Monthly & YTD AirDNA Data

October 2022

Entire Place	A.D.R.				OCCUPANCY				RevPAR			
	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg
JANUARY	212.65	39.8%	212.65	39.8%	49.2%	6.0%	49.2%	6.0%	104.71	48.2%	104.71	48.2%
FEBRUARY	227.23	27.6%	219.59	34.7%	54.9%	4.0%	51.8%	5.9%	124.81	32.6%	113.72	42.6%
MAR	220.94	16.0%	220.11	26.3%	59.8%	0.0%	54.6%	3.3%	132.07	15.9%	120.25	30.5%
APRIL	207.03	-3.6%	215.98	14.7%	62.3%	-3.1%	56.8%	0.9%	129.01	-6.6%	122.77	15.8%
MAY	195.15	-7.5%	210.11	8.5%	64.9%	-1.3%	58.9%	1.0%	126.69	-8.8%	123.77	9.6%
JUNE	210.66	-6.5%	210.23	5.8%	62.2%	-3.9%	59.6%	0.6%	131.09	-10.2%	125.24	6.4%
JULY	228.24	-6.3%	213.21	3.7%	62.5%	-6.6%	60.0%	-0.4%	142.58	-12.4%	128.00	3.2%
AUGUST	218.17	-1.9%	213.85	3.0%	56.0%	-3.7%	59.5%	-0.9%	122.07	-5.5%	127.20	2.1%
SEPTEMBER	223.32	-17.0%	214.95	0.1%	55.7%	-8.4%	59.0%	-1.9%	124.34	-24.0%	126.84	-1.7%
OCTOBER	219.55	-2.8%	215.44	-0.3%	56.1%	0.1%	58.7%	-1.6%	123.21	-2.7%	126.44	-1.8%
NOVEMBER												
DECEMBER												

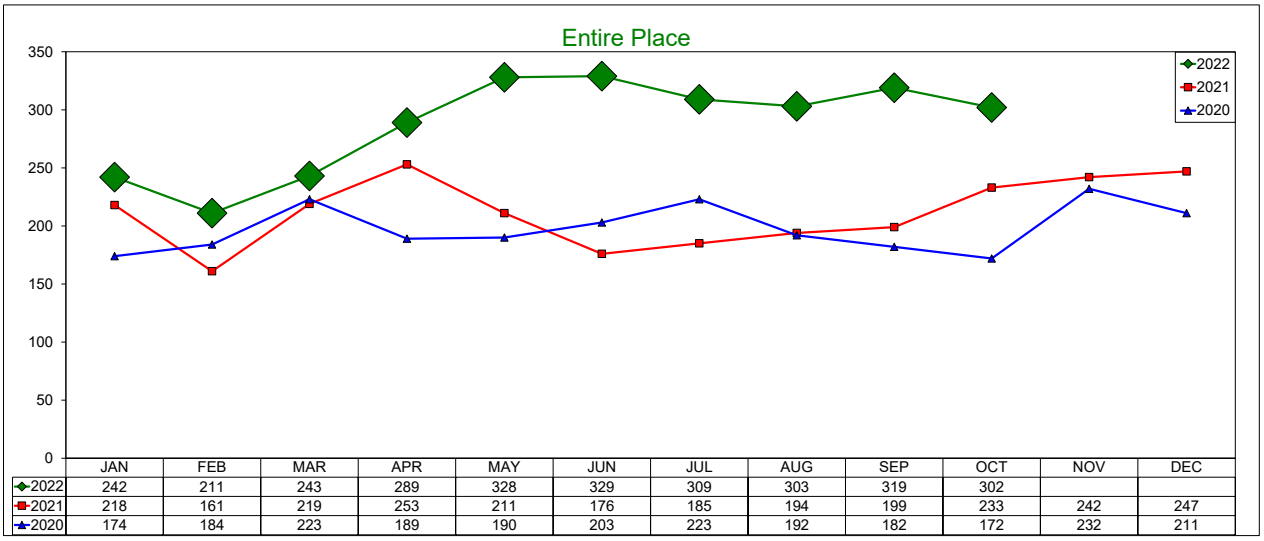
Hotel Comparable	A.D.R.				OCCUPANCY				RevPAR			
	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg	Current	% Chg	YTD	% Chg
JANUARY	102.37	25.6%	102.37	25.6%	55.2%	19.6%	55.2%	19.6%	56.53	50.2%	56.53	50.2%
FEBRUARY	109.56	12.8%	105.73	19.8%	59.6%	8.7%	57.2%	15.4%	65.32	22.6%	60.48	38.3%
MAR	112.45	20.0%	108.48	20.0%	61.4%	4.2%	58.8%	11.4%	68.99	25.1%	63.82	33.6%
APRIL	111.97	17.1%	109.70	19.2%	63.1%	3.0%	60.2%	9.0%	70.64	20.7%	66.09	29.9%
MAY	114.97	13.0%	111.44	18.3%	71.4%	9.5%	63.5%	11.1%	82.05	23.7%	70.78	31.4%
JUNE	116.12	10.6%	112.46	17.4%	64.7%	6.3%	63.8%	10.5%	75.16	17.5%	71.72	29.7%
JULY	116.76	10.4%	113.09	16.3%	57.1%	-10.2%	62.7%	7.2%	66.65	-0.8%	70.90	24.6%
AUGUST	117.87	13.6%	113.63	16.0%	58.1%	-7.7%	62.1%	5.4%	68.50	4.9%	70.61	22.2%
SEPTEMBER	119.24	8.9%	114.19	14.9%	54.5%	-13.8%	61.3%	3.1%	64.95	-6.2%	69.97	18.5%
OCTOBER	120.14	8.1%	114.75	13.9%	56.9%	-3.8%	60.8%	2.4%	68.41	4.0%	69.81	16.6%
NOVEMBER												
DECEMBER												

Note: The "Change %" column refers to the change from the prior year's figure.

