

Monthly & YTD AirBNB Data

December 2020

| Entire Place | A.D.R. | | | | OCCUPANCY | | | | RevPAR | | | |
|--------------|---------|--------|--------|--------|-----------|--------|-------|-------|---------|--------|--------|--------|
| | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg |
| JANUARY | 170.21 | 15.0% | 170.21 | 15.0% | 59.3% | 22.3% | 59.3% | 22.3% | 101.02 | 40.7% | 101.02 | 40.7% |
| FEBRUARY | 180.89 | 24.4% | 175.99 | 19.9% | 71.7% | 33.1% | 65.5% | 28.4% | 129.76 | 65.5% | 115.22 | 53.9% |
| MAR | 166.55 | -17.6% | 172.60 | 1.2% | 59.4% | -10.0% | 63.2% | 11.7% | 98.96 | -25.8% | 109.01 | 13.0% |
| APRIL | 182.68 | 0.9% | 174.65 | 0.6% | 59.7% | -2.3% | 62.4% | 8.0% | 109.01 | -1.4% | 109.01 | 8.6% |
| MAY | 168.99 | -13.6% | 173.51 | -3.1% | 66.8% | 8.5% | 63.3% | 7.8% | 112.93 | -6.2% | 109.76 | 4.4% |
| JUNE | 170.01 | -14.8% | 172.92 | -5.6% | 62.4% | -15.3% | 63.1% | 3.2% | 106.11 | -27.8% | 109.13 | -2.5% |
| JULY | 193.10 | -10.0% | 176.21 | -6.5% | 61.9% | -13.4% | 62.9% | 0.4% | 119.57 | -22.1% | 110.87 | -6.2% |
| AUGUST | 187.08 | -12.1% | 177.38 | -7.8% | 58.1% | -5.5% | 62.4% | -0.2% | 108.65 | -17.0% | 110.61 | -8.0% |
| SEPTEMBER | 177.19 | -19.3% | 177.37 | -9.6% | 54.7% | -18.9% | 61.6% | -2.4% | 97.01 | -34.5% | 109.32 | -11.8% |
| OCTOBER | 191.68 | -8.2% | 178.37 | -9.9% | 49.4% | -23.9% | 60.6% | -4.5% | 94.61 | -30.2% | 108.05 | -13.9% |
| NOVEMBER | 171.86 | -20.6% | 177.81 | -11.2% | 48.2% | -25.4% | 59.3% | -6.7% | 82.85 | -40.7% | 105.41 | -17.1% |
| DECEMBER | 178.42 | -5.9% | 177.86 | -10.6% | 49.6% | -21.6% | 58.4% | -8.0% | 88.45 | -26.2% | 103.94 | -17.7% |

