting.

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**Los Cabos looks to the future as the destination continues to evolve and provide a higher standard of care for business meetings and events.**



# TRAVELING TO LOS CABOS

Los Cabos is on the southern tip of the Baja California Peninsula, west of mainland Mexico and just below southern California. The Sea of Cortes borders Los Cabos to the east and the Pacific Ocean is to the west. Los Cabos is approximately 1,000 miles (1,609 kilometers) south of San Diego, California.

Los Cabos International Airport (SJD), located at San José del Cabo in Baja California Sur, is the sixth-busiest airport in Mexico. It is located just 8 miles north from San José del Cabo and 23 miles from Cabo San Lucas.

Los Cabos has direct flights to the main cities of USA, Canada and Mexico with more than 500 flights per week. Major airlines such as American Airlines, United, Spirit Airlines, Alaska Airlines, Delta, Frontier Airlines, Southwest, Sunwing, Air Canada, West Jet, Volaris, Viva Aerobus and Aeromexico fly daily to Los Cabos. With many upcoming new routes, connectivity is our number one priority.



# CORPORATE SOCIAL RESPONSIBILITY

Groups are encouraged to connect and collaborate with the local community of Los Cabos. Community contribution initiatives are coordinated with several existing local entities assisting in a variety of areas, including the special needs of children, seniors, and animals. These organizations depend on the generosity of others to make a meaningful, positive difference in the lives of those less fortunate.

There are different ways to participate and get involved. These opportunities generally fall into the following categories:

1. Hands-on volunteer or recreational activity on-site with the kids and teens.
2. Donation (financial or in-kind) during a group event.
3. Collection of in-need donation items.
4. Fundraiser to contribute to the purchase of a larger need.

If you are interested in coordinating a Social Responsibility activity, we can guide you through the projects that best suits the profile of your program.

Los Cabos Children's Foundation (LCCF) can also issue tax-deductible receipts as a 501 (c) (3) charity based in the United States (EIN: 20-2882711). LCCF was established in 2002 to close the gap between children with illness and the medical care that was not available locally. Supports local service providers that address these needs (hospitals, clinics, etc.) with funds for programs. Their goal is to build a solid network to meet the needs of children at medical risk and economically disadvantaged throughout Baja California Sur. In 2019, more than 7,580 children will benefit from 34 programs supported by LCCF. Contact <https://www.loscaboschildren.org> [contact@loscaboschildren.org](mailto:contact@loscaboschildren.org)

# WHERE TO STAY IN LOS CABOS



## CABO SAN LUCAS

1. Grand Solmar at Rancho San Lucas Resort, Golf & Spa
2. Grand Solmar The Residences at Rancho San Lucas
3. Diamante Cabo San Lucas
4. Nobu Hotel Los Cabos
5. Hard Rock Los Cabos
6. Pueblo Bonito Pacifica Golf & Spa Resort
7. Montecristo Estates Luxury Villas
8. Pueblo Bonito Sunset Beach Golf & Spa Resort
9. Waldorf Astoria Los Cabos Pedregal
10. Tesoro Los Cabos
11. Sandos Finisterra Los Cabos
12. Playa Grande Resort & Grand Spa
13. The Ridge Luxury Villas at Playa Grande
14. Solmar Resort
15. Grand Solmar Land's End Resort & Spa
16. Breathless Cabo San Lucas Resort & Spa
17. Hacienda Beach Club & Residences
18. Marina Fiesta Resort & Spa
19. Corazón Cabo Resort & Spa
20. Médano Hotel & Suites
21. Bahía Hotel & Beach House

22. Casa Dorada Los Cabos Resort & Spa
23. Me Cabo by Melia
24. Pueblo Bonito Los Cabos Beach Resort
25. Pueblo Bonito Rosé All Suites Resort & Spa
26. Club Cascadas de Baja
27. Villa del Arco Beach Resort & Spa
28. Villa del Palmar Beach Resort & Spa
29. Villa La Estancia Beach Resort & Spa
30. City Express Plus and Suites Los Cabos
31. Hotel Riu Baja California
32. Hotel Riu Santa Fé
33. Hotel Riu Palace Cabo San Lucas
34. Los Cabos Golf Resort
35. Holiday Inn Express Cabo San Lucas

## TOURIST CORRIDOR

36. The Cape, A Thompson Hotel
37. Sunrock Condo Hotel
38. Sirena Del Mar Welk Resort Cabo

39. Esperanza, An Auberge Resort
40. Hacienda Encantada Resort & Residences
41. The Residences at Hacienda Encantada
42. Vista Encantada Spa Resort & Residences
43. Hacienda del Mar Los Cabos Resort, Villas & Golf
44. Hacienda del Mar Los Cabos
45. Grand Fiesta Americana Los Cabos all Inclusive Golf & Spa
46. Montage Los Cabos
47. Chileno Bay Resort & Residences
48. Grand Velas Los Cabos
49. Grand Velas Boutique Los Cabos
50. Garza Blanca Resort & Spa Los Cabos
51. Le Blanc Spa Resort Los Cabos
52. Solaz, a Luxury Collection Resort, Los Cabos
53. The Club at Solaz
54. Los Cabos Golf Resort Trademark Collection by Windham
55. Dreams Los Cabos Suites Golf Resort & Spa
56. Zoëtry Casa del Mar Los Cabos
57. Las Ventanas Al Paraíso, A Rosewood Resort
58. Paradisus Los Cabos
59. Hilton Los Cabos Beach & Golf Resort

60. Marquis Los Cabos All Inclusive Resort & Spa
61. Hampton Inn & Suites by Hilton Los Cabos
62. The Westin Resort & Spa Los Cabos

## SAN JOSE DEL CABO

63. One&Only Palmilla
64. Cabo Surf Hotel & Spa
65. Krystal Grand Los Cabos
66. Santa María Hotel & Suites
67. Hyatt Place Los Cabos
68. Royal Decameron Los Cabos
69. Hyatt Ziva Los Cabos
70. Posada Real Los Cabos
71. Viceroy Los Cabos
72. Barceló Gran Faro Los Cabos
73. Casa Natalia
74. Royal Solaris Los Cabos All Inclusive Resort & Spa
75. Cabo Azul Resort
76. Vidanta Los Cabos

77. Acre Resort
78. Hotel El Ganzo
79. La Marina Inn
80. Secrets Puerto Los Cabos Golf & Spa Resort
81. JW Marriott Los Cabos
82. Zadún, A Ritz-Carlton Reserve