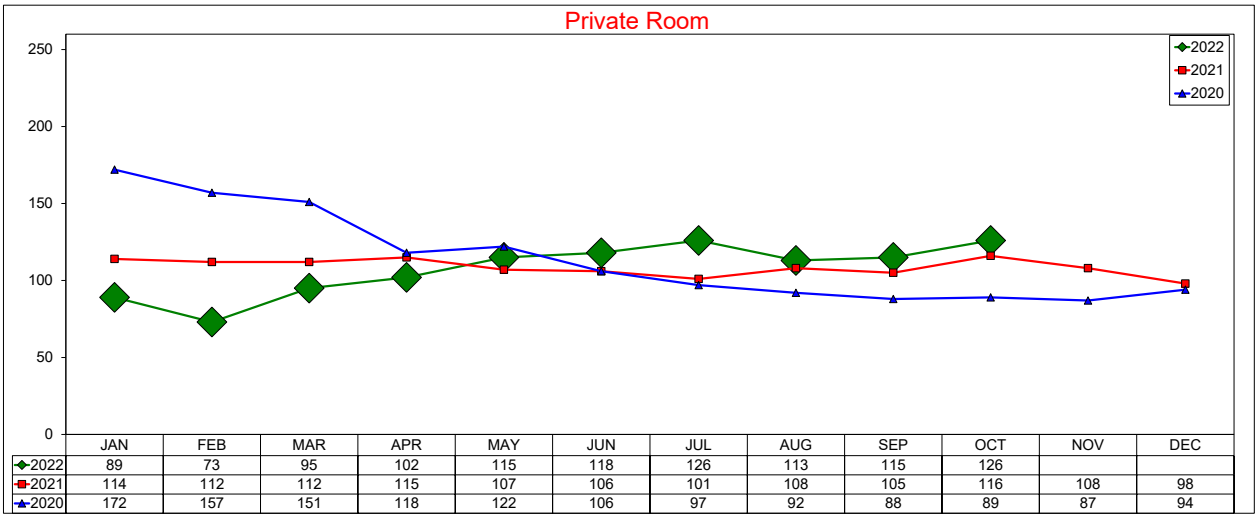
AirDNA - Booked Listings

October 2022

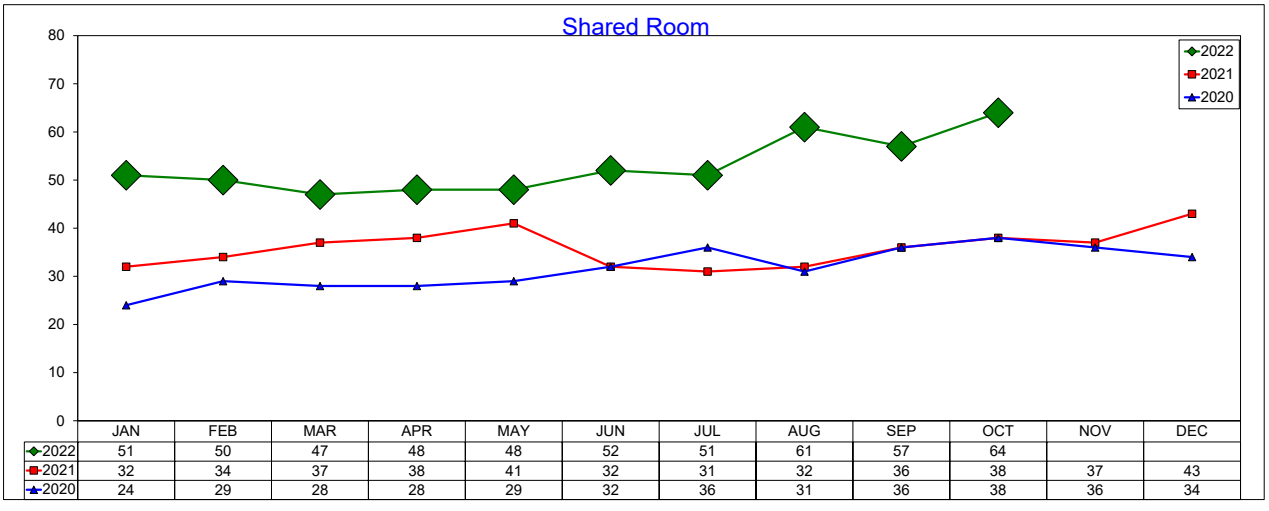
The count of Airbnb listings that had at least one booked day in the month



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	242	211	243	289	328	329	309	303	319	302		
2021	218	161	219	253	211	176	185	194	199	233	242	247
2020	174	184	223	189	190	203	223	192	182	172	232	211



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	89	73	95	102	115	118	126	113	115	126		
2021	114	112	112	115	107	106	101	108	105	116	108	98
2020	172	157	151	118	122	106	97	92	88	89	87	94



