

Publix Sports Park

Budget FY26 DRAFT

REVENUES



Tournament Revenues	Oct-2025	Nov-2025	Dec-2025	Jan-2026	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Budget FY26	Actual 6/30 + Forecast 7/1-9/30
Soccer	3,000	22,500	15,500	4,750	12,500	0	0	11,700	0	0	0	0	69,950	38,725
Football	0	0	26,000	10,700	3,300	3,900	2,600	0	0	3,900	0	0	50,400	31,300
Lacrosse	0	7,800	0	0	0	9,500	0	0	0	0	0	0	17,300	16,750
Baseball	29,250	20,800	68,700	6,750	8,750	38,450	28,650	46,500	175,500	28,000	0	0	451,350	362,750
Softball	25,600	0	0	18,000	8,100	2,625	6,000	0	0	78,000	12,500	28,000	178,825	130,950
Rugby	0	0	0	0	0	0	0	0	0	0	0	0	-	0
Corporate/Other	0	0	0	0	0	0	0	0	0	0	0	0	-	0
Gate/Ticketing/Race	0	5,000	0	15,000	6,000	0	0	5,000	0	0	0	0	31,000	35,129
Subtotal	57,850	56,100	110,200	55,200	38,650	54,475	37,250	63,200	175,500	109,900	12,500	28,000	798,825	\$615,604
	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	
Local Programming Revenues	Oct-2025	Nov-2025	Dec-2025	Jan-2026	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Budget FY26	Actual 6/30 + Forecast 7/1-9/30
Soccer	13,015	12,115	11,615	11,870	12,470	11,970	11,970	8,800	5,715	7,715	7,315	11,070	125,640	123,816
Football	400	400	300	200	-	-	-	-	-	-	800	800	2,900	2,986
Lacrosse	-	-	-	-	700	350	500	-	-	-	-	-	1,550	1,675
Baseball	7,900	6,600	1,100	600	6,820	6,930	6,930	5,170	-	-	2,530	4,400	48,980	35,666
Softball	-	-	-	-	800	800	1,500	-	-	3,000	800	3,300	10,200	7,609
Rugby	-	-	-	-	-	-	-	-	-	-	-	-	-	300
Corporate/Other	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Adult Recreation	-	-	-	-	-	-	-	-	-	-	-	-	-	360
Subtotal	21,315	19,115	13,015	12,670	20,790	20,050	20,900	13,970	5,715	10,715	11,445	19,570	189,270	\$172,412
	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Food & Beverage Revenues	Oct-2025	Nov-2025	Dec-2025	Jan-2026	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Budget FY26	Actual 6/30 + Forecast 7/1-9/30
Concession Sales	99,257	71,870	126,381	40,667	24,985	40,377	51,108	116,324	262,392	151,628	15,107	46,179	1,046,276	892,364
Catering/Food Truck Sales	3,000	4,500	5,500	0	1,000	1,200	1,500	5,900	22,000	11,000	0	1,000	56,600	55,926
Vending Commission	225	200	250	150	65	55	250	150	350	250	75	100	2,120	2,237
Subtotal	102,482	76,570	132,131	40,817	26,050	41,632	52,858	122,374	284,742	162,878	15,182	47,279	1,104,996	950,527
	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	
Sponsorship Revenues	Oct-2025	Nov-2025	Dec-2025	Jan-2026	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Budget FY26	Actual 6/30 + Forecast 7/1-9/30
Sponsorships	21,900	0	0	0	0	0	1,000		3,450	10,000	24,000	42,500	102,850	69,850
Naming/Pouring Rights								85,000		100,000			185,000	285,000</