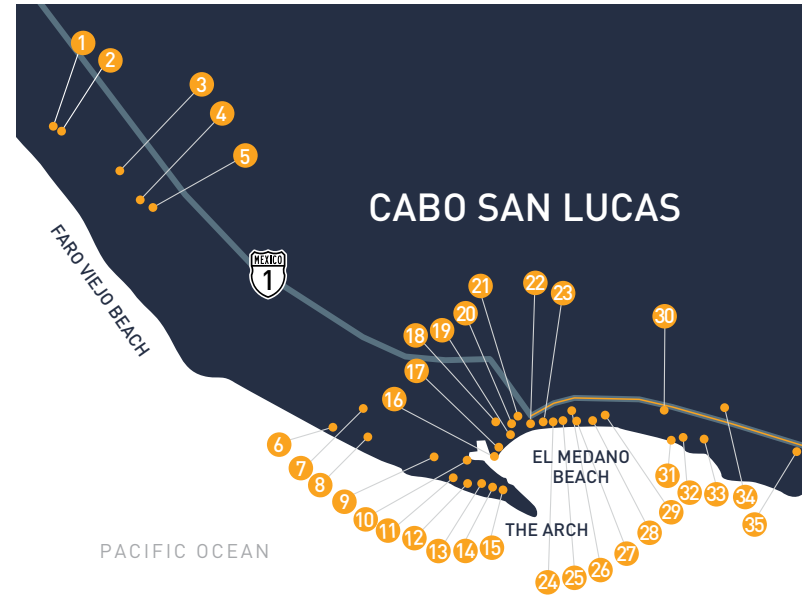
## EAST CAPE

83. The White Lodge
84. Four Seasons Resort and Residences Los Cabos at Costa Palmas
85. Buena Vista Oceanfront & Hot Springs Resort

## CABO SAN LUCAS

### HOTELS WITH MEETING SPACE

Cabo San Lucas is located at the southern tip of the Baja California Peninsula which features beautiful desert landscapes and beaches as well as its world-renowned nightlife and culinary options.



### ROOMS

### MEETING SPACE

### FOOD & BEVERAGE

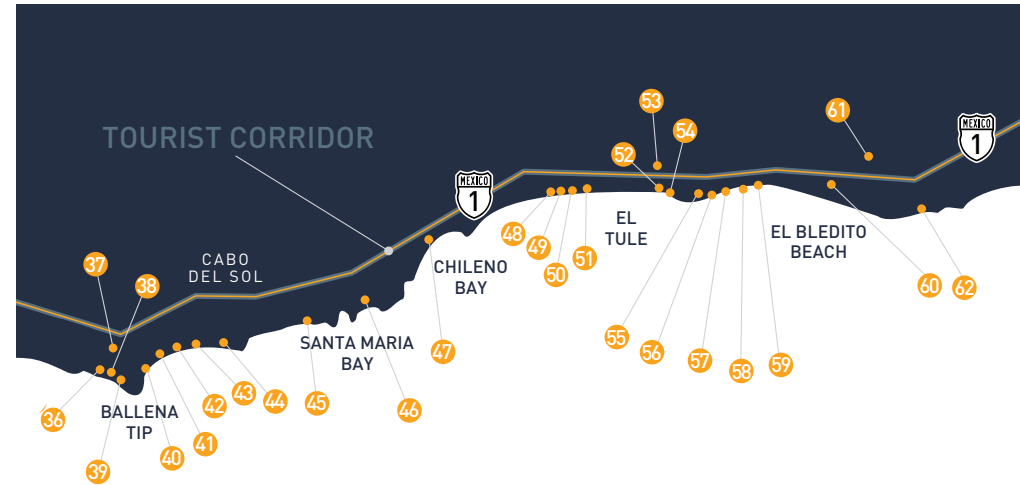
#### HOTELS

HOTELS	MEAL PLAN	ROOMS	SUITES	TOTAL	ROOMS WITH DOUBLE BEDS	MAIN BALLROOM sq. ft.	MAIN BALLROOM m <sup>2</sup>	DIMENSIONS (L X A X H)	THEATER	SCHOOL ROOM	CONFERENCE	U SHAPE	COCKTAIL	BANQUET	FOOD & BEVERAGE									
															RESTAURANTS	BARS	SPA	GYM	BEACH	GOLF (HOLES)	TENNIS (COURTS)	MEDICAL SERVICE	SHOPS	
4 Nobu Hotel Los Cabos	EP	150	50	200	50	4,724	434	16.7 x 26.3 x 5.7	480	360	360	-	480	330	7	9	•	•	•	-	-	•	•	
5 Hard Rock Los Cabos	AI	516	123	639	200	18,370	1,709	34.6 x 49.4 x 7	1,800	1,200	1,800	90	1800	1200	8	10	•	•	•	-	•	•	•	
6 Pueblo Bonito Pacífica Golf & Spa Resort	AI	174	27	201	44	2,554	231	12 x 18 x 3.6	300	110	-	-	250	120	4	4	•	•	•	18	2	•	•	
8 Pueblo Bonito Sunset Beach Golf & Spa Resort	EP	0	749	749	510	1,679	160	16 x 10 x 3.3	100	70	-	-	80	70	12	9	•	•	•	18	2	•	•	
9 Waldorf Astoria Los Cabos Pedregal	EP	89	24	113	6	1,725	160	6 x 2.6 x 0.6	80	50	80	40	80	50	4	3	•	•	•	-	2	•	•	
10 Tesoro Los Cabos	EP	126	115	241	50	6,413	596	15 x 39.72 x 4.5	530	170	530	140	500	350	2	1	•	•	-	-	-	-	-	
11 Sandos Finisterra Los Cabos	AI	272		272	-	3,048.4	282.5	19 x 19 x 6	200	80	200	60	100	80	4	6	•	•	•	-	4	•	•	
12 Playa Grande Resort & Grand Spa	EP	0	42	256	26	4,114	382	19.5 x 18 x 3	300	110	60	50	200	250	3	1	•	•	-	9	1	•	•	
16 Breathless Cabo San Lucas Resort & Spa	AI	160	9	169	40	3,584	333	27.24 x 12.14 x 3	290	140	88	80	240	160	7	3	•	•	•	-	-	•	•	
18 Marina Fiesta Resort & Spa	EP	155	155	155	134	2,907	272	26.09 x 10.4 x 2.5	200	155	200	80	200	200	7	4	•	•	-	-	-	•	•	
19 Corazón Cabo Resort & Spa / Terrace 360	EP	305	103	408	45	7,339	681.8	132 x 58.4	600	-	-	-	-	500	-	-	-	-	-	-	-	-	-	
22 Casa Dorada Los Cabos Resort & Spa	EP	100	100	100	38	294.61	27.37	8.05 x 3.4 x 2.7	35	20	20	20	-	20	5	4	-	-	-	-	-	-	-	
23 ME Cabo by Melia	EP	79	83	162	83	1,125	120	8 x 15 x 3.10	110	70	-	40	150	100	2	2	•	•	•	-	-	•	•	
24 Pueblo Bonito Los Cabos Beach Resort	EP	0	148	148	44	426	126	14 x 9 x 3	80	40	-	-	60	40	3	2	•	•	•	18	-	•	•	
25 Pueblo Bonito Rosé All Suites Resort & Spa	EP	0	260	260	78	2,311.8	216	12 x 18 x 3.60	200	100	-	-	250	180	5	2	•	•	•	18	•	•	•	
28 Villa del Palmar Beach Resort & Spa	EP	453	12	465	180	210	17.5	3 x 12 x 17.5	200	130	100	90	150	100	4	3	•	•	•	-	2	•	•	
30 City Express Plus & Suites Cabo San Lucas	EP	135	28	163	38 plus/5 suites	2602.39	241,77	30.3 x 7.95 x 3.9	300	150	300	-	200	200	1	1	-	2	-	-	-	-	-	
35 Holiday Inn Express Cabo San Lucas	EP	86	9	95	-	805.14	74,8	9.83 x 7.83 x 2.40	70	45	74,78	50	70	42,6	-	-	-	•	-	-	-	-	-	

## TOURIST CORRIDOR

### HOTELS WITH MEETING SPACE

The tourist corridor is a 20 mile, four lane highway surrounded by stunning views of both the desert and coastline of sea of Cortés, connecting Cabo San Lucas and San José del Cabo.