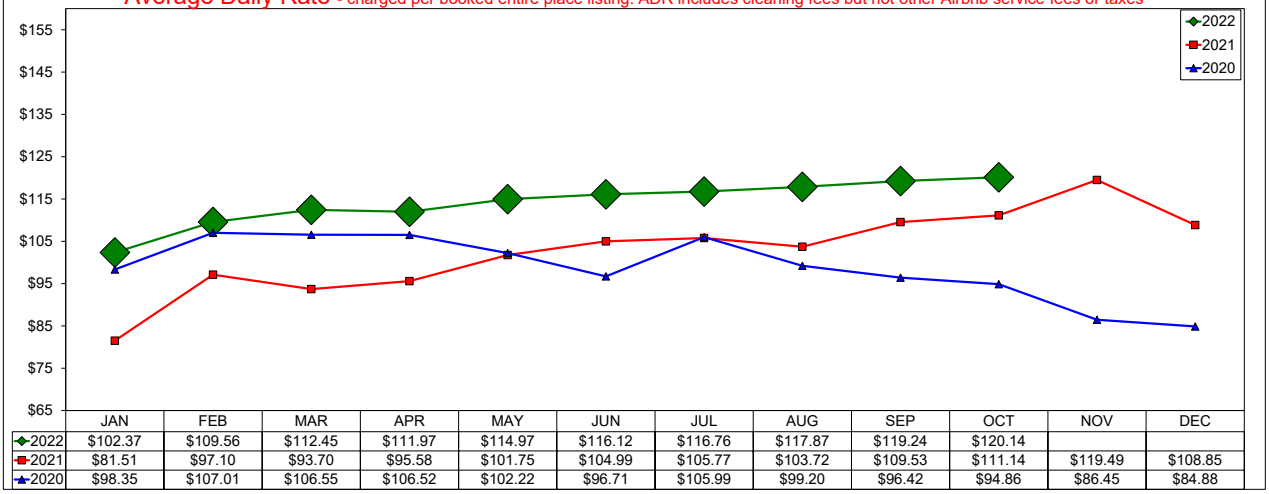
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	51	50	47	48	48	52	51	61	57	64		
2021	32	34	37	38	41	32	31	32	36	38	37	43
2020	24	29	28	28	29	32	36	31	36	38	36	34

AirDNA - Hotel Comparable Subset

October 2022

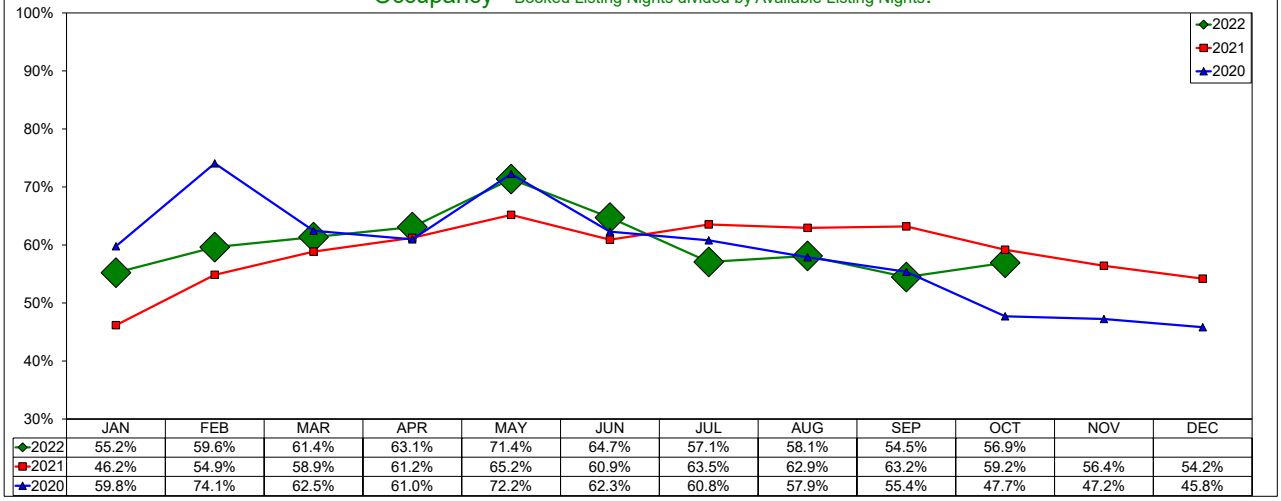
Studio and one bedroom entire place rentals only. AirDNA believes these are the type of listings most likely to compete directly with hotels

Average Daily Rate - charged per booked entire place listing. ADR includes cleaning fees but not other Airbnb service fees or taxes