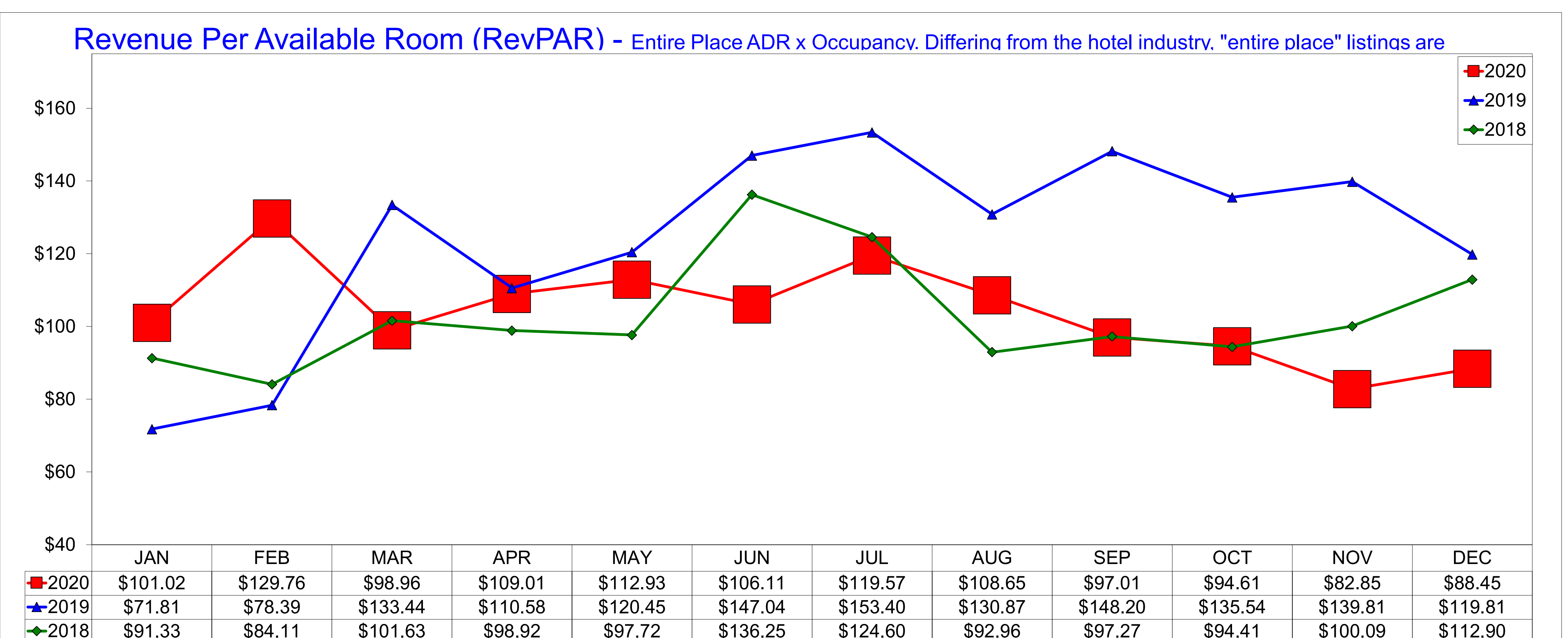
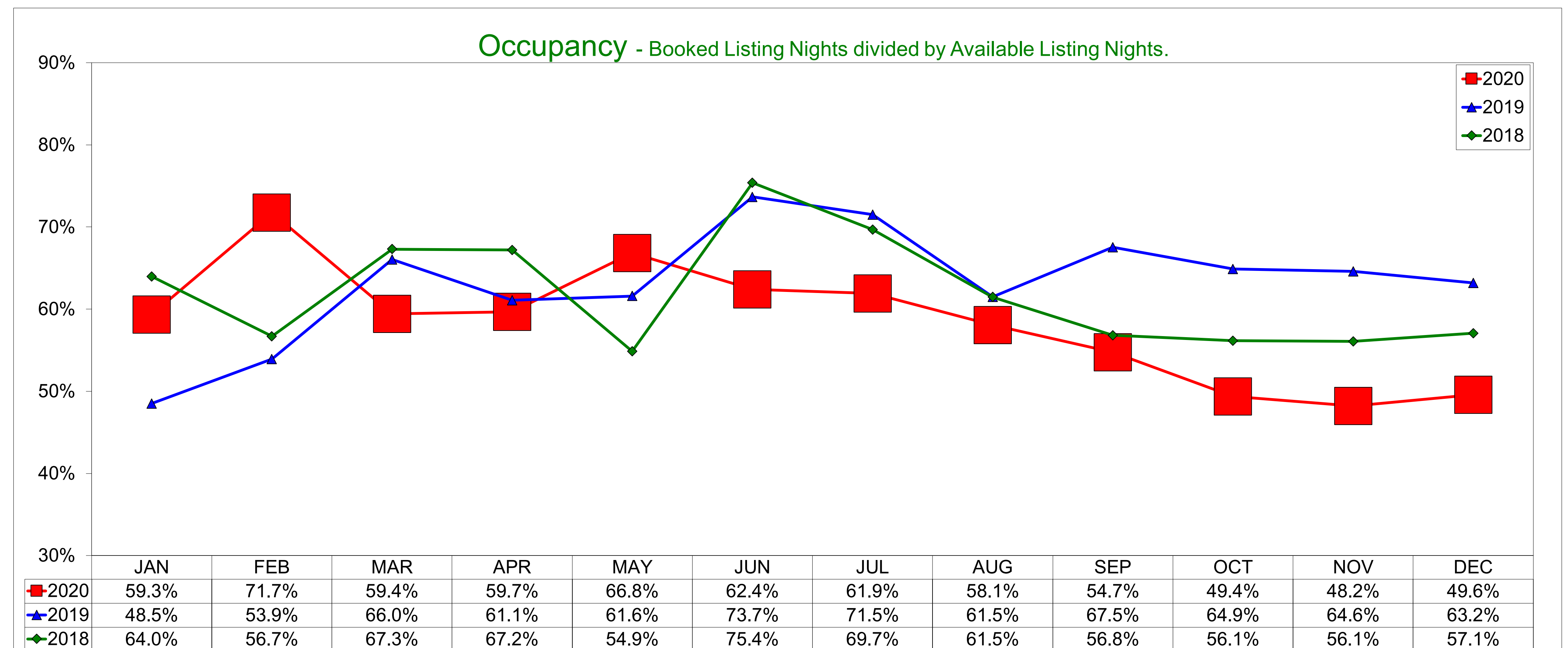
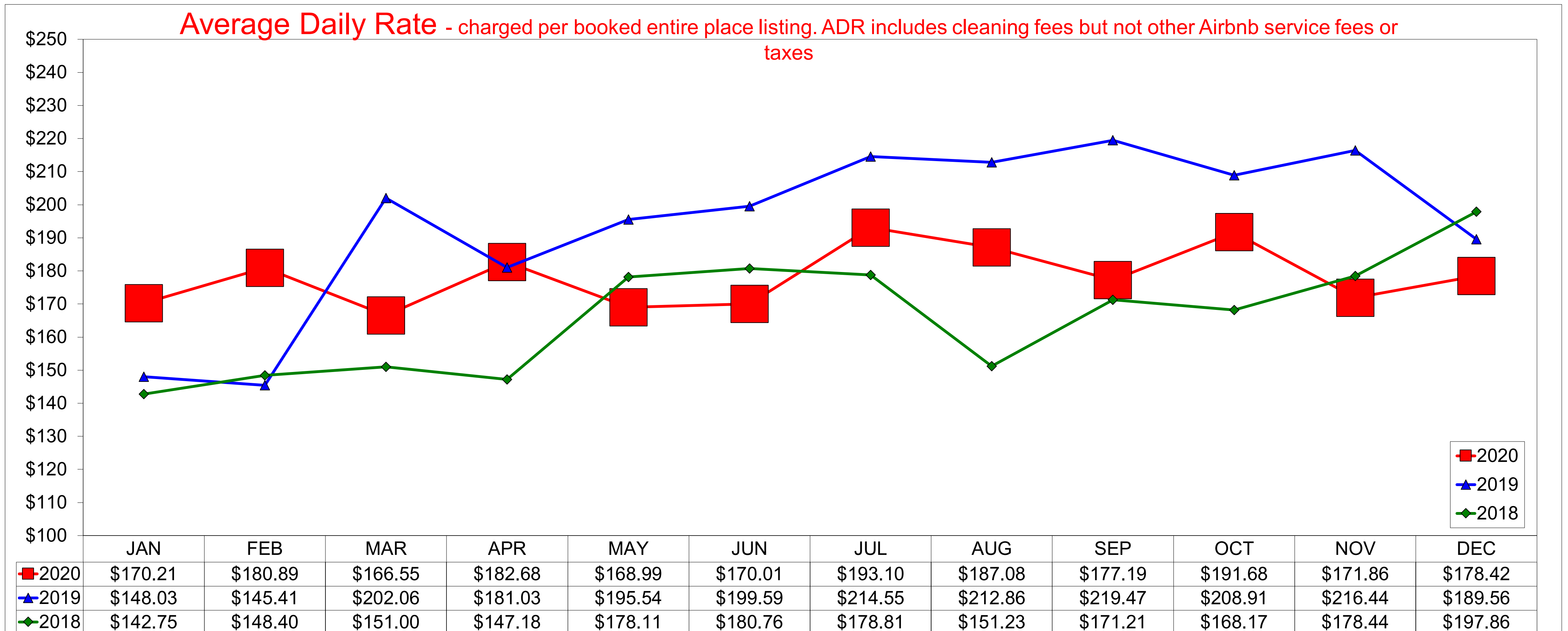
| Hotel Comparable | A.D.R. | | | | OCCUPANCY | | | | RevPAR | | | |
|------------------|---------|--------|--------|-------|-----------|--------|-------|-------|---------|--------|-------|-------|
| | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg | Current | % Chg | YTD | % Chg |
| JANUARY | 98.35 | 17.5% | 98.35 | 17.5% | 59.8% | -1.5% | 59.8% | -1.5% | 58.79 | 15.7% | 58.79 | 15.7% |
| FEBRUARY | 107.01 | 30.4% | 103.10 | 24.5% | 74.1% | 4.6% | 66.9% | 1.3% | 79.26 | 36.3% | 68.92 | 26.2% |
| MAR | 106.55 | 19.1% | 104.44 | 22.5% | 62.5% | -12.9% | 65.1% | -4.2% | 66.54 | 3.8% | 67.96 | 17.4% |
| APRIL | 106.52 | 27.4% | 104.91 | 23.7% | 61.0% | 4.8% | 64.1% | -1.4% | 64.95 | 33.4% | 67.25 | 22.0% |