### ROOMS

### MEETING SPACE

### FOOD & BEVERAGE

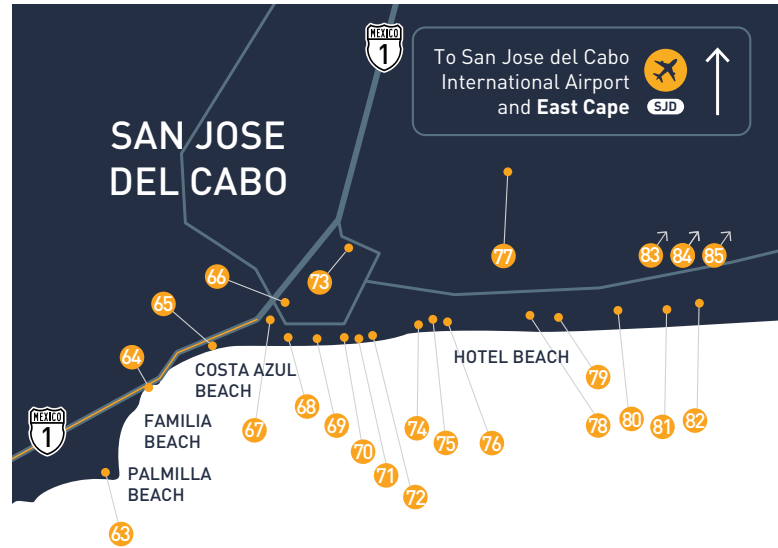
HOTELS	MEAL PLAN	ROOMS	SUITES	TOTAL	ROOMS WITH DOUBLE BEDS	MAIN BALLROOM		DIMENSIONS (L X A X H)	THEATER	SCHOOL ROOM	CONFERENCE	U SHAPE	COCKTAIL	BANQUET	RESTAURANTS									
						sq. ft.	m <sup>2</sup>								BARS	SPA	GYM	BEACH	GOLF (HOLES)	TENNIS (COURTS)	MEDICAL SERVICE	SHOPS		
36 The Cape, A Thompson Hotel	EP	107	28	161	22	1683.25	156.38		120	70	40	40	120	100	2	4	•	•	•	-	-	•	•	
39 Esperanza, an Auberge Resort	EP	48	11	59	4	983	130	15.91 x 4.93 x 6.70	50	40	50	25	35	60	5	3	•	•	•	-	3	•	1	
40 Hacienda Encantada Resort & Residences	EP / AL	54	168	222	95	4823	448.15	28 x 4.2 x 14.5	504	208	504	128	425	200	9	6	•	•	-	-	1	•	•	
44 Hacienda del Mar Los Cabos	EP	239	31	270	85	12,419	1,154	44 x 26 x 7.5	1,184	560	1184	140	1,600	900	6	5	•	•	•	-	-	•	•	
45 Grand Fiesta Americana Los Cabos All Inclusive Golf & Spa	AI	527	136	527	218	10,648	989.44	38.2 x 26 x 7	1,100	600	1,100	140	1,000	650	11	7	•	•	•	-	-	•	•	
47 Chileno Bay Resort & Residences	EP	60	32	92	-	1,010	93.83	3.50 x 2.77 x 1.06	110	50	30	25	150	125	2	2	•	•	•	18	-	•	1	
48 Grand Velas Los Cabos	AI	0	304	304	134	10,662	1,000	24.71 x 40.1 x 6	923	685	464	134	1,042	774	6	4	-	-	-	-	-	-	-	
50 Le Blanc Spa Resort Los Cabos	AI	365	8	373	57	8,386.16	779.1	24.5 x 31.8 x 7.6	782	432	TBD	378	1.2	630	-	4	-	-	-	-	-	-	-	
51 Solaz, A Luxury Collection Resort, Los Cabos	EP	115	13	128	35	3,400	315	16.06 x 19.38 x 4.96	377	142	82	97	340	300	3	2	•	•	•	-	-	•	•	
54 Dreams Los Cabos Suites Golf Resort & Spa	AI	240	240	240	80	5,156	480	98.4 x 54.5 x 19.6	330	220	330	170	330	240	5	5	•	•	-	-	1	•	•	
55 Zoëtry Casa Del Mar Los Cabos	AI	42	42	42	6	928	86.4	29.52 x 31.49 x 10.43	70	60	70	35	70	60	2	2	-	-	-	-	1	-	-	
56 Las Ventanas Al Paraíso, A Rosewood Resort	EP		84	84		1,100	92.90	20 x 5	60	36	40	36	60	60	5	2	-	-	-	-	2	-	•	
57 Paradisus Los Cabos	AI	222	128	350	145	3,149	960	32 x 30 x 5.6	1,100	640	1100	80	800	800	7	7	•	•	•	-	-	•	•	
58 Hilton Los Cabos Beach & Golf Resort	EP	264	50	314	83	7,501.25	697	19.43 x 35.86 x 6.57	680	495	-	120	800	450	4	2	•	•	•	-	2	•	•	
59 Marquis Los Cabos All Inclusive Resort & Spa	AI	235	235	235	79	6,500	603	144'5" x 50'1" x 20'11"	600	300	600	120	500	350	5	2	•	•	•	-	-	•	•	
60 Hampton Inn & Suites by Hilton Los Cabos	EP	89	6	95	31	1,310.75	121,910.4	16.32 x 7.47 x 2.9	70	70	100	40	80	50	-	1	•	•	-	-	-	-	-	



## SAN JOSÉ DEL CABO

### HOTELS WITH MEETING SPACE

San José del Cabo downtown main plaza with its warm architecture, has become an art district where you can find art from all over the world but mainly Mexican traditional art and local creations.