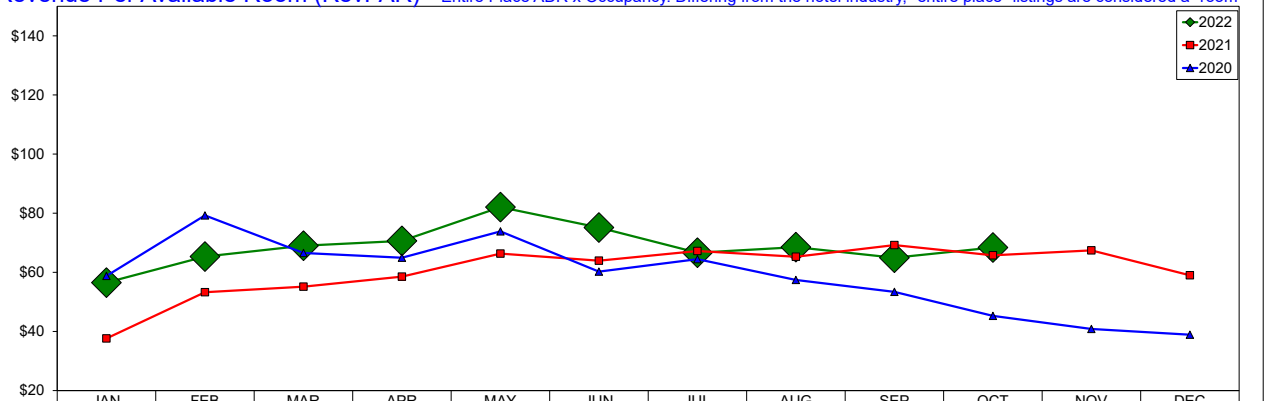
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	$102.37	$109.56	$112.45	$111.97	$114.97	$116.12	$116.76	$117.87	$119.24	$120.14		
2021	$81.51	$97.10	$93.70	$95.58	$101.75	$104.99	$105.77	$103.72	$109.53	$111.14	$119.49	$108.85
2020	$98.35	$107.01	$106.55	$106.52	$102.22	$96.71	$105.99	$99.20	$96.42	$94.86	$86.45	$84.88

Occupancy - Booked Listing Nights divided by Available Listing Nights.



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	55.2%	59.6%	61.4%	63.1%	71.4%	64.7%	57.1%	58.1%	54.5%	56.9%		
2021	46.2%	54.9%	58.9%	61.2%	65.2%	60.9%	63.5%	62.9%	63.2%	59.2%	56.4%	54.2%
2020	59.8%	74.1%	62.5%	61.0%	72.2%	62.3%	60.8%	57.9%	55.4%	47.7%	47.2%	45.8%

Revenue Per Available Room (RevPAR) - Entire Place ADR x Occupancy. Differing from the hotel industry, "entire place" listings are considered a "room"

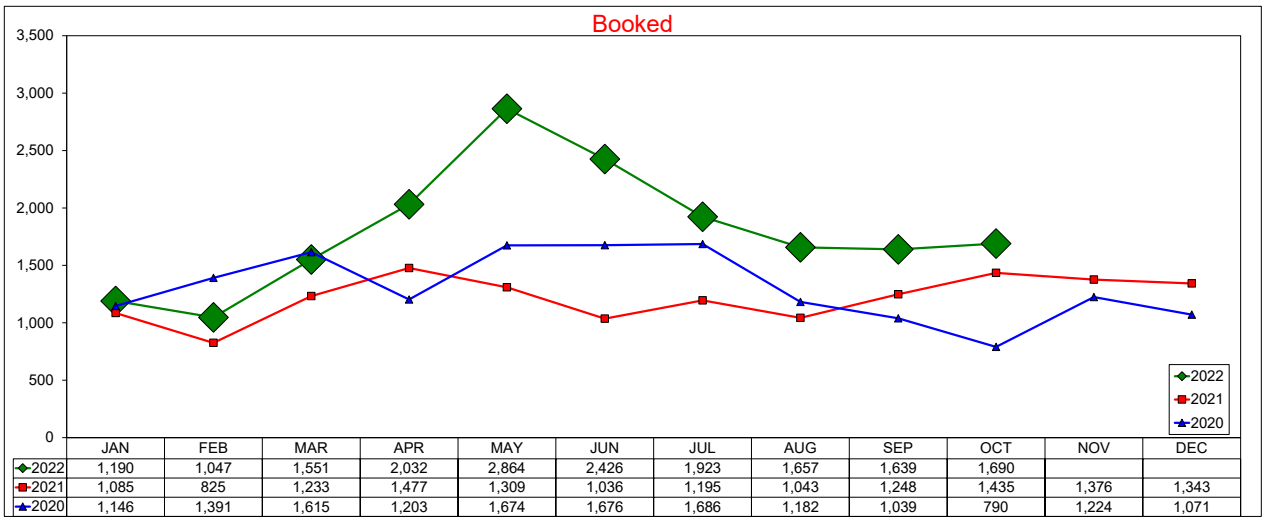


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	$56.53	$65.32	$68.99	$70.64	$82.05	$75.16	$66.65	$68.50	$64.95	$68.41		
2021	$37.63	$53.26	$55.14	$58.53	$66.33	$63.94	$67.20	$65.29	$69.21	$65.77	$67.41	$58.99
2020	$58.79	$79.26	$66.54	$64.95	$73.85	$60.26	$64.44	$57.42	$53.40	$45.25	$40.84	$38.90