| MAY | 102.22 | 17.2% | 104.27 | 22.2% | 72.2% | 28.2% | 65.9% | 4.6% | 73.85 | 50.2% | 68.68 | 27.8% |
| JUNE | 96.71 | 13.9% | 102.81 | 20.6% | 62.3% | -7.2% | 65.2% | 2.3% | 60.26 | 5.7% | 66.98 | 23.4% |
| JULY | 105.99 | 29.7% | 103.33 | 21.9% | 60.8% | -11.1% | 64.4% | 0.2% | 64.44 | 15.4% | 66.55 | 22.1% |
| AUGUST | 99.20 | 9.7% | 102.91 | 20.3% | 57.9% | 3.4% | 63.7% | 1.0% | 57.42 | 13.5% | 65.52 | 21.5% |
| SEPTEMBER | 96.42 | 3.1% | 102.37 | 18.6% | 55.4% | -16.7% | 62.9% | -0.8% | 53.40 | -14.2% | 64.39 | 17.6% |
| OCTOBER | 94.86 | 0.0% | 101.93 | 16.8% | 47.7% | -30.4% | 61.7% | -3.4% | 45.25 | -30.3% | 62.93 | 12.8% |
| NOVEMBER | 86.45 | -15.0% | 100.63 | 13.2% | 47.2% | -25.8% | 60.2% | -5.8% | 40.84 | -37.0% | 60.57 | 6.6% |
| DECEMBER | 84.88 | -18.0% | 99.56 | 9.8% | 45.8% | -20.1% | 58.9% | -6.5% | 38.90 | -34.5% | 58.67 | 2.6% |

Note: The "Change %" column refers to the change from the prior year's figure.