HOTELS	MEAL PLAN	ROOMS						MEETING SPACE						FOOD & BEVERAGE										
		ROOMS	SUITES	TOTAL	ROOMS WITH DOUBLE BEDS	MAIN BALLROOM sq.ft.	MAIN BALLROOM m <sup>2</sup>	DIMENSIONS (L X A X H)	THEATER	SCHOOL ROOM	CONFERENCE	U SHAPE	COCKTAIL	BANQUET	RESTAURANTS	BARS	SPA	GYM	BEACH	GOLF (HOLES)	TENNIS (COURTS)	MEDICAL SERVICE	SHOPS	
62 One&Only Palmilla	EP	152	22	174	28	2,875	267	22 x 12 x 4	200	140	72	60	250	150	4	2	•	•	•	27	2	•	•	
64 Krystal Grand Los Cabos	AI	449	5	454	226	9,425	880	144 x 65 x 2	1,000	576	132	108	700	680	5	6	•	•	•	-	-	•	•	
66 Hyatt Place Los Cabos	EP	153	4	157	59	819	78.65	12.10 x 6.50	85	40	85	28	50	50	1	1	-	•	-	-	-	•	-	
68 Hyatt Ziva Los Cabos	AI	0	591	591	234	9,687.5	900	50 x 18 x 5.6	1,274	680	1,02	580	18	3,000	7	7	-	-	-	•	•	-	-	
70 Viceroy Los Cabos	EP	101	82	183	31	7700	715	130 x 65 x 11.6	450	200	120	100	650	450	4	4	•	•	•	-	-	•	•	
71 Barceló Grand Faro Los Cabos	AI	331	19	350	214	11,593	1,077	32 x 32 x 4.91	1,000	560	1,100	106	1,400	700	6	4	•	•	•	-	-	•	•	
73 Royal Solaris Los Cabos All Inclusive Resort & Spa	AI	390		390	189	6,189	575	29.29 x 22.4 x 13	750	450	750	120	450	450	4	0	•	•	•	-	•	•	•	
74 Cabo Azul Resort	EP	230	90	320	-	967	90	9.3 x 9.6 x 2.3	30	30	20	20	-	-	2	3	•	•	•	-	-	•	•	
77 Hotel El Ganzo	EP	60	9	70	17	1,000	92	10x8x2.76	35	30	30	20	30	20	3	1	•	•	•	-	-	•	•	
79 Secrets Puerto Los Cabos Golf & Spa Resort	AI	480	20	500	65	9,665	898	24.7x36.3x5.4	1,188	828	-	-	1,000	560	6	4	•	•	•	18	-	•	•	
80 JW Marriot Los Cabos	EP	280	19	299	119	7,938	737	38.4 x 19.2 x 4.8	500	200	120	100	650	450	4	5	•	•	•	-	1	•	•	
81 Zadún, A Ritz-Carlton Reserve	EP	87	28	115	21	1159	108	12x9x3.6	110	54	64	36	120	84	3	3	•	•	•	27	-	•	•	
<b>CABO DEL ESTE</b>																								
83 Four Seasons Resort and Residences Los Cabos at Costa Palmas	EP	118	23	141	19	3250	302		-	-	-	-	180	-	3	3	•	•	•	•	•	•	•	•

# VENUES FOR GROUPS

Los Cabos offers a variety of venues ideally suited for your next event from beautiful restaurants to beach-front terraces, farmlands and Canyons.

## VENUES IN SAN JOSÉ DEL CABO

### ACRE RESTAURANT

Description: restaurant located in a 25 acre farmland

Maximum Capacity: 600 pax banquet

[www.acrebaja.com](http://www.acrebaja.com)

### CLUB CAMPESTRE SAN JOSE

Description: Beachfront terrace

Maximum Capacity: 300 pax banquet

[www.clubcampestresanjose.com](http://www.clubcampestresanjose.com)

### HUERTA LOS TAMARINDOS

Description: 17-acre farm

Maximum Capacity 200 pax banquets

[www.lostamarindos.mx](http://www.lostamarindos.mx)

### EL CORTIJO

Description: Multi functional venue for outdoor events

Maximum Capacity: 4,500 pax

[www.cortijocarmenaida.com](http://www.cortijocarmenaida.com)

### MI CASA SAN JOSE RESTAURANT

Description: Mexican Cuisine

Maximum Capacity 320 pax banquet

[www.micasagroupcabo.com](http://www.micasagroupcabo.com)

### DON SANCHEZ RESTAURANT

Description: Contemporary Baja and "Modern Mexican" cuisine

Maximum Capacity: 300 pax

[www.donsanchezrestaurant.com](http://www.donsanchezrestaurant.com)



## VENUES IN TOURIST CORRIDOR

### SUNSET MONALISA RESTAURANT

Description: International gourmet cuisine

Maximum Capacity 600 pax banquet

[www.sunsetmonalisa.com](http://www.sunsetmonalisa.com)

### TORO LATIN KITCHEN

Description: Modern Mexican Cuisine by Chef Richard Sandoval

Maximum Capacity main area 90 pax, terrace 65 pax

[www.richardsandoval.com/torocabo](http://www.richardsandoval.com/torocabo)

### MERKADO

Culinary international experience with 30 different food & beverage options. Total Capacity indoor-terrace 2,500 cocktail style.

[www.elmerkado.mx](http://www.elmerkado.mx)

### SAN CARLOS CANYON

Description: Natural area

Maximum Capacity 3,000 banquet

### CASA DE PLAYA AT CABO DEL SOL

Description: 40,000 sq.ft. Clubhouse with indoor and outdoor spaces, featuring ocean and golf course views

Maximum Capacity: 1,200 pax banquet

[www.cabodelsolmexico.com](http://www.cabodelsolmexico.com)

### PITAHAYAS RESTAURANT

Description: Mexican-Asian fusion Cuisine

Maximum Capacity: 300 pax

[www.pitahayas.com](http://www.pitahayas.com)

### RESTAURANT CARBON CABRÓN

Awarded Chef Alfonso Cadena.

Capacity 80 pax.

[www.carboncabron.com](http://www.carboncabron.com)



## VENUES IN CABO SAN LUCAS

### ROOFTOP 360

Descripción: Beachfront terrace

Maximum Capacity: 1000 pax

[www.corazoncabo.com](http://www.corazoncabo.com)

### MARIA CORONA RESTAURANT & CATERING

Description: Mexican Cuisine

Maximum Capacity 500 pax

[www.mariacoronarestaurant.com](http://www.mariacoronarestaurant.com)

### THE OFFICE RESTAURANT

Description: Beach restaurant

Maximum Capacity: 350 pax

[www.theoffice.adog.mx/theoffice](http://www.theoffice.adog.mx/theoffice)

### MI CASA RESTAURANT

Description: Mexican Cuisine

Maximum Capacity 500 pax

[www.micasagroupcabo.com](http://www.micasagroupcabo.com)

### TRES GALLOS RESTAURANT

Description: Mexican artisanal Cuisine

Maximum Capacity: 230 pax

[www.lostresgallos.com](http://www.lostresgallos.com)

### EL HUERTO

Description: Farm to Table Restaurant

Maximum Capacity: 200 people banquet style

[www.elhuertorestaurant.com](http://www.elhuertorestaurant.com)

## DESTINATION MANAGEMENT COMPANIES (DMC)

Los Cabos DMCs offers professional services, local knowledge and expertise on designing and implementing events, activities, tours, transportation and program logistics.