COST OF GOODS SOLD

Cost of Goods Sold	Oct-2025	Nov-2025	Dec-2025	Jan-2026	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Budget FY26	Actual 6/30 + Forecast 7/1-9/30
Contract Labor	34,870	24,770	45,240	18,780	14,570	20,900	18,220	34,710	85,210	50,050	7,300	16,040	370,660	14.4%274,042
Soccer	50	50	50			50		50					250	91
Events COGS Races/ Umpires				12,250	10,000								22,250	20,093
Adult Recreation							0	0				0	-	0
Food & Beverage	34,750	25,160	44,240	14,240	8,750	14,140	17,890	40,720	91,840	53,070	5,290	16,170	366,260	35%293,702
Food & Beverage Equipment	12,700		2,500				2,500	0	0	0	0	0	17,700	35%9,935
Trainers	500	1,200	2,125	500	500	1,900	1,200	1,380	14,500	7,800	0	0	31,605	1.2%21,106
Security	-	-	12,320	4,480	1,120	840	672	-	5,376	4,928	-	3,584	33,320	44,145
Streaming	122.50	262.50	637.50	67.50	393.75	778.75	76.25	65.00	1,470.00	1,035.00	137.50	27.50	5,074	27%3,876
Sponsorships	1,925	0	0	0	0	0	350	0	1,500	1,500	1,500	4,725	11,500	8,784
Pouring/Naming Rights COGS								8,500					8,500	8,500
Total COGS Total	\$ 84,918	\$ 51,443	\$ 107,113	\$ 50,318	\$ 35,334	\$ 38,609	\$ 40,908	\$ 85,425	\$ 199,896	\$ 118,383	\$ 14,228	\$ 40,547	867,119	\$ 684,275
														34%29%

Gross Profit

Gross Profit	Oct-2025	Nov-2025	Dec-2025	Jan-2026	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Budget FY26	Actual 6/30 + Forecast 7/1-9/30
Tournaments and Local Programming, & Trainers	\$50,115	\$54,295	\$85,730	\$40,785	\$38,430	\$59,690	\$42,090	\$45,270	\$107,055	\$79,215	\$18,220	\$34,890	655,785	549,894
Food & Beverage	\$55,032	\$51,410	\$85,391	\$26,577	\$17,300	\$27,492	\$32,468	\$81,654	\$192,902	\$109,808	\$9,892	\$31,109	721,036	646,890
Sponsorships	\$19,975	\$0	\$0	\$0	\$0	\$0	\$650	\$76,500	\$1,950	\$108,500	\$22,500	\$37,775	267,850	337,566
Security	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	-	0
Streaming Commission	\$368	\$788	\$1,913	\$203	\$1,181	\$2,336	\$229	\$195	\$3,430	\$2,415	\$413	\$83	13,551	11,359
Other Misc/Interest	\$35	\$35	\$35	\$1,285	\$635	\$5,035	\$335	\$5,035	\$5,035	\$35	\$5,035	\$35	22,570	59,161
Vendor Commission	\$850	\$1,775	\$3,800	\$1,450	\$1,075	\$1,025	\$850	\$1,235	\$6,150	\$4,450	\$800	\$1,500	24,960	25,174
Gate Ticketing Fee	\$850	\$0	\$2,500	\$500	\$0	\$600	\$0	\$0	\$0	\$0	\$0	\$0	4,450	16,548
													-	
Total Gross Profit	\$ 126,375	\$ 108,302	\$ 179,369	\$ 70,799	\$ 58,621	\$ 96,178	\$ 76,622	\$ 209,889	\$ 316,522	\$ 304,423	\$ 56,860	\$105,392	1,709,352	\$ 1,646,593
														4%

Percentages

Gross Profit	Oct-2025	Nov-2025	Dec-2025	Jan-2026	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Budget FY26	Actual 6/30 + Forecast 7/1-9/30
Tournaments and Local Programming, & Trainers	59%	68%	64%	56%	61%	72%	68%	56%	52%	58%	71%	69%	61%	64%
Food & Beverage	54%	67%	65%	65%	66%	66%	61%	67%	68%	67%	65%	66%	65%	68%
Sponsorships	91%	0%	0%	0%	0%	0%	65%	90%	57%	99%	94%	89%	93%	95%
Security	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%	0%
Streaming Commission	75%	75%	75%	75%	75%	75%	75%	75%	70%	70%	75%	75%	73%	75%
Other Misc/Interest	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Vendor Commission	0%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%	100%
Gate Ticketing Fee	100%	0%	100%	100%	0%	100%	0%	0%	0%	0%	0%	0%	124%	100%
Total Gross Profit	60%	68%	63%	58%	62%	71%	65%	71%	61%	72%	80%	72%	66%	71%
Contract labor as % of Revenue	16.5%	15.5%	15.8%	15.5%	15.5%	15.5%	15.5%	11.8%	16.5%	11.8%	10.3%	11.0%	14.4%	11.8%