AirBNB - Entire Place

December 2020

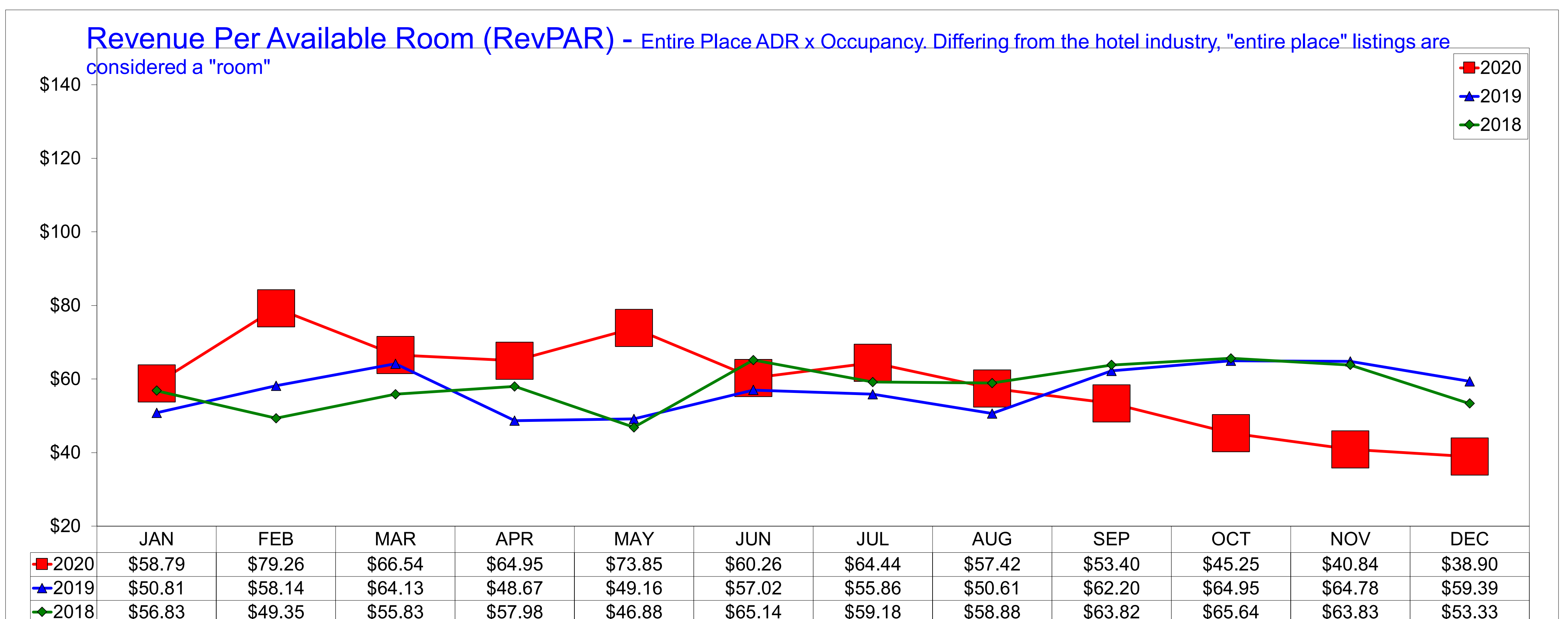
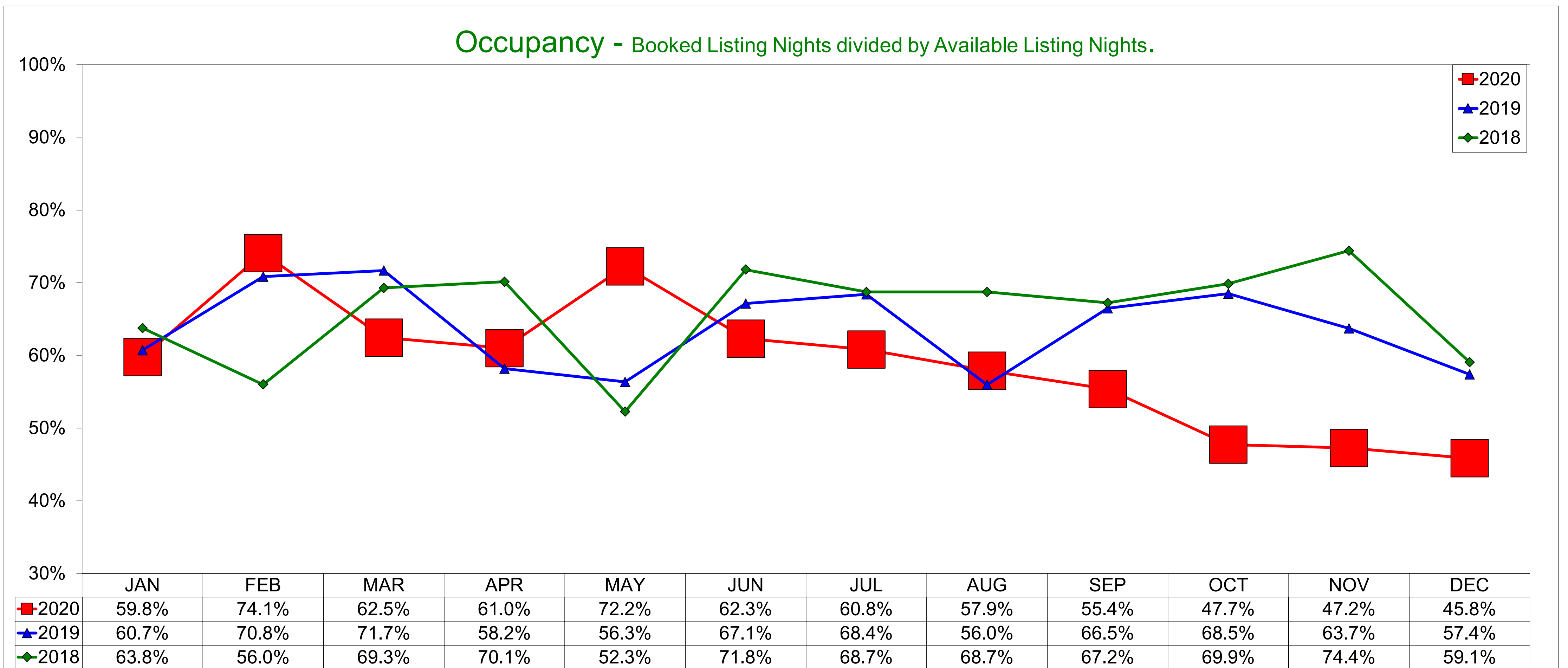
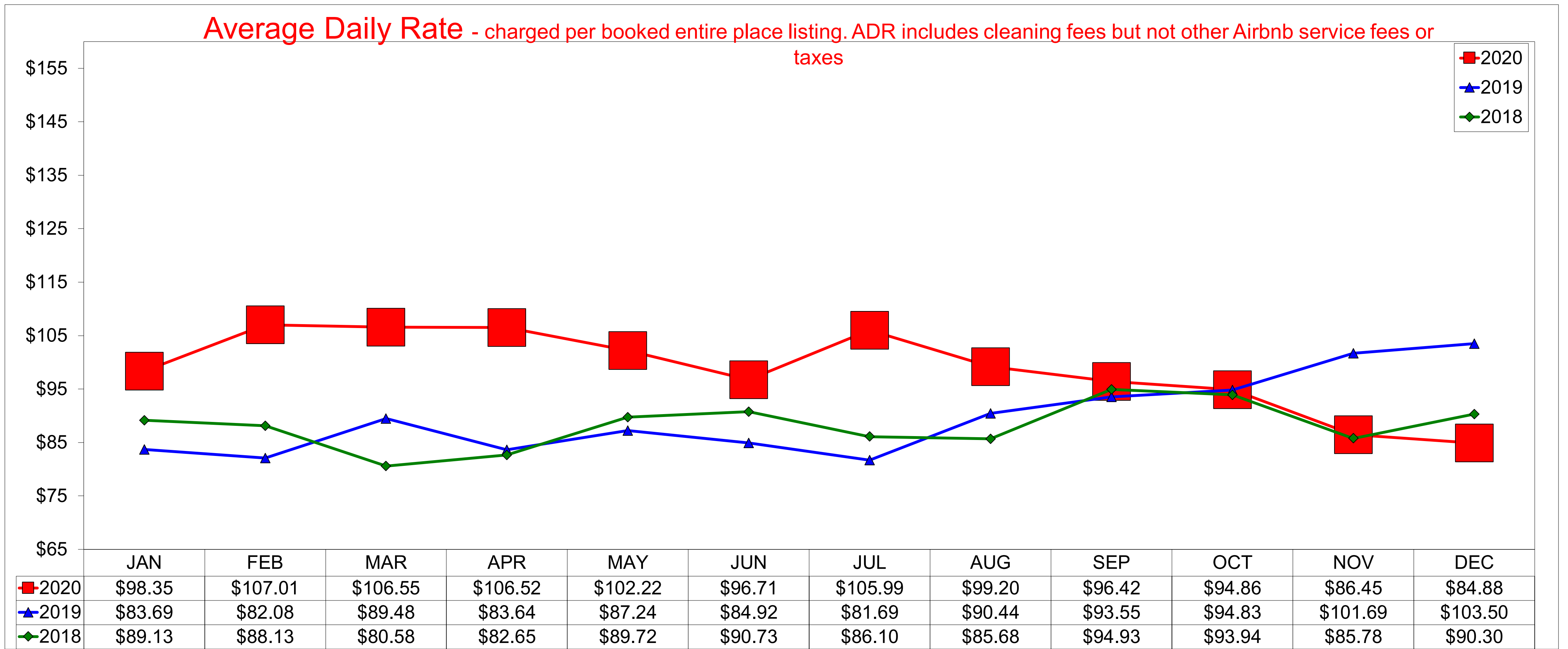
Entire Place (one or more bedroom) Rentals - Excludes Shared Rooms & Private Rooms