COMPANY NAME	CONTACT	PHONE	EMAIL
AMI Los Cabos	Carlos Aramburo	+52 (624) 130 7060	carlos.aramburo@amiloscabos.com
AMSTAR DMC	Reyna Gomez	+52 (624) 142 2268 Ext.103 +52 (624) 191 2623	rgomez@amstardmc.com
Connect DMC	Carlos Peña	+52 (624) 173 9710	Cpena@ctsdmc.com
EPIC	Juan Carlos del Río Kathya Perez	+52 (624)124 0224	jcdelrio@epic.com.mx kperez@epic.com.mx
GRUPOS INCENTIVOS TERRAMAR	Sunny Irvine Lee Chipman Cheryl Miller	+52 (624) 142 9200	sunny@terramar.com.mx leechipman@terramar.com.mx cheryl@terramar.com.mx
IVI DMC	Marla Guadian	+52 (624) 146 9325	lc.planning@ividmc.travel
MARITUR	Adriana Aburto Veronica Escamilla	+52 (624) 169 3628	aaburto@maritur.com vescamilla@maritur.com
MEETING INCENTIVE EXPERT	Adam Lawhorne Amanda Nemeth	USA OFFICE +1 (312) 842 3600 MEX CELL +52 (55) 4523 2563	adam@miexperts.com amanda@miexperts.com
MEXICO -DMC BY CORPORATE TRAVEL ALLIANCE	Sandra Castañeda Castro	+52 (624) 122 0672	sandra@corptravelalliance.com
MEXICO PLANNERS BY TRANSCABO	Alejandro Garza Erika Lizama	+52 (624)142 6821 +52 (624) 105 2191	agarza@transcabo.com erika.lizama@mexicoplanners.com
MI&M	Daniel Caraza Paulina Lorenzana	+52 (424) 120 6411	daniel@miamdm.com paulina@miamdm.com
NEXUS TOURS	Gabriel Gil	+52 (624)142 6808	ggil@nexustours.com
TROPICAL INCENTIVES CABOS	Alanna Aguirre	+52 (624) 142 0144	alanna.aguirre@tropicalincentives.com
DESTINATION MEXICO	Stephen Crossley Vianney García		scrossley@destination-mexico.com vianneygm@destination-mexico.com

## EVENT SERVICES

Suppliers provide advanced audiovisual technology, logistical providers, furniture, decoration, themed events and more.

### AMBAR PRODUCTIONS

Production services for groups and conventions

Design and production of scenographies, design and production of theme parties

Large format design and printing  
Design and production of mapping and lighting shows

Audiovisual services such as audio, lighting, projection, simultaneous translation, rigging, etc.

Stands in system for fairs and exhibitions

PH: 624 142 5459  
agallardo@ambarproductions.com.mx  
[www.ambarproductions.com.mx](http://www.ambarproductions.com.mx)



### SPECIAL EVENT SERVICES

Themed parties, gifts, amenities, translation services, printing services.

PH: (624) 157 6731  
sales@sescabo.com  
[www.sescabo.com](http://www.sescabo.com)

### DEL CABO EVENT DESIGN

Event management, event design, themed events, furniture, etc.

PH: (624) 157 2115  
info@delcaboeventdesign.com  
[www.delcaboeventdesign.com](http://www.delcaboeventdesign.com)

### AVANTEC

Lighting, Sound system, DJ, live bands, Stages, Video equipment and streaming.

PH: (624) 355 9324  
direccion@avantec.mx  
[www.avantec.mx](http://www.avantec.mx)

### MARIANNA IRIDIN

Event designer, furniture rental, event coordination

PH: (624) 143 3615  
marianna@mariannaidirin.com  
[www.mariannaidirin.com](http://www.mariannaidirin.com)

### THE MAIN EVENT CABO

Furniture rental, event styling. Themed events.

PH: (624) 130 4097  
info@themaineventcabo.com  
[www.themaineventcabo.com](http://www.themaineventcabo.com)

### ORLY CREATIVE MEDIA

Audiovisual content producer, streaming, broadcast, event production.

PH: 55 540 75821  
dmc@controlzeta.mx

### JSAV AUDIOVISUAL

Audiovisual experiences, production services, Set Design, themed parties, staging, 3D Renders, etc.

PH: (624) 105 9099  
mexicosales@jsav.com  
[www.jsavmexico.com](http://www.jsavmexico.com)

### LET IT BE EVENTS

Furniture rental, event production, decor, themed events, flowers, staging, etc.

PH: (624) 105 0289  
info@letitbevents.com  
[www.letitbevents.com](http://www.letitbevents.com)

### ENCORE EVENT PRODUCTIONS

Audiovisual: Audio, Video and Lighting Systems for Corporate Events, Incentives, etc.

Show Services: Panoramic screens, videoproduction, mapping, blending, animated graphics in 2D and 3D, set design and display, LED screens.

Integration Systems: Design and installation of environmental audio, video distribution, stage lighting, paging systems, digital signage, video conferencing rooms, monitoring centers

PH: (624) 144 1497  
homero.amable@encore-mx.com



## HYBRID EVENTS

Every hybrid event, just like any other face to face event is different, you put a lot of effort into planning the attendee journey for your live participants so you must apply that same care to your virtual audience as well to ensure they get the most from your hybrid event.

Our audiovisual companies, will be working step by step with you in order to meet your expectations.

- ENCORE**  
<https://www.encore-mx.com>
- JSAV**  
[www.jsavmexico.com](http://www.jsavmexico.com)
- AVANTEC**  
[www.avantec.mx](http://www.avantec.mx)



## LOS CABOS WELL-BEING PROGRAM

2020 highlighted that caring about people and their wellbeing is not just a good thing to do—it's vital.

In Los Cabos we are looking beyond the physical body to include the presence of positive mental states, emotions and moods in every meeting or event held in Los Cabos

It is in Los Cabos nature to experience a spiritual connection with the destination, in particular with the spectacular sunrises and picture-perfect sunsets in a

framework of unique contrasts between the desert and the sea that charge with positive energy.

As an event designer you can support delegates' wellbeing in many ways.

Our hotel partners and DMC's can help you to design creative activities, menus with 'brain foods' to your catering plans or create spaces and venues to be welcoming and inspiring

### RESORT EXPERIENCES

Resorts in Los Cabos already have preserved our ancestral wisdom using special herbs and plants to heal and energize mind, body and soul through different techniques unique in the area.

Wellness experiences, like fitness classes, yoga workshops as well as inherited rituals around the phases of the moon, cacao ceremonies, among others, can be also integrated in every group agenda



## HEALTHY & FRESH FOOD

Farm fresh fare harvested locally provides high quality and healthy options to the recognized chefs who are inspired to create a wide variety of dishes for health-conscious guests. The destination is also home to some certified organic farms, some dating back to the 19th century. The farms offer private bilingual tours of their grounds to teach the public about organic farming and its benefits as well as engaging cooking classes.