EXPENSES

Operating Expenses	Oct-2025	Nov-2025	Dec-2025	Jan-2026	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Budget FY26	Actual 6/30 + Forecast 7/1-9/30
Marketing & Business Developme	1,125	500	1,200	-	-	3,200	2,850	-	-	-	-	3,000	11,875	30%9,168
Website	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Assets													-	-
Advertising		500					500						1,000	1000
Dues & Subscriptions - Mktg			1,200										1,200	-
Business Development	1,125	-	-	-	-	3,200	2,350	-	-	-	-	3,000	9,675	8168
Bank & Service Charges	4,545	3,555	5,515	2,435	2,015	2,425	2,805	5,155	10,415	6,425	1,515	2,635	49,439	15%43,012
Armored Car & Courier Service	895	895	895	895	895	895	895	895	895	895	895	895	10,739	10,118
Bank Service Fee	70	70	70	70	70	70	70	70	70	70	70	70	840	799
Check printing Expense		-	-	-	150	-							150	111
Collection Fee													-	0
Credit Card/ Merchant Fees	3,580	2,590	4,550	1,470	900	1,460	1,840	4,190	9,450	5,460	550	1,670	37,710	32,207
Late Fees													-	0
Over/Short													-	-223
Professional Services	-	-	-	-	-	-	-	-	-	-	-	-	-	-
General & Adminstrative	8,617	3,642	5,392	2,442	2,442	2,942	4,462	4,427	3,092	2,692	2,692	4,511	47,353	17%40,501
Business Licenses and Permits	-	-	-	-	-	-	-	760	-	-	-	-	760	726
Copies	75	75	75	75	75	75	75	75	75	75	75	75	900	575
Dues and Subscriptions	975	-	-	-	-	-	320	125	-	-	-	-	1,420	1,360
Employee Training & Continued Education	50	150	750	150	50	150	50	50	300	300	400	50	2,450	1,816
Employee Uniform	2,200	1,200					1,800	1,200					6,400	6,928
IT & Office Equipment	3,247	747	747	747	747	747	747	747	747	747	747	747	11,464	9,580
Meals & Entertainment	75	75	75	75	75	75	75	75	75	75	75	75	900	200
Office Printing/ Lease Equipment	130	130	130	130	130	130	130	130	130	130	130	299	1,729	1,663
Office Supplies	275	275	275	275	275	275	275	275	275	275	275	275	3,300	2,855
POS Fees	440	440	440	440	440	440	440	440	440	440	440	440	5,280	4,440
Postage & Delivery	100				100					100			300	246
Travel	1,050	550	2,900	550	550	1,050	550	550	1,050	550	550	2,550	12,450	10,112
Insurance	43,949	-	2,696	-	-	-	-	-	-	-	-	-	46,645	14%40,946
General Liability	32,994		-	-	-	-	-	-	-	-	-	-	32,994	28,888
Auto Insurance	35	-	2,696	-	-	-	-	-	-	-	-	-	2,731	3,014
Workers Com	10,920	-	-	-	-	-	-	-	-	-	-	-	10,920	9,044
Management & Admin Labor	41,890	39,523	41,907	40,283	36,721	40,980	39,646	42,154	44,910	43,305	39,499	39,135	489,956	6%460,195
Management & Admin Labor	41,890	39,523	41,907	40,283	36,721	40,980	39,646	42,154	44,910	43,305	39,499	39,135	489,956	460,195
Management Fees	15,383	15,383	15,383	15,383	15,383	15,383	15,383	15,383	15,383	15,383	15,383	30,845	200,058	11%179,668
Management Fees	15,383	15,383	15,383	15,383	15,383	15,383	15,383	15,383	15,383	15,383	15,383	15,845	185,058	179,668
GP Incentives												15,000	15,000	-
Other Payroll Expenses	750	465	625	620	675	690	615	1,015	910	715	450	450	7,980	12%7,128
New Hire Screening Fees	320	35	105	70	35	150	35	385	240	35	-	-	1,410	1,255
Payroll Software/ Processing Fees	430	430	520	550	640	540	580	630	670	680	450	450	6,570	5,873