AirBNB - Hotel Comparable Subset

December 2020

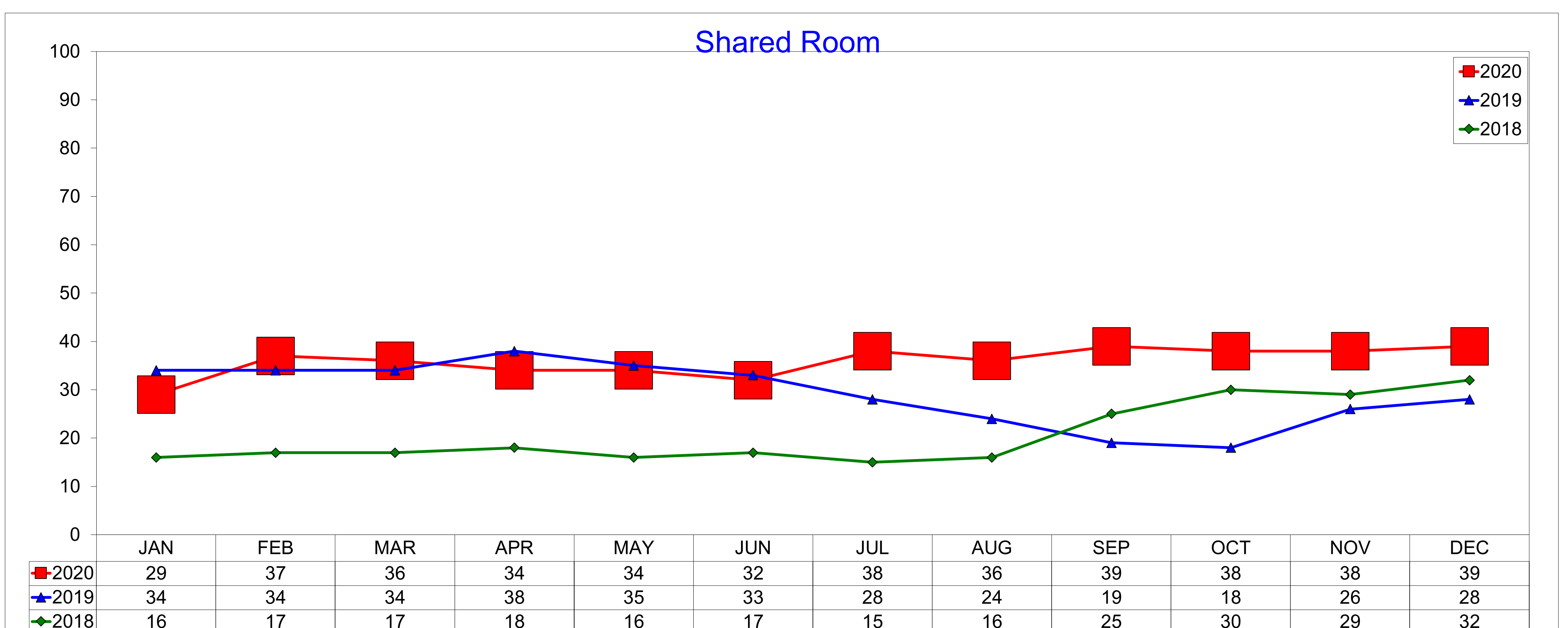
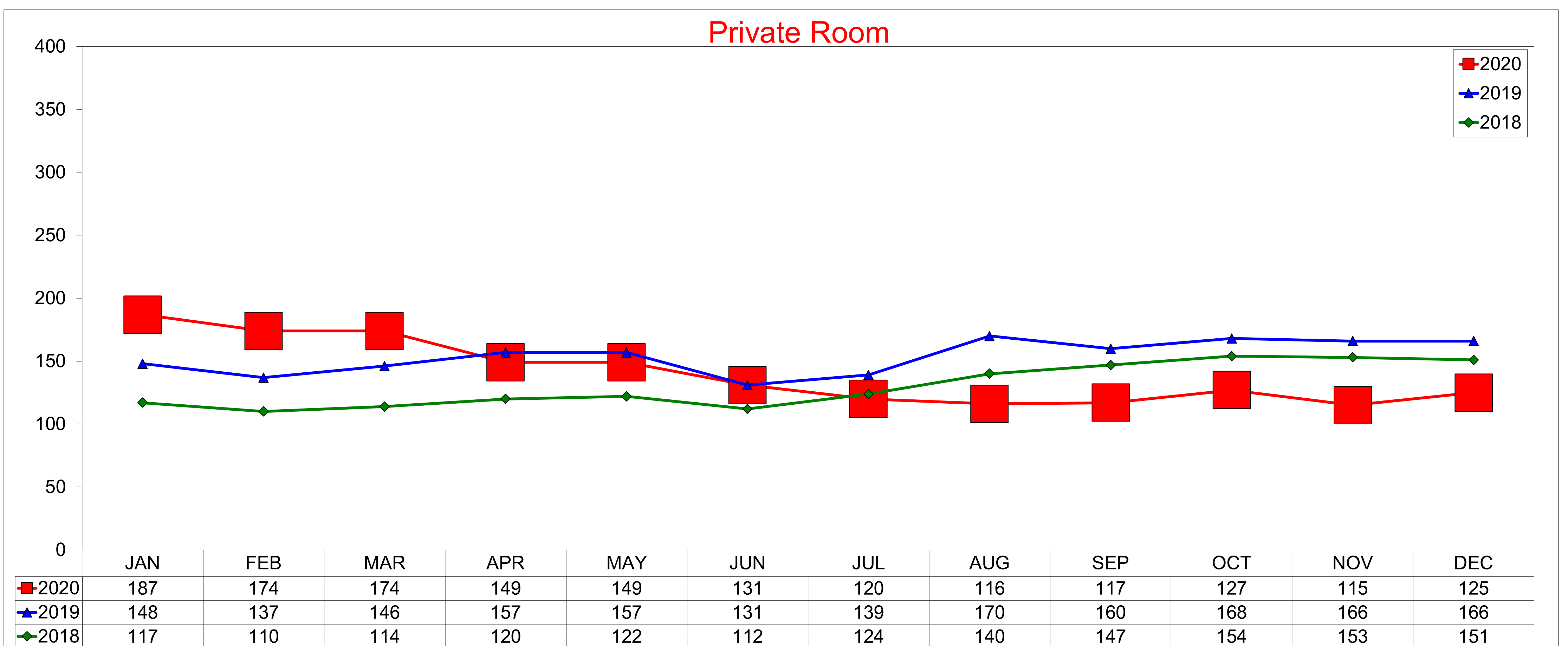
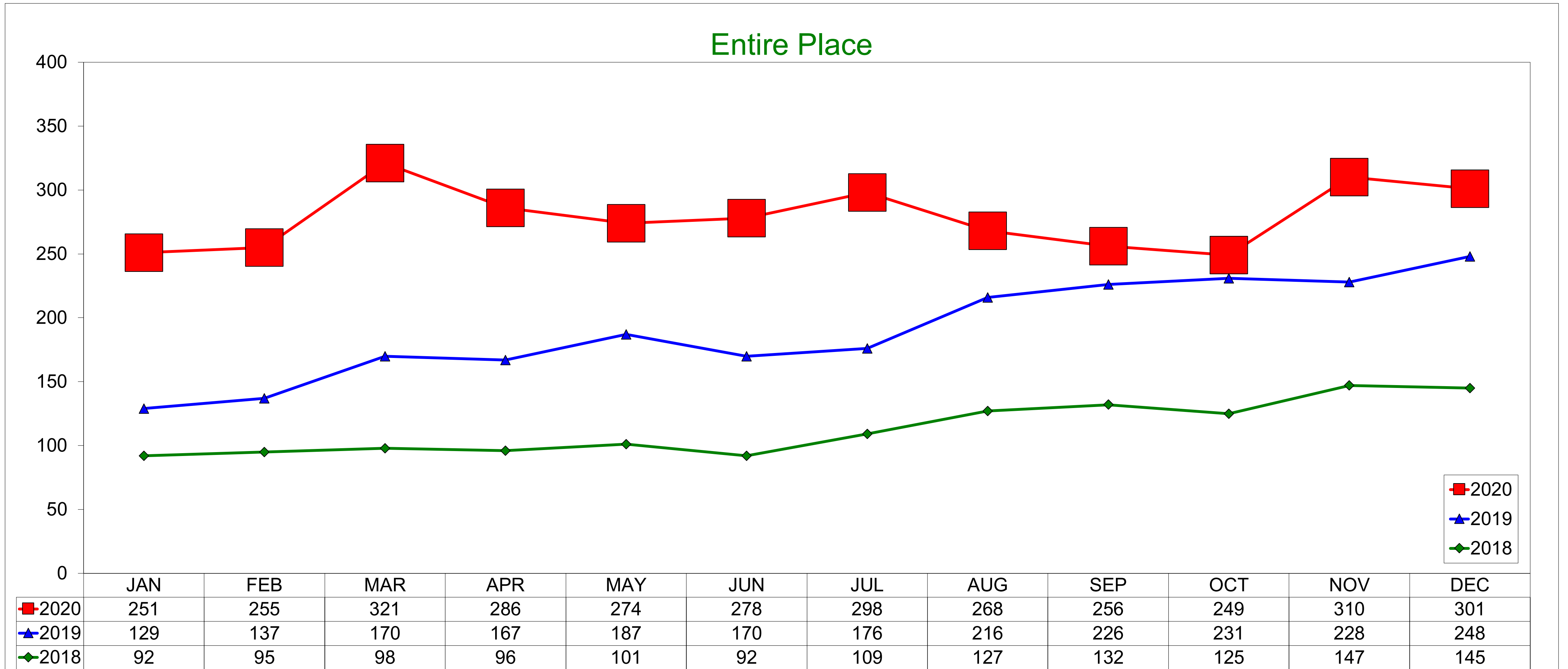
Studio and one bedroom entire place rentals only. AirDNA believes these are the type of listings most likely to compete directly with hotels