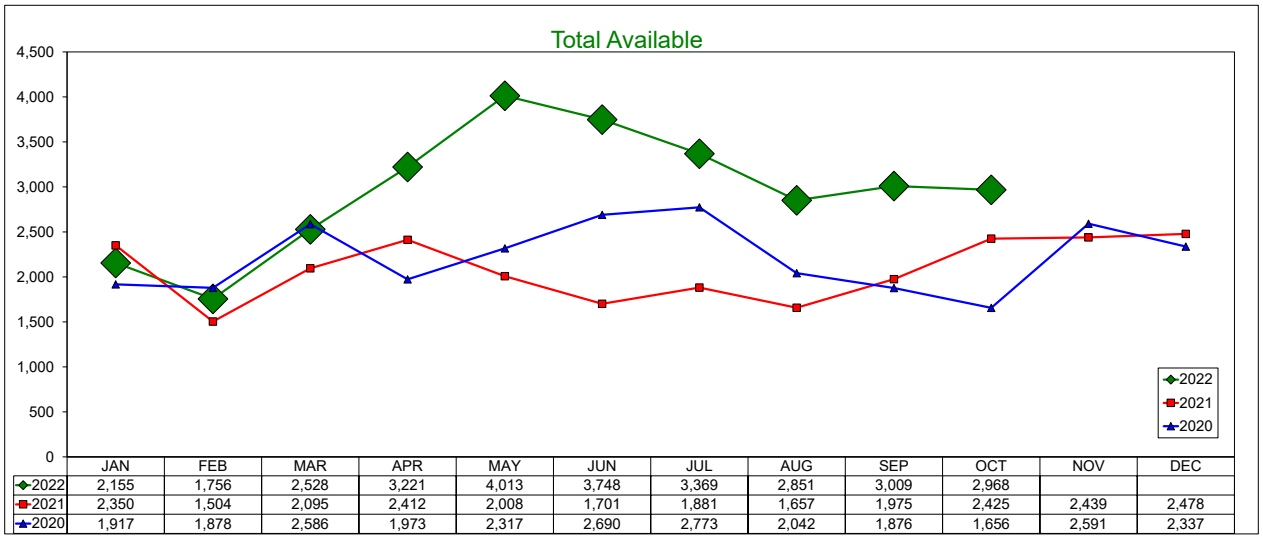
AirDNA - Room Nights - Hotel Comparable Subset

October 2022

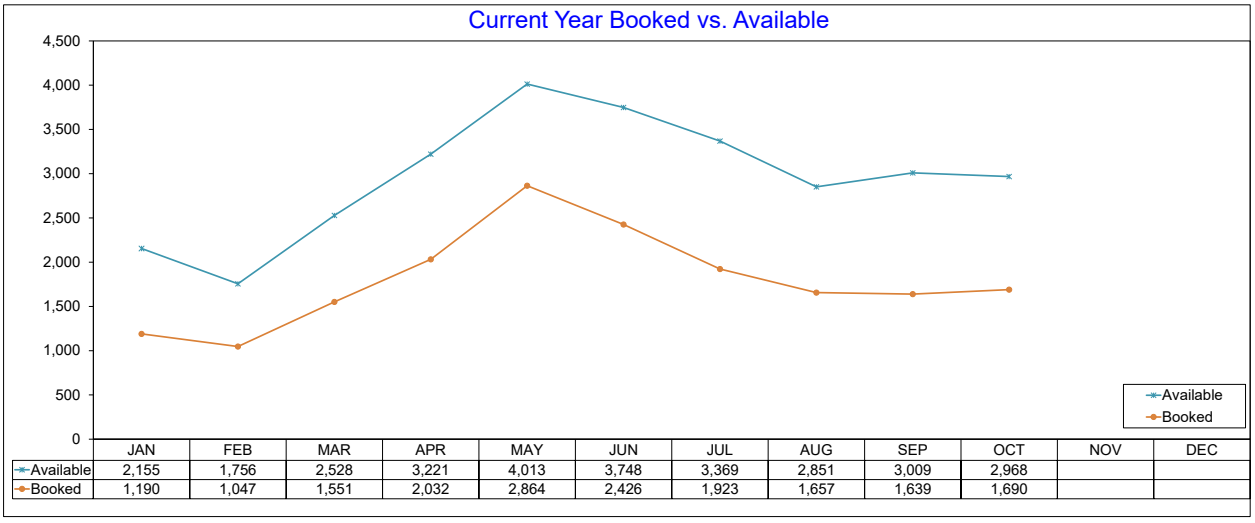
Same as Listing Nights, due to the 1:1 relationship for hotel comparable rooms being 1-bedroom or studio



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	1,190	1,047	1,551	2,032	2,864	2,426	1,923	1,657	1,639	1,690		
2021	1,085	825	1,233	1,477	1,309	1,036	1,195	1,043	1,248	1,435	1,376	1,343
2020	1,146	1,391	1,615	1,203	1,674	1,676	1,686	1,182	1,039	790	1,224	1,071



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	2,155	1,756	2,528	3,221	4,013	3,748	3,369	2,851	3,009	2,968		
2021	2,350	1,504	2,095	2,412	2,008	1,701	1,881	1,657	1,975	2,425	2,439	2,478
2020	1,917	1,878	2,586	1,973	2,317	2,690	2,773	2,042	1,876	1,656	2,591	2,337

