Monthly & YTD AirBNB Data

April 2019

| Entire Place | A.D.R. | | | | | OCCU | PANCY | | RevPAR | | | |
|---------------------|---------|-------|--------|-------|---------|--------|-------|--------|---------|--------|--------|--------|
| | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg |
| JANUARY | 148.03 | 3.7% | 148.03 | 3.7% | 48.5% | -24.2% | 48.5% | -24.2% | 71.81 | -21.4% | 71.81 | -21.4% |
| FEBRUARY | 145.41 | -2.0% | 146.75 | 1.0% | 53.9% | -4.9% | 51.0% | -15.5% | 78.39 | -6.8% | 74.85 | -14.7% |
| MAR | 202.06 | 33.8% | 170.55 | 15.4% | 66.0% | -1.9% | 56.5% | -10.5% | 133.44 | 31.3% | 96.43 | 3.3% |
| APRIL | 181.03 | 23.0% | 173.63 | 17.6% | 61.1% | -9.1% | 57.8% | -10.1% | 110.58 | 11.8% | 100.37 | 5.7% |
| MAY | | | | | | | | | | | | |
| JUNE | | | | | | | | | | | | |
| JULY | | | | | | | | | | | | |
| AUGUST | | | | | | | | | | | | |
| SEPTEMBER | | | | | | | | | | | | |
| OCTOBER | | | | | | | | | | | | |
| NOVEMBER | | | | | | | | | | | | |
| DECEMBER | | | | | | | | | | | | |

| Hotel | A.D.R. | | | | OCCUPANCY | | | | RevPAR | | | |
|------------|---------|-------|-------|-------|-----------|--------|-------|-------|---------|--------|-------|--------|
| Comparable | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg |
| JANUARY | 83.69 | -6.1% | 83.69 | -6.1% | 60.7% | -4.8% | 60.7% | -4.8% | 50.81 | -10.6% | 50.81 | -10.6% |
| FEBRUARY | 82.08 | -6.9% | 82.79 | -6.6% | 70.8% | 26.5% | 66.0% | 10.0% | 58.14 | 17.8% | 54.62 | 2.7% |
| MAR | 89.48 | 11.0% | 85.22 | 0.0% | 71.7% | 3.4% | 67.9% | 6.7% | 64.13 | 14.9% | 57.90 | 6.8% |
| APRIL | 83.64 | 1.2% | 84.80 | 0.4% | 58.2% | -17.0% | 65.0% | -0.6% | 48.67 | -16.1% | 55.12 | -0.2% |
| MAY | | | | | | | | | | | | |
| JUNE | | | | | | | | | | | | |
| JULY | | | | | | | | | | | | |
| AUGUST | | | | | | | | | | | | |
| SEPTEMBER | | | | | | | | | | | | |
| OCTOBER | | | | | | | | | | | | |
| NOVEMBER | | | | | | | | | | | | |
| DECEMBER | | | | | | | | | | | | |

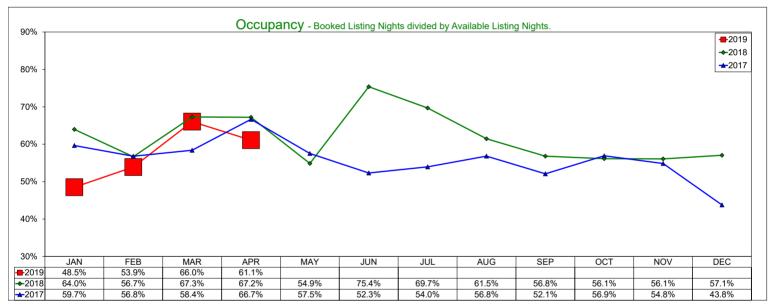
Note: The "Change %" column refers to the change from the prior year's figure.

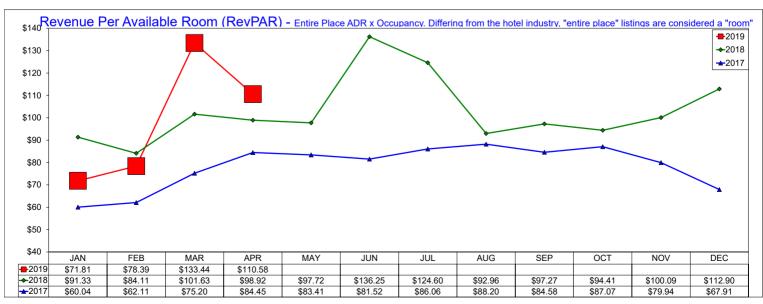
AirBNB - Entire Place

April 2019

Entire Place (one or more bedroom) Rentals - Excludes Shared Rooms & Private Rooms