Utilities	23,103	23,723	21,355	24,018	21,144	22,544	23,696	24,734	27,637	28,187	22,474	23,854	286,469	6%	269,607
Cable & Internet	1,018	1,018	1,018	1,018	1,018	1,018	1,018	1,018	1,018	1,018	1,018	1,018	12,216		12,216
Electricity	18,500	19,000	16,500	19,500	17,500	18,500	19,500	20,000	21,500	21,500	18,000	20,000	230,000		217,306
Telephone Expense	405	405	405	810	446	446	446	446	446	996	446	446	6,143		5,558
Trash Services	1,400	1,520	1,600	1,120	500	900	900	1,700	2,300	2,300	1,120	500	15,860		14,926
Water/Sewer	1,780	1,780	1,832	1,570	1,680	1,680	1,832	1,570	2,373	2,373	1,890	1,890	22,250		19,600
Gas Utility													-		0
Repairs & Maintenance	88,998	53,250	36,058	50,793	32,270	44,775	52,328	49,758	35,698	46,215	32,895	29,854	552,888	24%	445,792
Building Ops Maint.	2,517	4,987	2,062	5,967	1,987	1,817	3,217	1,917	2,037	1,987	1,712	1,612	31,815		27,152
Facility Signage	2,500	-	-	-	-	2,500	-	-	-	-	-	-	5,000		1,764
Grounds Exterior Maint.	21,505	5,030	4,755	13,530	5,005	5,030	13,755	13,455	4,955	13,580	4,830	4,830	110,260		88,692
Hardware and Supplies	110	100	125	125	-	125	125	125	-	125	-	-	960		946
Facility Contract Labor	13,500	12,500	10,000	12,500	14,000	15,000	15,000	15,000	11,500	13,000	15,000	15,000	162,000		153,644
Janitorial Supplies	1,730	2,130	2,130	2,040	970	1,580	2,320	3,300	6,270	4,790	1,170	1,540	29,970		25,653
Field Maintenance	5,478	4,000	1,453	4,828	-	4,000	6,628	1,703	3,703	3,125	2,000	600	37,518		18,769
Vehicle Maintenance & Supplies	6,005	1,155	3,655	1,305	2,405	2,655	4,855	4,105	1,305	4,005	2,655	780	34,885		26,412
Preventative Maintenance	-	8,825	-	-	-	6,500	-	1,650	-	-	-	-	16,975		6,890
Retail Equipment Repairs	31,278	5,528	5,628	5,548	6,278	5,568	5,528	7,278	5,528	5,528	5,528	5,492	94,710		84,602
Safety Inspections & Alarms	-	-	-	-	-	-	900	-	-	-	-	-	900		855
Safety Supplies	625	300	-	-	125	-	-	475	400	75	-	-	2,000		1,639
Sports Equipment	3,750	8,695	6,250	4,950	1,500	-	-	750	-	-	-	-	25,895		8,774
Tools and Equipment	-	-	-	-	-	-	-	-	-	-	-	-	-		-
TOTAL EXPENSES	228,360	140,041	130,131	135,974	110,650	132,939	141,784	142,626	138,045	142,922	114,908	134,283	1,692,663	13%	1,496,017

TOTALS	Oct-2025	Nov-2025	Dec-2025	Jan-2026	Feb-2026	Mar-2026	Apr-2026	May-2026	Jun-2026	Jul-2026	Aug-2026	Sep-2026	Budget FY26		Actual 6/30 + Forecast 7/1-9/30
Revenues	211,292	159,745	286,481	121,117	93,955	134,787	117,530	295,314	516,418	422,806	71,087	145,938	2,576,471	11%	2,330,868
Costs of Goods	84,918	51,443	107,113	50,318	35,334	38,609	40,908	85,425	199,896	118,383	14,228	40,547	867,119	27%	684,275
Operating Expenses	228,360	140,041	130,131	135,974	110,650	132,939	141,784	142,626	138,045	142,922	114,908	134,283	1,692,663	13%	1,496,017
Net Income	(101,985)	(31,739)	49,238	(65,175)	(52,029)	(36,761)	(65,163)	67,264	178,477	161,501	(58,048)	(28,892)	16,689		150,576

Note 3% cost of living increase