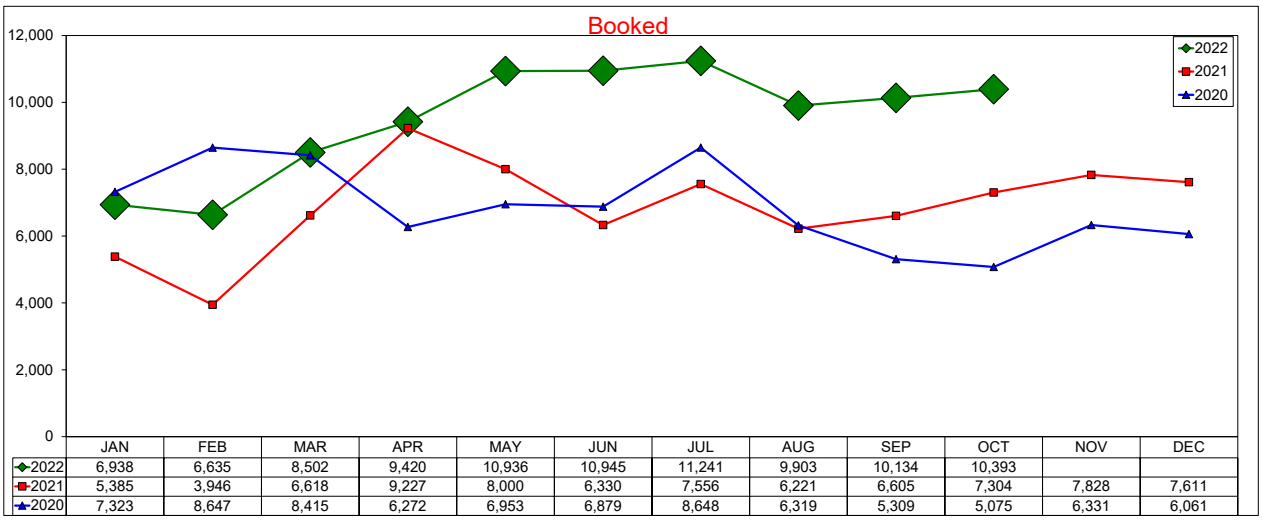


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Available	2,155	1,756	2,528	3,221	4,013	3,748	3,369	2,851	3,009	2,968		
Booked	1,190	1,047	1,551	2,032	2,864	2,426	1,923	1,657	1,639	1,690		

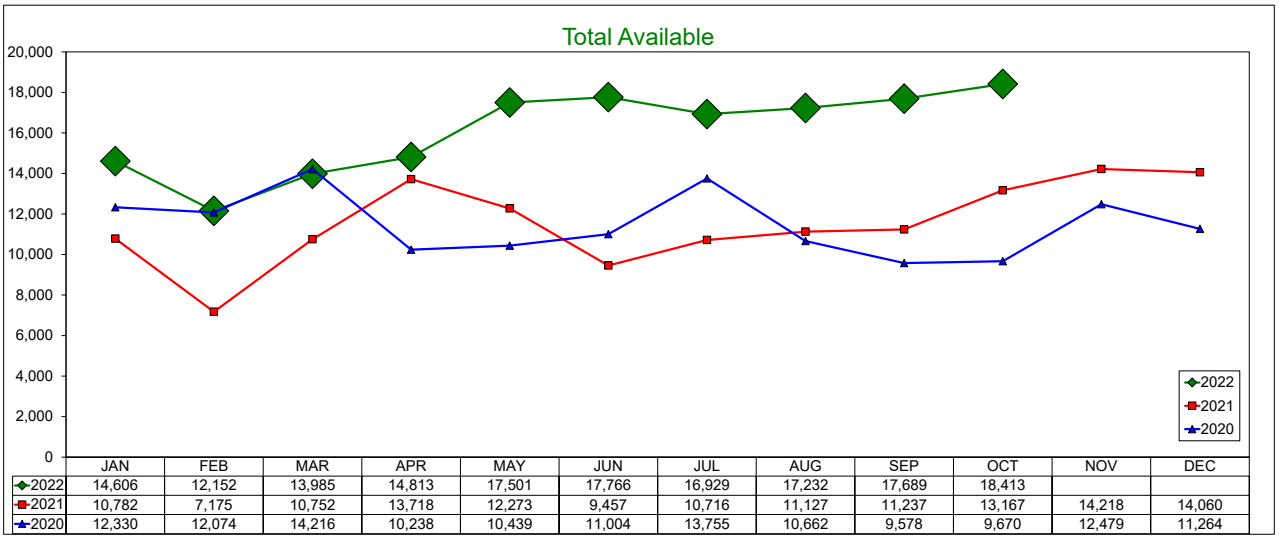
AirDNA - Room Nights - Entire Place

October 2022

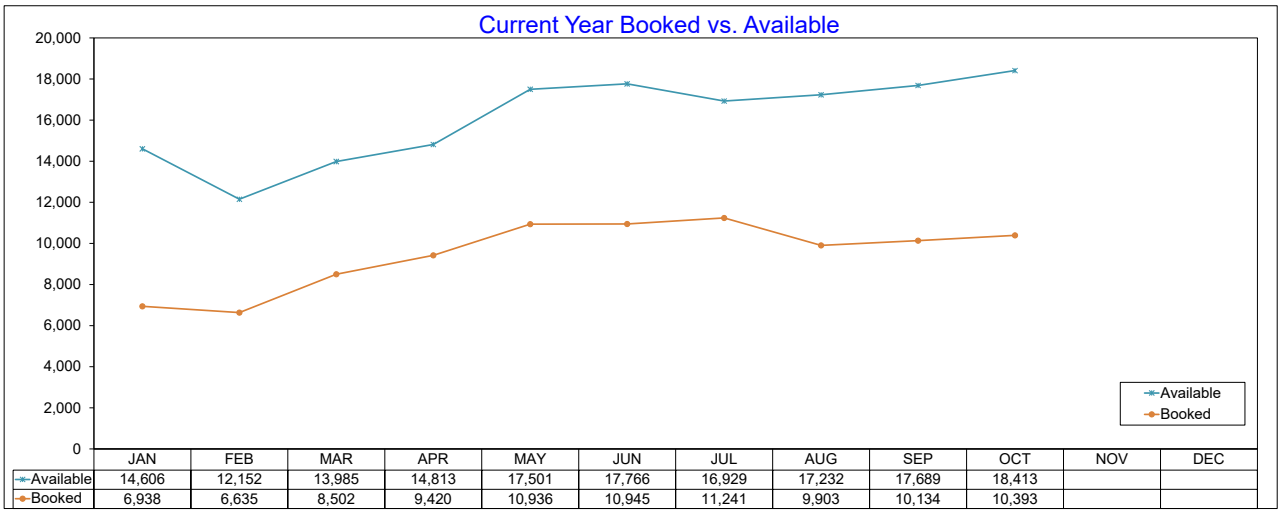
Listing Nights multiplied by the number of bedrooms in each listing