Contact your local DMC to create unique experiences and activities to include in your daily group agenda.

# ACTIVITIES FOR GROUPS



From the amazing Sea of Cortes, which Jacques Cousteau called the “Aquarium of the World”, to the Pacific Ocean, Los Cabos offers countless adventures, activities and dining experiences.

## SUNRIDER

[www.sunridertours.com](http://www.sunridertours.com)

### SUNSET DINNER

Capacity: 250 pax

### SNORKEL LUNCH

Capacity: 250 pax

### WHALE WATCHING

Capacity: 50 pax and 250 px

### LA PAZ SWIMMING WITH WHALE SHARK

Capacity: 18 pax

### LA PAZ ESPIRITU SANTO ISLAND

Capacity: 18 pax

## RANCHO CARISUVA

[www.ranhocarisuva.com](http://www.ranhocarisuva.com)

### PACIFIC BEACH HORSEBACK RIDING

Capacity: 100 pax

### DESERT AND BEACH ATV TOUR

Capacity: 100 pax

## CABO DOLPHINS

[www.cabo-adventures.com](http://www.cabo-adventures.com)

### DOLPHIN ENCOUNTER

Cabo San Lucas 160 people  
San José del Cabo 64 people

### DOLPHIN SWIM & RIDE EXPERIENCE

Cabo San Lucas 160 people  
San José del Cabo 64 people

## CABO ADVENTURES

[www.cabo-adventures.com](http://www.cabo-adventures.com)

### OFF ROAD ADVENTURE

Capacity: 48 pax

### MOUNTAIN BIKE ADVENTURE

Capacity: 42 pax – distributed in different schedules

## PACIFIC SUNSET DINNER

Capacity: 40 pax

## SEA OF CORTES ADVENTURE

Capacity: 60 pax

## FLYBOARD ADVENTURE

Capacity: 24 pax – distributed in different schedules

## DIVING CERTIFIED AND BEGINNERS

Capacity: 18 pax certified 9am y 2pm. 12 pax beginners 9am x 2pm

## CABO PULMO SCUBA DIVING

Capacity: 6 pax

## DOLPHIN SIGNATURE SWIM

Capacity: Cabo 160 pax – distributed in different schedules

## OUTDOOR ZIP LINE ADVENTURE

Capacity: 140 pax

## WHALE WATCHING PHOTO SAFARI

Capacity: 468 pax - 9am x 156, 12pm x 156 y 3pm x 156

## WHALE SHARK ENCOUNTER

Capacity: 54 pax - pax – distributed in different schedules

## OUTBACK & CAMEL SAFARI

Capacity: 266 pax – distributed in different schedules



## CABO ADVENTURES

[www.cabo-adventures.com](http://www.cabo-adventures.com)

### LUXURY DAY SAILING VELEROS 50 FT (7)

Capacity: 224 pax – distributed in different schedules

### LUXURY DAY SAILING VELERO 45 FT (1)

Capacity: 24 pax – distributed in different schedules

### LUXURY DAY SAILING CATAMARAN 47 FT (1)

Capacity: 52 pax – distributed in different schedules

### SNORKEL & SEA ADVENTURE

Capacity: 192 pax distributed in different schedules

### CABO PULMO SNORKEL EXPEDITION

Capacity: 8 pax

### LUXURY SUNSET SAILING VELERO 50 FT (7)

Capacity: 140 pax – distributed in different schedules

### LUXURY SUNSET SAILING VELERO 45 FT (1)

Capacity: 16 pax

### LUXURY SUNSET SAILING CATAMARAN 47 FT (1)

Capacity: 26 pax

### ELECTRIC BIKE BEACH ADVENTURE

Capacity: 48 pax – distributed in different schedules



## WILD CANYON ADVENTURES

[www.wildcanyon.com.mx](http://www.wildcanyon.com.mx)

### MONSTER ZIPLINES

Capacity: 70 pax

### SLING SWINGER

Capacity: 20 pax

### OFF ROAD RUNNERS

Capacity: 90 pax

### BUNGEE BOMBERS

Capacity: 10 pax

### ULTIMATE UTV

Capacity: 32 pax

### CAMEL QUEST

Capacity: 24 pax

### PURSUIT OF Cortés

Capacity: 12 pax

### KINGDOM EXPERIENCE

Capacity: 30 pax



### MOON ZIP (SOLO EN LUNAS LLENAS)

Capacity: 30 pax



## GOLF

Los Cabos has become widely recognized as one of the premier golf destinations in Latin America. With eighteen golf courses currently open for play, and a few more on the drawing board, Los Cabos continues to dominate as the top golf destination in Latin America.

With the pristine Sea of Cortés, dramatic Pacific Ocean and stark and rugged terrain as the canvas, legendary designers have carved out their most inspired visions, creating some of the most stunning tracks in the world.

### GOLF COURSES LOS CABOS

GOLF COURSE	FACILITY TYPE	DESIGNER	HOLES
Cabo del Sol Desert Course	Resort Public	Tom Weiskopf	18
Cove Club	Private / Resort	Jack Nicklaus	18
Twin Dolphin Golf Club	Private / Resort	Fred Couples	18
Chileno Bay	Private / Resort	Tom Fazio	18
Cabo Real Golf Club	Resort Public	Robert Trent Jones, Jr.	18
El Dorado	Private	Jack Nicklaus	18
Palmilla Golf Club	Resort Public	Jack Nicklaus	27
Querencia	Private	Tom Fazio	18
Club Campestre San José	Semi Private	Jack Nicklaus	18
Vidanta Golf Los Cabos	Resort	F.M. Schjetnan Pedro Guereca Joe Finger	9
Puerto Los Cabos Golf Club	Resort Public	Jack Nicklaus Greg Norman	27
Costa Palmas East Cape	Private / Resort	Robert Trent Jones, Jr.	18
Solmar Golf Links	Private / Resort	Greg Norman	18
El Cardonal at Diamante	Private / Resort	Tiger Woods	18
Dunes Course at Diamante	Private / Resort	Davis Love III	18
Oasis Short Course at Diamante	Private / Resort	Tiger Woods	12
Quivira Golf Club	Resort / Private	Jack Nicklaus	18
Cabo San Lucas Country Club	Semi Private	Roy Dye Agustin Piza	18

■ Tourist Corridor ■ San José del Cabo ■ East Cape ■ Cabo San Lucas

# GASTRONOMY

Los Cabos' dining scene has it all – from fusion dishes and Old World delicacies to fresh seafood and Mexican specialties.

Whether it's an elegant five-course feast with waves lapping at your feet or a quick bite with a frosty craft beer in hand, dining options in Los Cabos are among the most exciting and varied in all of Mexico. Everyday offers a fiesta of flavors with freshly caught seafood,

elaborate Mexican dishes and international options that celebrate the traditions of Italy, Peru, China and many other countries.