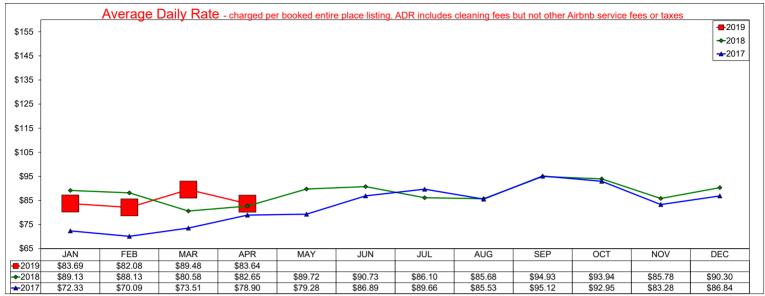


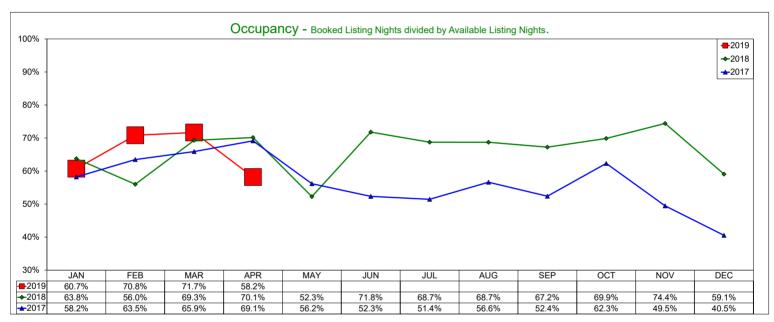


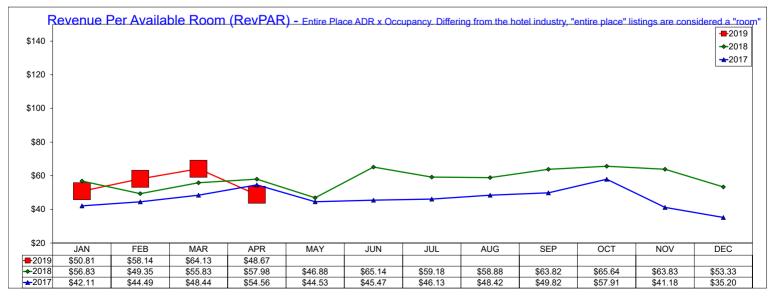
AirBNB - Hotel Comparable Subset

April 2019

Studio and one bedroom entire place rentals only. AirDNA believes these are the type of listings most likely to compete directly with hotels







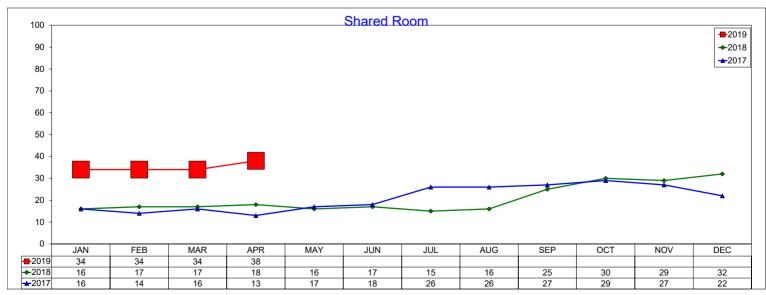
AirBNB - Total Available Listings

April 2019

The count of Airbnb listings that were advertised for rent during the month or had a booked day in the month





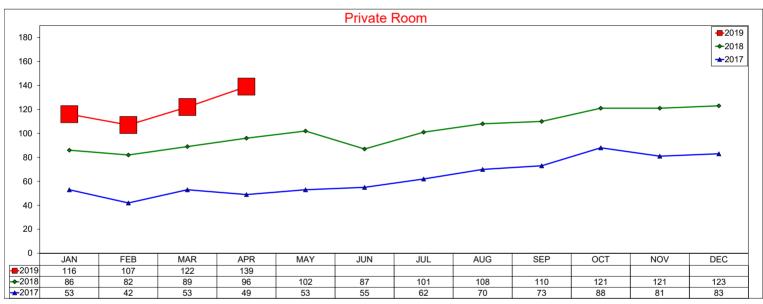


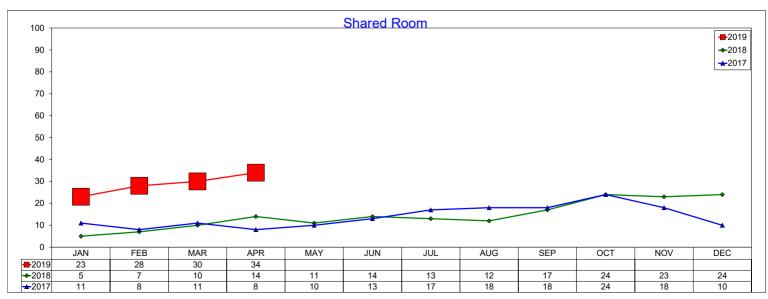
AirBNB - Booked Listings

April 2019

The count of Airbnb listings that had at least one booked day in the month



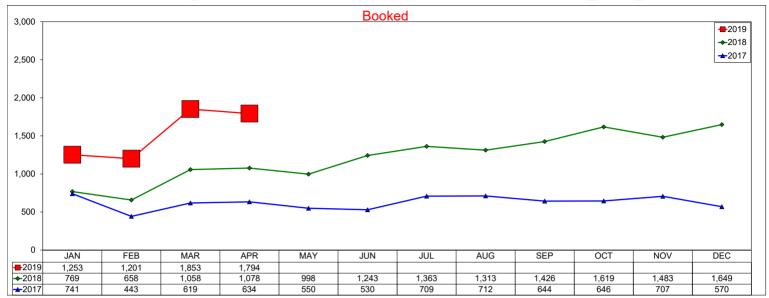




AirBNB - Listing Nights

April 2019

The sum of all listings that were available for rent, and had at least one booking during the month







AirBNB - Room Nights - Entire Place

April 2019

Listing Nights multiplied by the number of bedrooms in each listing







AirBNB - Room Nights - Hotel Comparable Subset April 2019

Same as Listing Nights, due to the 1:1 relationship for hotel comparable rooms being 1-bedroom or studio