AirBNB - Total Available Listings

December 2020

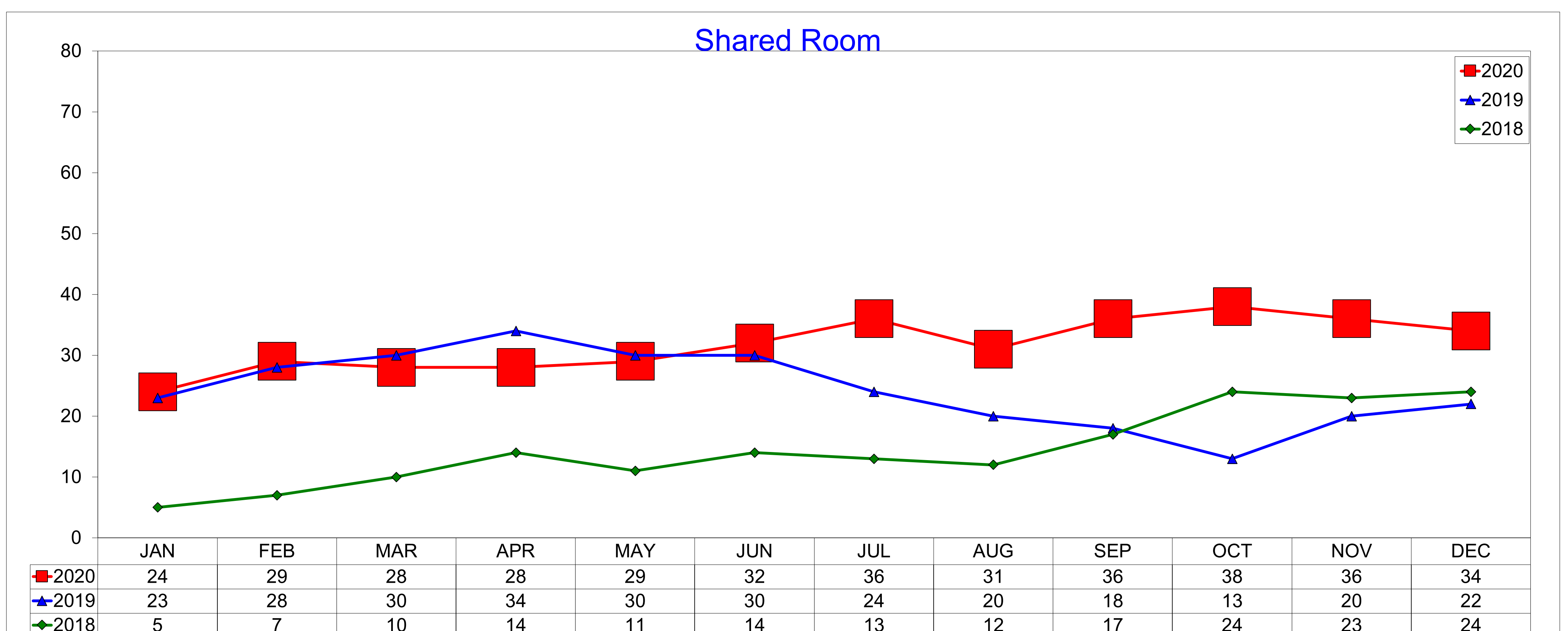
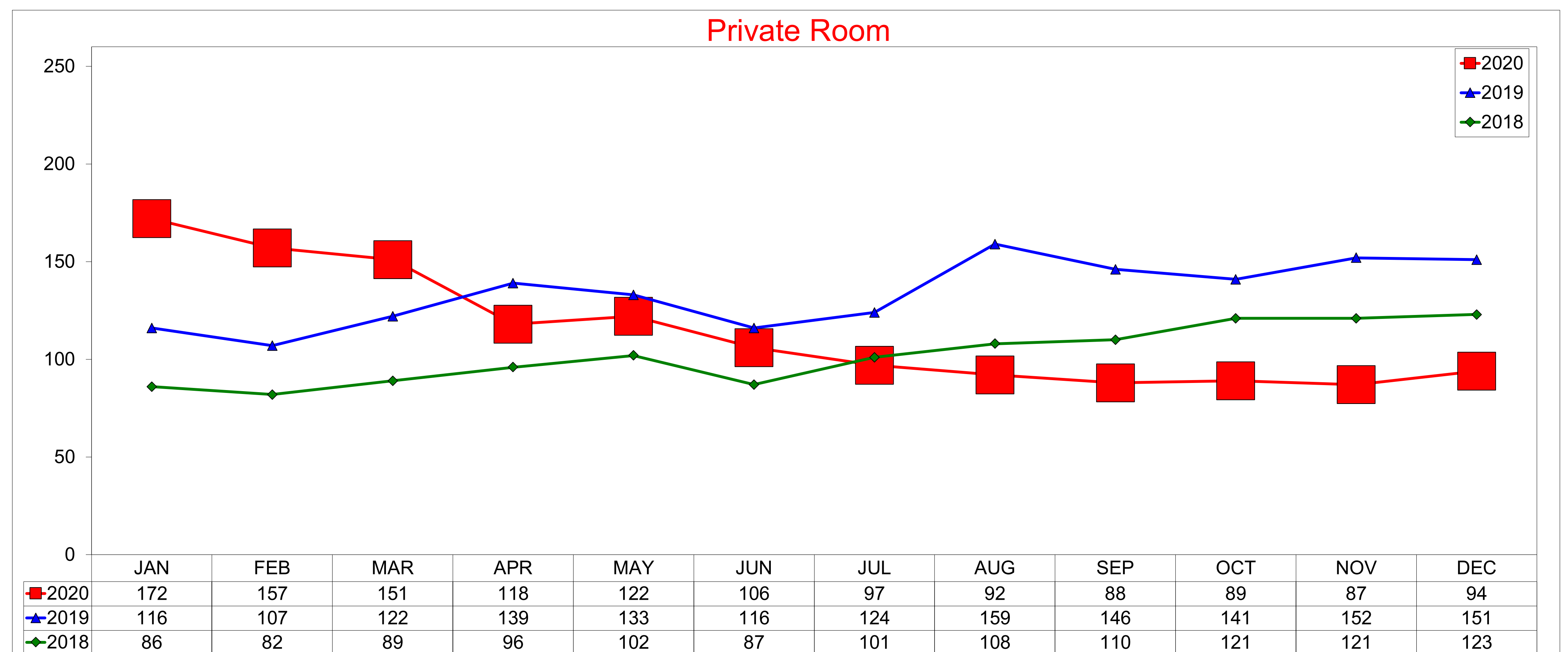
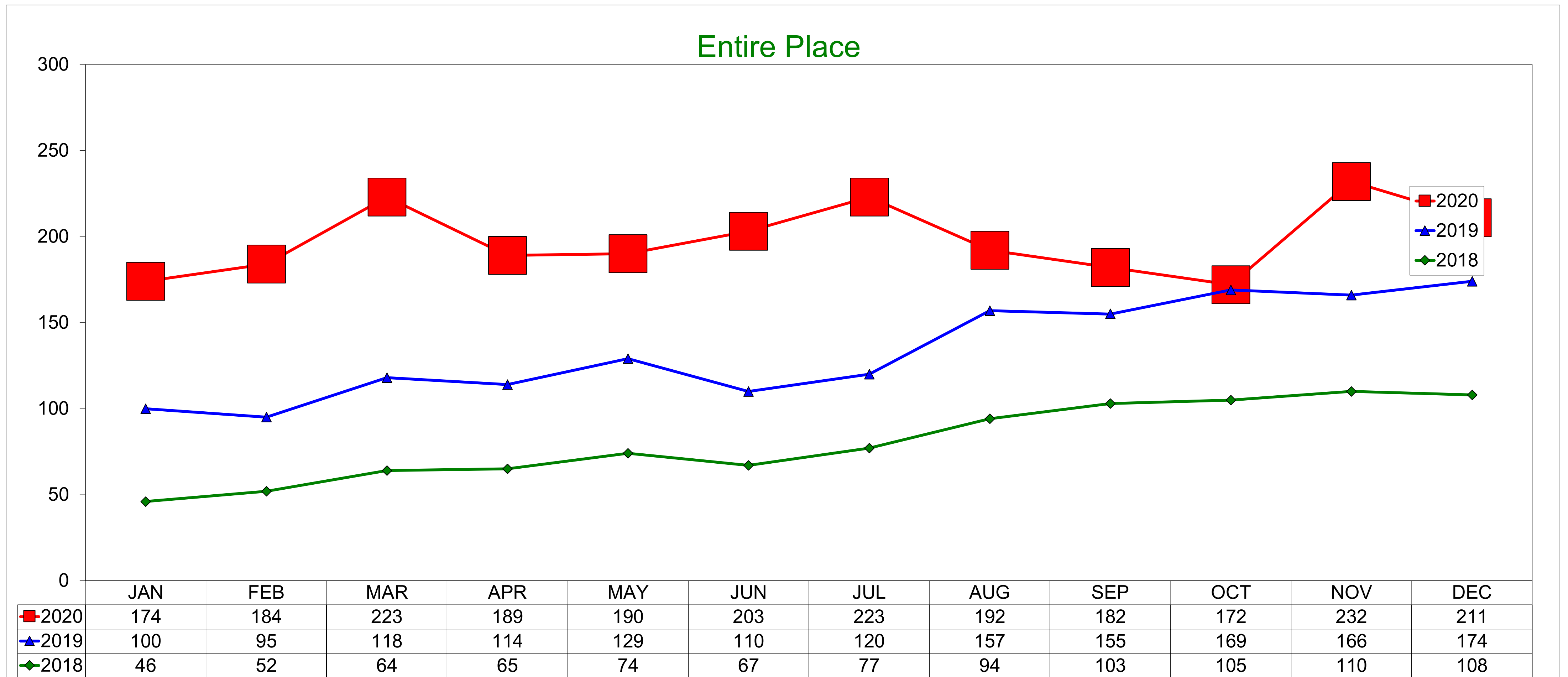
The count of Airbnb listings that were advertised for rent during the month or had a booked day in the month