The dining experience in Los Cabos is delectable, diverse and downright unforgeable. Foodies the world over know that this is the place for delicious offerings, whether it be fresh from the farm, catch-and-cook or anything in between.



# SUSTAINABILITY

Cabo San Lucas has organic markets where you can find a wide selection of locally grown produce, as well as crafts, jewelry, soaps and tasty treats. A stroll around the Saturday organic market in San José is a great way to learn more about local farmers, sample products found only in Baja Sur, and connect with a variety of eco-friendly locals and foreigners.



## PEOPLE:

As tourism grows in Los Cabos, recycling has gained a stronger foothold in Baja Sur. Locally based nonprofits work with local businesses and schools to make recycling more accessible to the Los Cabos community. In addition to weekly collections, educational radio campaigns, and workshops for children, nonprofit groups hold social events that combine great food, good music and fun all to promote awareness for their cause. Going green doesn't mean sacrificing fun, but instead learning how to preserve this extraordinary destination for generations to come.

## COMMUNITIES:

Cabo San Lucas has organic markets where you can find a wide selection of locally-grown produce, as well as crafts, jewelry, soaps and tasty treats. A stroll around the Saturday organic market in San José is a great way to learn more about local farmers, sample products found only in Baja Sur, and connect with a variety of eco-friendly locals and foreigners.

## VISITORS:

Local guides teach visitors about the natural wonders of Los Cabos with a conscious effort to preserve and protect.

## GOVERNANCE:

Public administration and governance in the municipality of Los Cabos is committed to the use of alter-native energies. The challenge to local government in the design of social assistance strategies, a detailed analysis of the process and current status of the eco-logical land use plan is provided. This is viewed as a hub in the planning for sustainable development in the region and as a key element in the emergence of Los Cabos as a center for sustainable growth.



# 25 BLUE FLAG BEACHES



Los Cabos has a total of 25 Blue Flag beaches. The Blue Flag is a special certification given to beaches, marinas, and sustainable boating tourism operators by the Foundation for Environmental Education. The certification signals that a beach or marina has met a strict set of standards, such as being clean and accessible; offers great water quality; meets high safety standards; puts commendable effort to protect ecosystems and local shorelines.

1. El Corsario
2. Médano Breathless
3. Hacienda
4. Médano Casa Dorada
5. Médano ME Cabo
6. Médano Pueblo Bonito Los Cabos
7. Médano Pueblo Bonito Rose
8. Médano Club Cascadas de Baja
9. Médano Villa El Arco
10. Médano Villa La Estancia
11. Médano Villa del Palmar
12. Médano Riu Palace Baja California
13. Médano Riu Palace Los Cabos
14. Médano Riu Palace Los Cabos
15. Grand Fiesta Americana Los Cabos
16. Santa María
17. Las Viudas
18. El Chileno
19. Grand Velas Los Cabos
20. Paradisus Los Cabos
21. Palmilla
22. Acapulquito
23. La Ribera
24. El Surgidero
25. La Gaviota



## ENVIRONMENT

Los Cabos offers conservation trips that allow ecologically minded visitors a chance to get up close and personal with Baja's vibrant wildlife. Whether it be diving with giant squids, whale watching, or protecting sea turtles, each of these conservation expeditions are oriented around education and preservation of this delicate ecosystem and are customizable for each group.

Thousands of visitors watch as turtles make their nest on the same beaches year after year. A number of hotels in Los Cabos have special preservation programs (some specially funded by the Mexican government) to protect the fragile turtle eggs and make sure that once hatched, these babies make it safely to sea. Guests of these hotels are often welcomed to help lead the newly hatched turtles to shore and fend off would-be predators. We care deeply about our environment and seek to help our visitors connect, and help care for, our natural surroundings.





# GENERAL INFORMATION FOR VISITORS

## VISA REQUIREMENTS:

All foreigner visitors require a valid passport to enter Mexico. The visa policy allows visa-free entry for citizens of the countries listed below:

Andorra, Argentina, Australia, Austria, Belgium, Canada, Chile, Costa Rica, Cyprus, Czech Republic, Denmark, Estonia, Finland, France, Germany, Greece, Hong Kong, Hungary, Ireland, Iceland, Israel, Italy, Japan, Latvia, Liechtenstein, Lithuania, Luxemburg, Malta, Monaco, Netherlands, New Zealand, Norway, Poland, Portugal, San Marino, Singapore, Slovakia, Slovenia, South Korea, Spain, Sweden, Switzerland, United Kingdom, Uruguay, USA, and Venezuela.

Citizens of these countries can enter Mexico without a visa, just by presenting a valid pass-port and "Migration Form for Tourists, Trans-migrants, Guest Business

Persons or Coun-selor Visitors", which can be obtained in travel agencies, airlines or at the point of entry into Mexico.

Citizens from other countries require a visa, which can be obtained through the Mexican Embassy in their country of origin. Children traveling alone need a notarized authorization from their parents.

## BANKS AND CURRENCY:

The official unit of currency is the Mexican peso (MXN). However, the U.S. dollar (USD) is widely accepted. All major Mexican national banks are represented here and are usually open weekdays from 8 a.m. to 4 p.m. Many locations have ATMs that accept U.S. bank cards, and some ATMs can dispense both Mexican pesos and U.S. dollars. Transaction fees may be higher.



## ZERO TAX RATE:

Mexico offers a zero-percent VAT rate for conferences, exhibitions and fairs which are organized from abroad. That is, when events are organized by foreign companies, the VAT is not charged for the services specified in the tax rules. In 2004 this tax benefit came into effect for international congress organizers, allowing the application of a 0% tax rate for value added tax (VAT) for Congresses, Con-ventions, Trade Shows and Exhibitions held in Mexico.

## REQUIREMENTS:

- The event organizing body must be based outside Mexico.
- All deposits and payments related to the congress must come from an account or credit card with an address that is not in Mexico.
- Proof of legal registration in country of origin must be shown.

## ELECTRICITY:

120 volts/60 hertz. Electrical outlets are the same as those used in the U.S.

## TRANSPORTATION:

For transportation, you can rent a car, call a taxi or use public transportation. The main car rental agencies can be found in Los Cabos and vehicles can be pre-booked when arranging transportation to Los Cabos or at the airport and at some hotels.

Taxis offer impeccable service and are available 24 hours a day from all hotel lobbies. They do not use meters, but have set rates that are well displayed.

Public transportation offers plenty of bus services along the tourist corridor, providing access to all Los Cabos locations. Taxis are also available at all major tourist attractions.

## COMMUNICATION:

To call the U.S. from your U.S. cell phone, dial **00 + 1 + area code + phone number**. To call locally to landlines, just dial the seven-digit phone number. To call cell phones (within the same area code), dial **044 + phone number**. To call Mexico outside of Los Cabos, dial **01 + area code + phone number**.