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	6,938	6,635	8,502	9,420	10,936	10,945	11,241	9,903	10,134	10,393		
2021	5,385	3,946	6,618	9,227	8,000	6,330	7,556	6,221	6,605	7,304	7,828	7,611
2020	7,323	8,647	8,415	6,272	6,953	6,879	8,648	6,319	5,309	5,075	6,331	6,061



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	14,606	12,152	13,985	14,813	17,501	17,766	16,929	17,232	17,689	18,413		
2021	10,782	7,175	10,752	13,718	12,273	9,457	10,716	11,127	11,237	13,167	14,218	14,060
2020	12,330	12,074	14,216	10,238	10,439	11,004	13,755	10,662	9,578	9,670	12,479	11,264



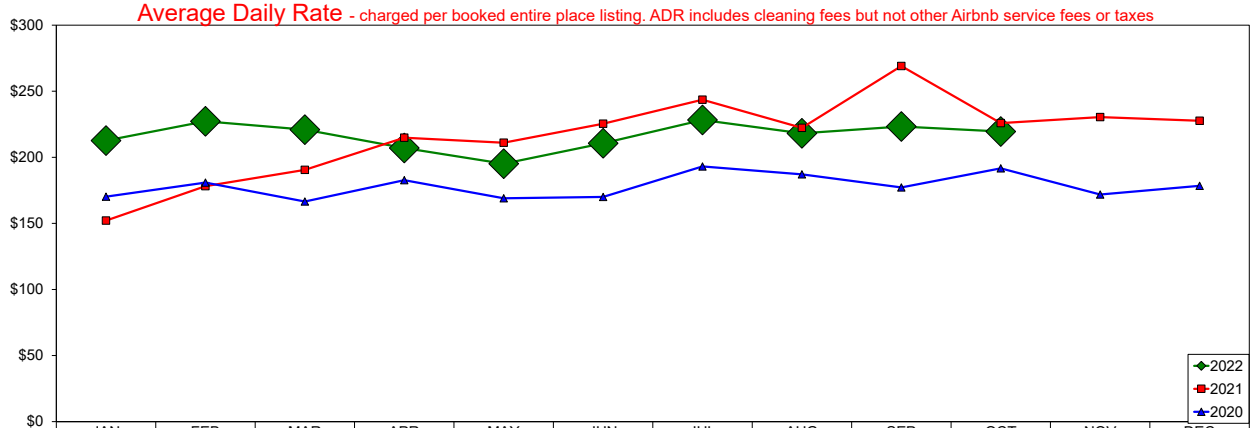
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Available	14,606	12,152	13,985	14,813	17,501	17,766	16,929	17,232	17,689	18,413		
Booked	6,938	6,635	8,502	9,420	10,936	10,945	11,241	9,903	10,134	10,393		

AirDNA - Entire Place

October 2022

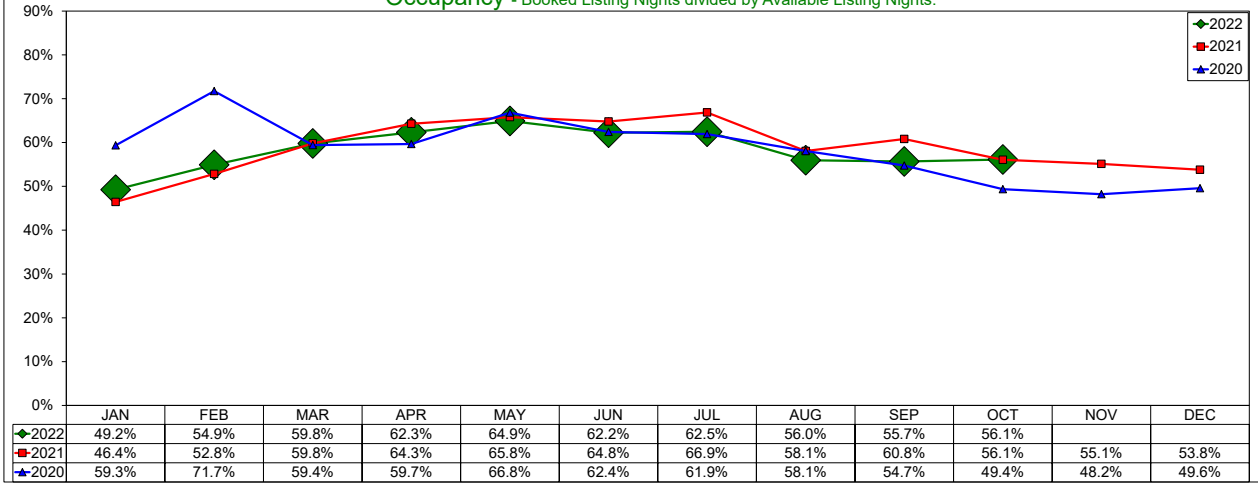
Entire Place (one or more bedroom) Rentals - Excludes Shared Rooms & Private Rooms

Average Daily Rate - charged per booked entire place listing. ADR includes cleaning fees but not other Airbnb service fees or taxes