AirBNB - Booked Listings

December 2020

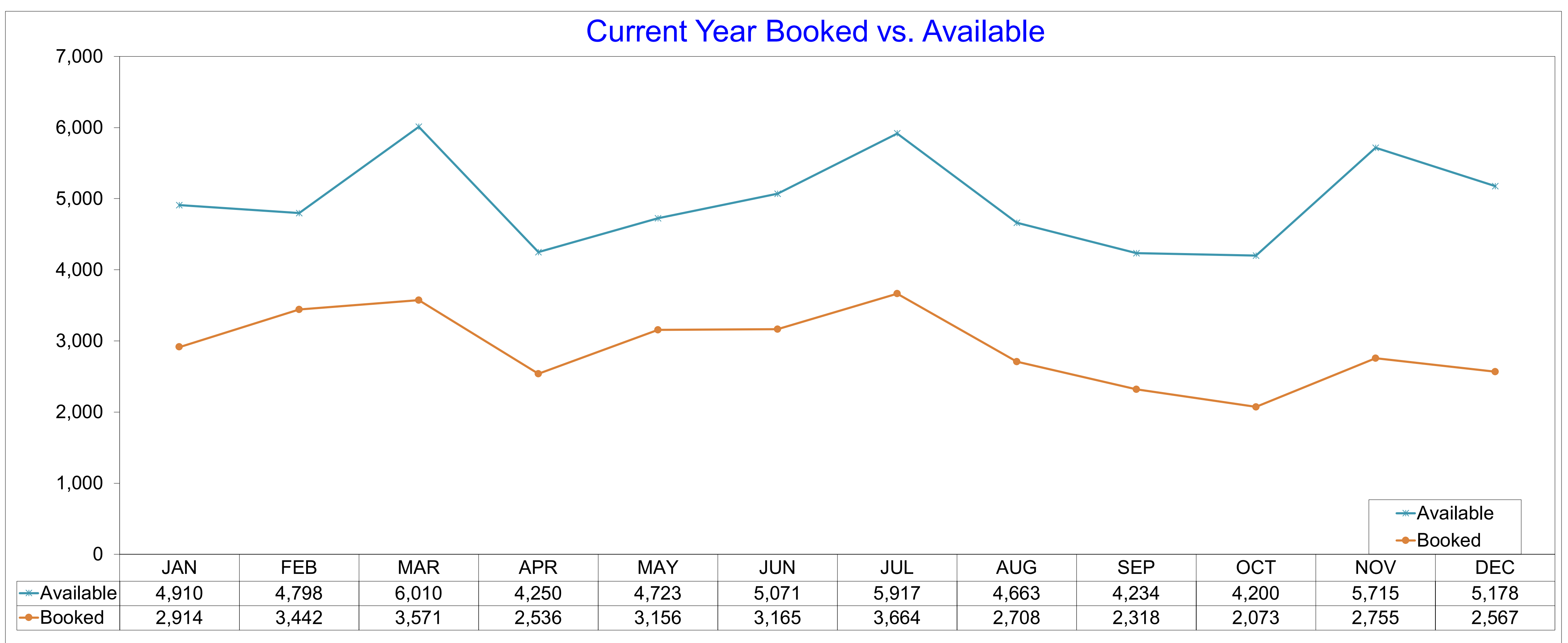
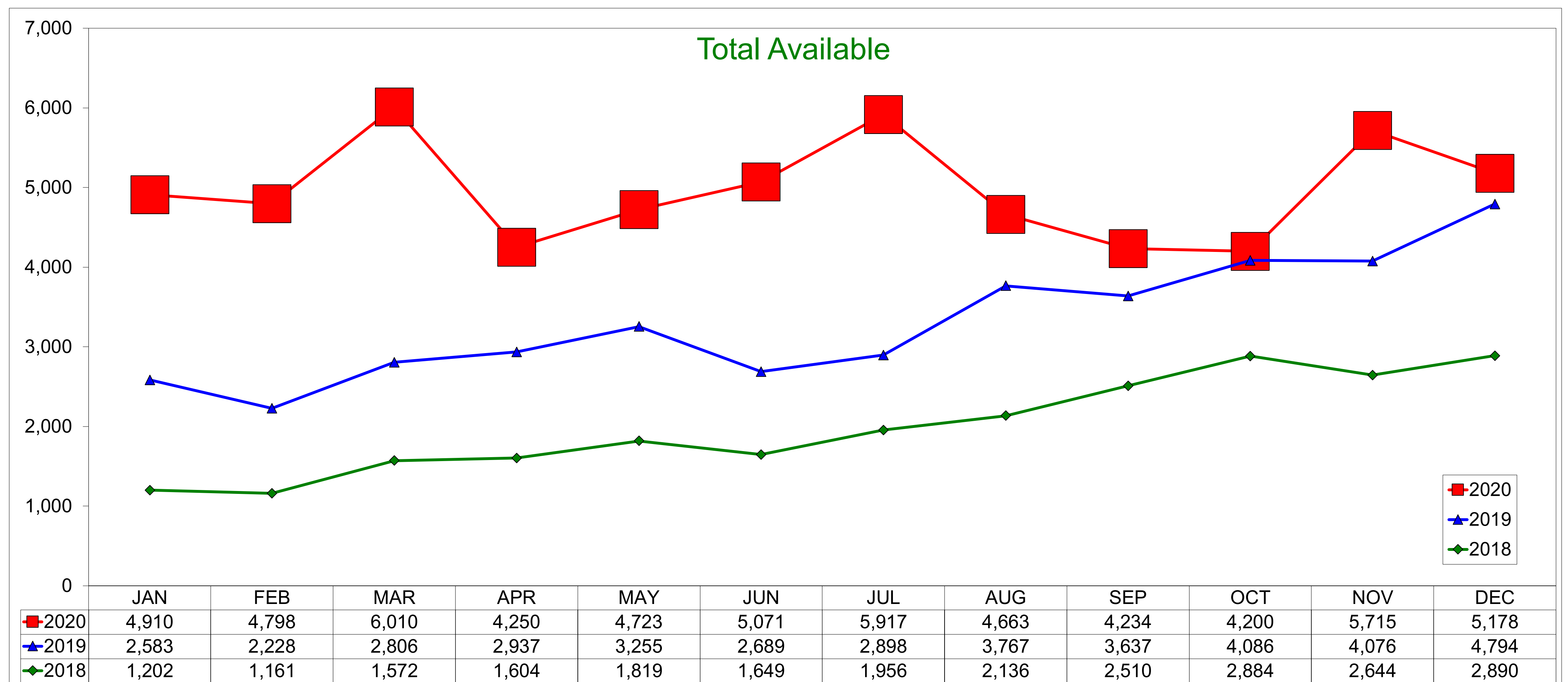
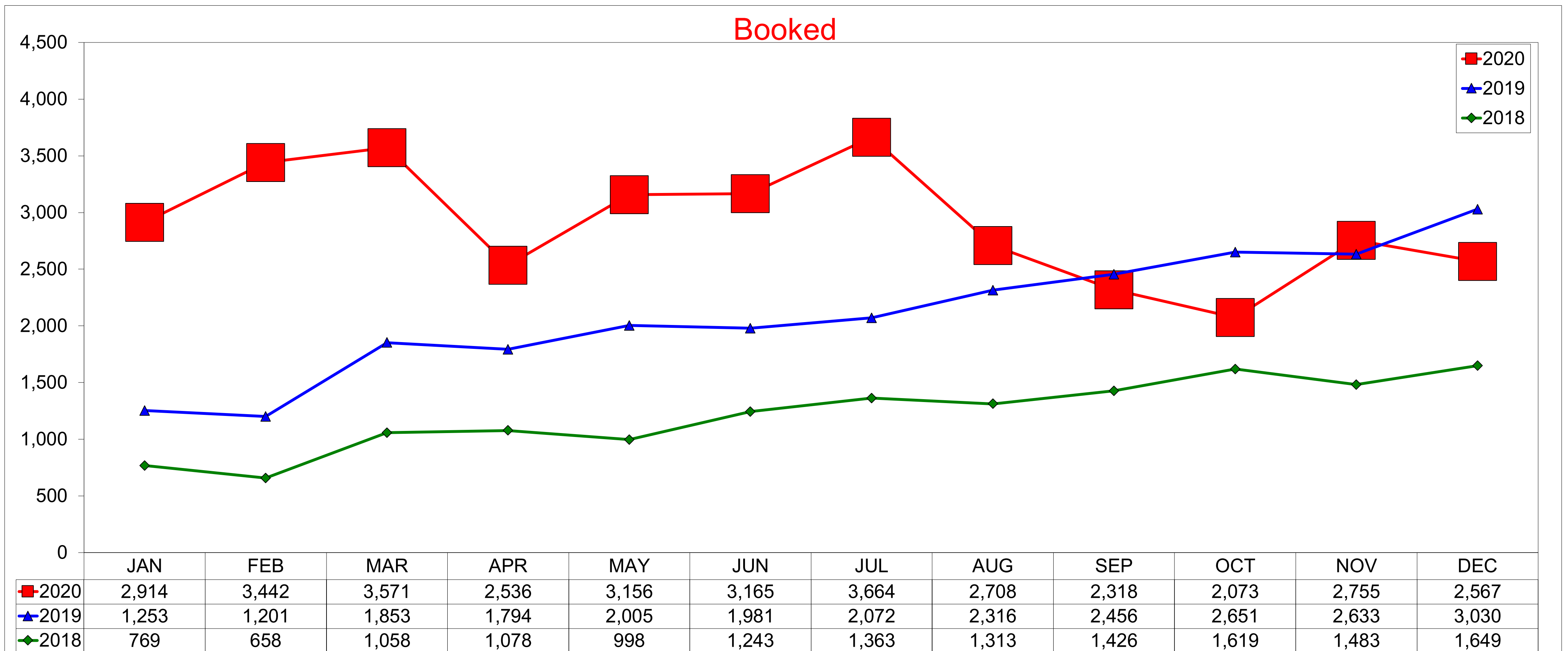
The count of Airbnb listings that had at least one booked day in the month