## CONSULATES:

U.S. Consular Agency Carr. Transpeninsular, Km. 27.5 The Shoppes at Palmilla, Local B221 San José del Cabo  
PH: (624) 143-3566  
Email: ConAgencyLosCabos@state.gov

Consular Agency of Canada Carr. Transpenin-sular, Km. 0.5 Plaza San Lucas, Local 82 Col. El Tezal, Cabo San Lucas  
PH: (624) 142-4333  
(800) 706-2900  
Email: lcabo@international.gc.ca

## MEDICAL ASSISTANCE:

Hospiten: (624) 105-8500  
Blue Net: (624) 104-3911  
Hospital H+: (624) 104-9300



# NEW HOTELS



# RECOMENDED ACTIVITIES

JANUARY	FEBRUARY	MARCH
<ul style="list-style-type: none"> <li>• Whale Watching</li> <li>• Bird Watching <i>Estero SJC</i></li> <li>• Swim with Whale Sharks</li> <li>• Wind in Pacific and Sea of Cortés</li> <li>• Surf Sea of Cortés / Pacific Ocean</li> <li>• Organic Market Saturdays</li> <li>• Art Walk SJC Art District from 5 pm to 9 pm</li> </ul>	<ul style="list-style-type: none"> <li>• Whale Watching</li> <li>• Bird Watching <i>Estero SJC</i></li> <li>• Swim with Whale Sharks</li> <li>• Wind in Pacific and Sea of Cortés</li> <li>• Surf Sea of Cortés / Pacific Ocean</li> <li>• Organic Market Saturdays</li> <li>• Art Walk SJC Art District from 5 pm to 9 pm</li> </ul>	<ul style="list-style-type: none"> <li>• Whale Watching</li> <li>• Wind in Pacific and Sea of Cortés</li> <li>• Surf Sea of Cortés / Pacific Ocean</li> <li>• Organic Market Saturdays</li> <li>• Art Walk SJC Art District from 5 pm to 9 pm</li> </ul>
APRIL	MAY	JUNE
<ul style="list-style-type: none"> <li>• Whale Watching</li> <li>• Surf Sea of Cortés / Pacific Ocean</li> <li>• Organic Market Saturdays</li> <li>• Art Walk SJC Art District from 5 pm to 9 pm</li> </ul>	<ul style="list-style-type: none"> <li>• Surf Sea of Cortés / Pacific Ocean</li> <li>• Organic Market Saturdays</li> <li>• Art Walk SJC Art District from 5 pm to 9 pm</li> </ul>	<ul style="list-style-type: none"> <li>• Surf Sea of Cortés / Pacific Ocean</li> <li>• Art Walk SJC Art District from 5 pm to 9 pm</li> </ul>
JULY	AUGUST	SEPTEMBER
<ul style="list-style-type: none"> <li>• Surf Sea of Cortés / Pacific Ocean</li> </ul>	<ul style="list-style-type: none"> <li>• Bird Watching <i>Estero SJC</i></li> <li>• Surf Sea of Cortés / Pacific Ocean</li> </ul>	<ul style="list-style-type: none"> <li>• Bird Watching <i>Estero SJC</i></li> <li>• Dive Sea of Cortés / Cabo Pulmo</li> <li>• Surf Sea of Cortés / Pacific Ocean</li> </ul>
OCTOBER	NOVEMBER	DECEMBER
<ul style="list-style-type: none"> <li>• Bird Watching <i>Estero SJC</i></li> <li>• Dive Sea of Cortés / Cabo Pulmo</li> <li>• Surf Sea of Cortés / Pacific Ocean</li> </ul>	<ul style="list-style-type: none"> <li>• Bird Watching <i>Estero SJC</i></li> <li>• Dive Sea of Cortés / Cabo Pulmo</li> <li>• Swim with Whale Sharks</li> <li>• Wind in Pacific and Sea of Cortés</li> <li>• Surf Sea of Cortés / Pacific Ocean</li> <li>• Organic Market Saturdays</li> <li>• Art Walk SJC Art District</li> </ul>	<ul style="list-style-type: none"> <li>• Whale Watching</li> <li>• Swim with Whale Sharks</li> <li>• Wind in Pacific and Sea of Cortés</li> <li>• Surf Sea of Cortés / Pacific Ocean</li> <li>• Organic Market Saturdays</li> <li>• Art Walk SJC Art District</li> </ul>



# LOS CABOS TOURISM BOARD SUPPORT

The Los Cabos Tourism Board also assists clients with all event-related administration, from conceptualizing a bid strategy to producing a customized bid book.

Additional services offered by the Board include support funding for bids, site inspections, educational and fam trips, and delegate boosting.

The Los Cabos Tourism Board provides organizers with a comprehensive list of venues, before and after tour excursions as well as business and event tourism guides. We are well equipped to help plan delegates itineraries and provide marketing collateral as we offer relevant on-site event support and assist meeting planners to create a unique experience.

Los Cabos Tourism Board is committed to supporting your event to enhance the overall experience for the delegates. We are also able to offer value added assistance in attendance building, marketing and facilitation of planning visits.

Los Cabos Tourism Board is an independent body dedicated to promoting the region's tourism facilities and assets, both nationally and internationally. Committed to transforming Los Cabos into Mexico's premier meetings, incentives, conventions, exhibitions and congresses destination, the Convention Bureau provides organisers and planners as well as business tourists with the latest information, unbiased advice and assistance.

The Los Cabos Tourism Board seeks to provide a higher standard of care. The role of the Board is widespread and is responsible for identifying business tourism opportunities, including collation and submission of ICCA data, conference delegate tracking studies and customer satisfaction surveys.

#### FURTHER ASSISTANCE INCLUDES:

- Coordination between meeting organizers and the relevant government departments and supporting agencies
- Help with the process of visa application for delegates, speakers and staff
- Facilitation of citywide marketing (e.g. street lamps banners, etc.)
- Complimentary website listing of the event at [www.visitloscabos.travel](http://www.visitloscabos.travel)
- Facilitation of students and academics from supporting universities will form part of the volunteer program to assist with the management of congresses and conferences.

# LOS CABOS SPECIALIST

Los Cabos Specialist educational program will bring you a full-service portal, where in one convenient place you will access everything needed to sell this leading upscale destination.

Our full-service portal includes:

#### Dedicated Website

- Personal account
- Destination updates & resources

#### Loyalty Program

- Benefits
- Exclusive fam trips and webinars
- Access to Los Cabos VIP Summit travel agent virtual trade show

#### B2B MARKET PLACE LOS CABOS

- Download resources from hotels and tourist suppliers
- Interaction with suppliers
- One to one meetings

#### Training

- Graduate as Los Cabos Specialist Agent
- Own a badge and enjoy benefits for you and your clients.



Enroll to Los Cabos Specialist program at [loscabospecialist.com](http://loscabospecialist.com)

# CONNECT WITH LOS CABOS

#### VISIT OUR WEBSITE FOR DAILY UPDATES

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