AirBNB - Listing Nights

December 2020

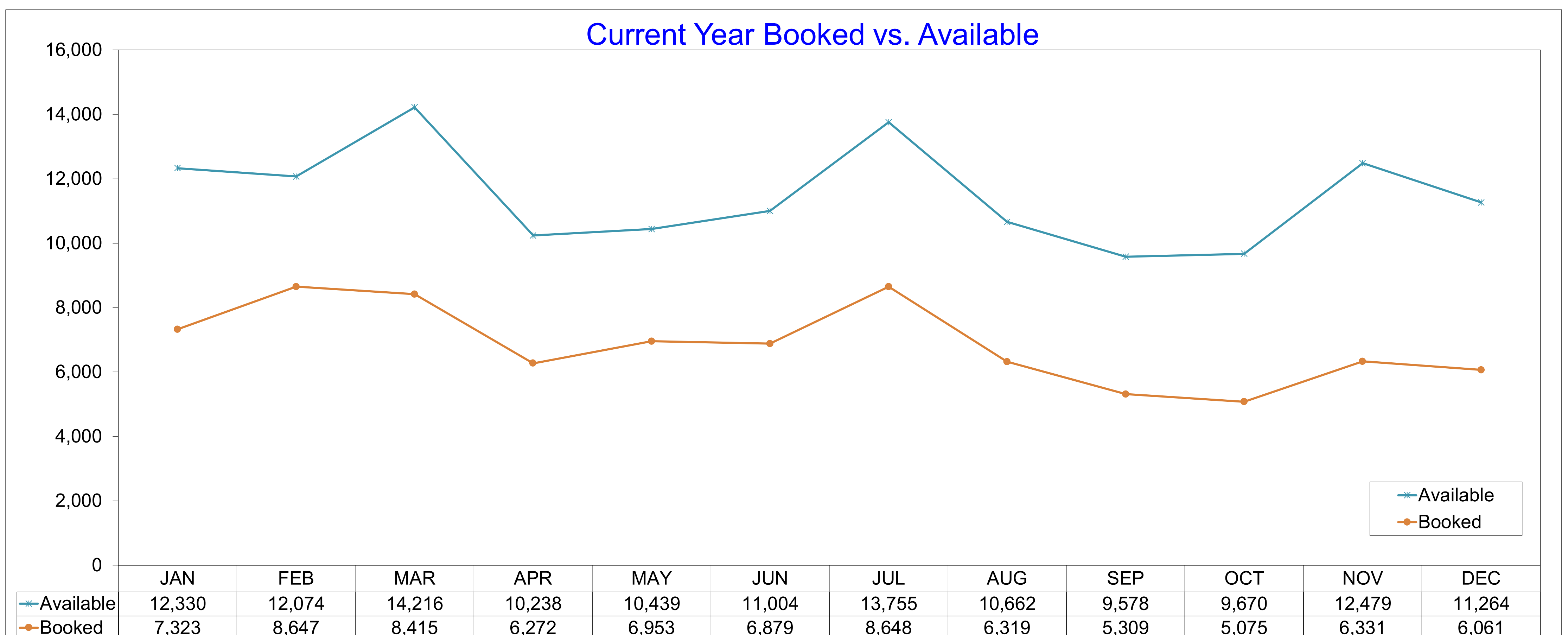
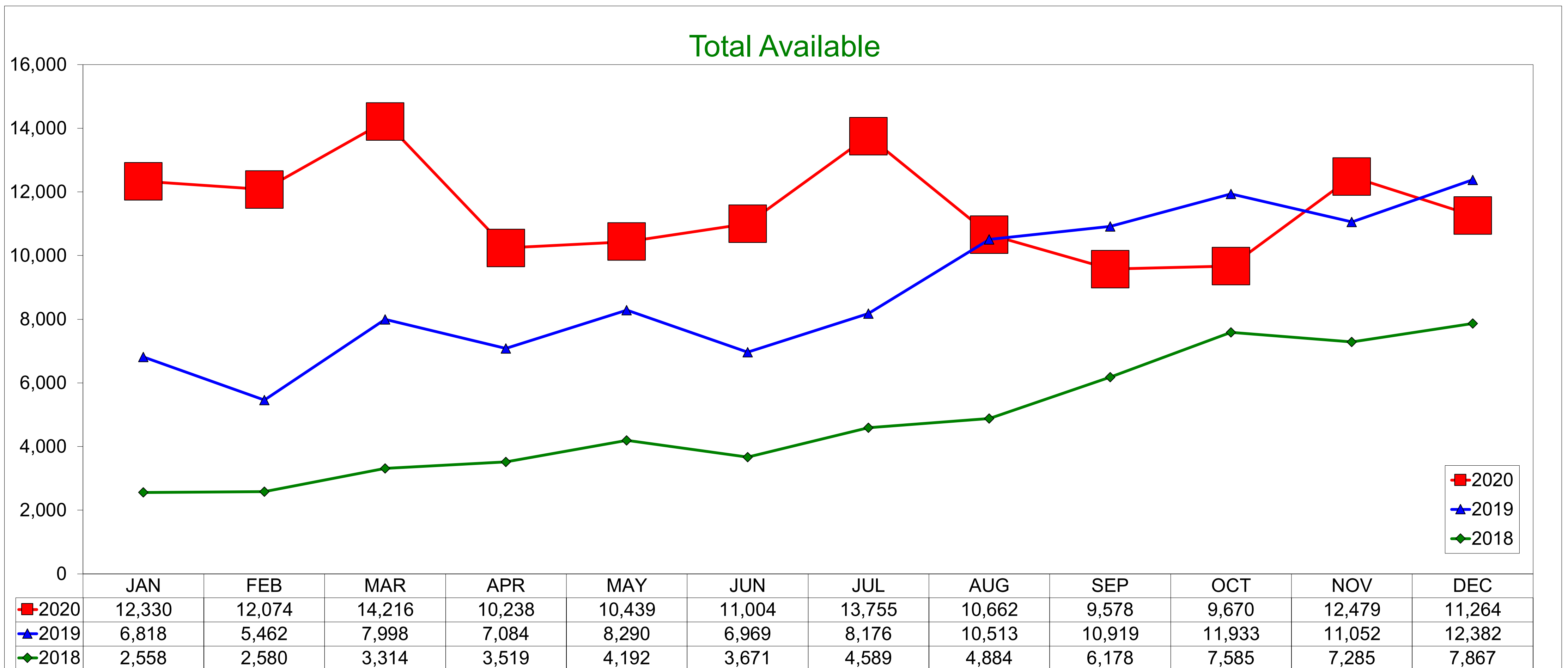
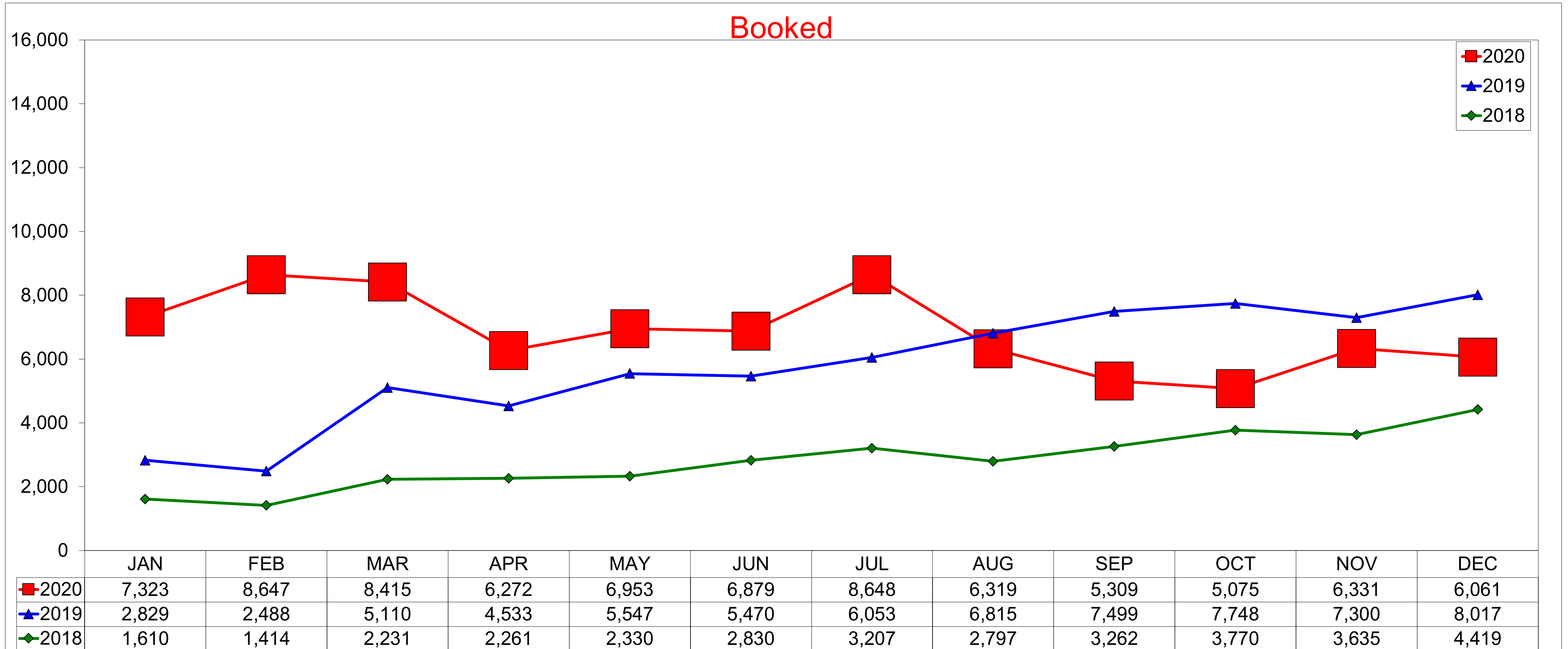
The sum of all listings that were available for rent, and had at least one booking during the month



AirBNB - Room Nights - Entire Place

December 2020

Listing Nights multiplied by the number of bedrooms in each listing



AirBNB - Room Nights - Hotel Comparable Subset

December 2020

Same as Listing Nights, due to the 1:1 relationship for hotel comparable rooms being 1-bedroom or studio