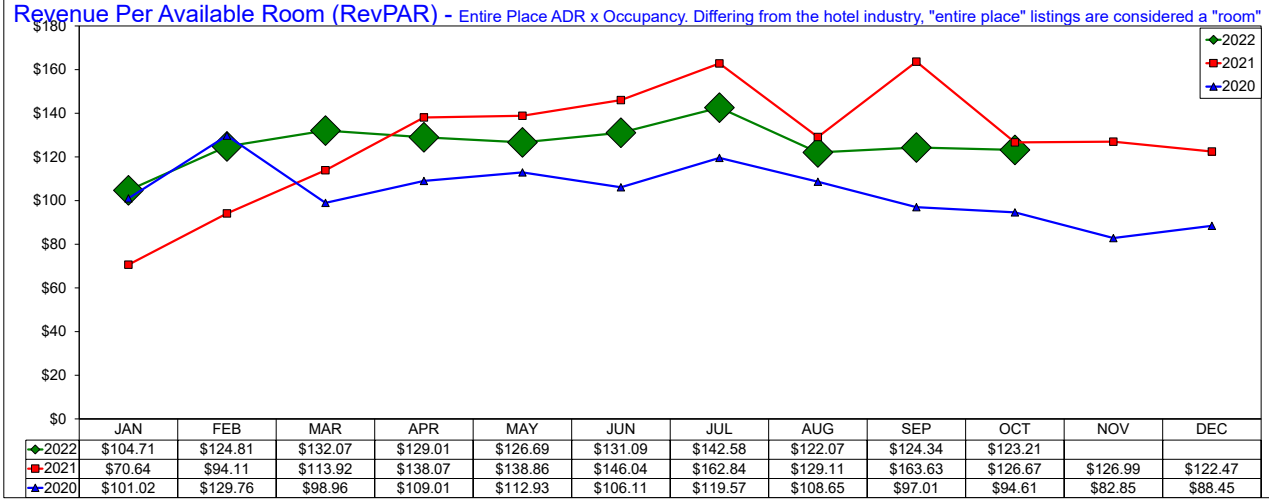
	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	$212.65	$227.23	$220.94	$207.03	$195.15	$210.66	$228.24	$218.17	$223.32	$219.55		
2021	$152.13	$178.14	$190.52	$214.81	$211.07	$225.42	$243.57	$222.33	$269.08	$225.91	$230.42	$227.67
2020	$170.21	$180.89	$166.55	$182.68	$168.99	$170.01	$193.10	$187.08	$177.19	$191.68	$171.86	$178.42

Occupancy - Booked Listing Nights divided by Available Listing Nights.



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	49.2%	54.9%	59.8%	62.3%	64.9%	62.2%	62.5%	56.0%	55.7%	56.1%		
2021	46.4%	52.8%	59.8%	64.3%	65.8%	64.8%	66.9%	58.1%	60.8%	56.1%	55.1%	53.8%
2020	59.3%	71.7%	59.4%	59.7%	66.8%	62.4%	61.9%	58.1%	54.7%	49.4%	48.2%	49.6%

Revenue Per Available Room (RevPAR) - Entire Place ADR x Occupancy. Differing from the hotel industry, "entire place" listings are considered a "room"

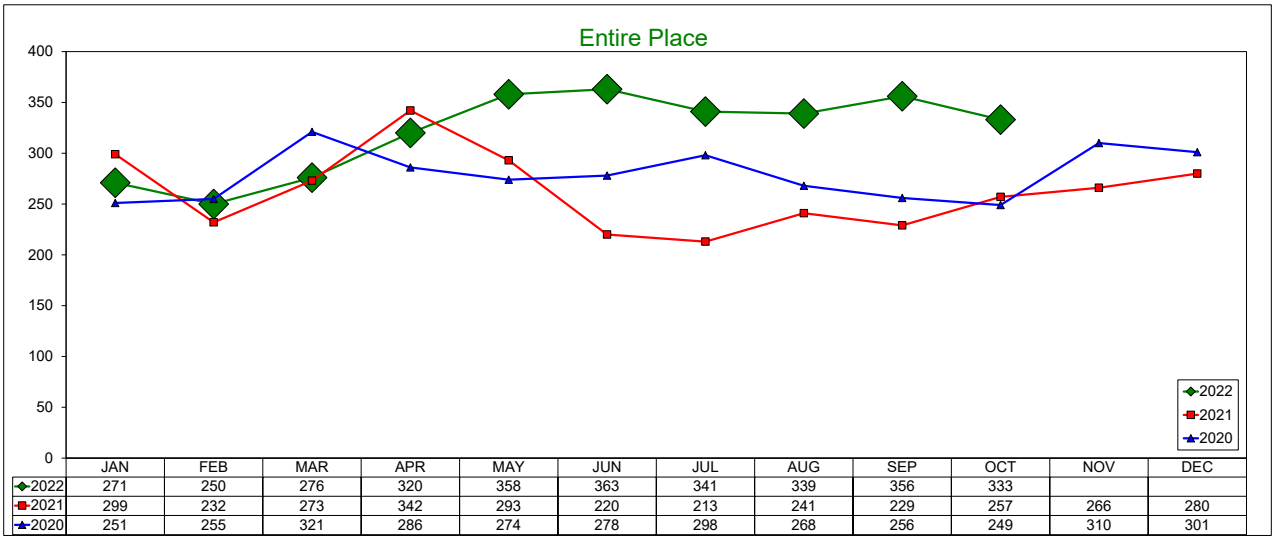


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	$104.71	$124.81	$132.07	$129.01	$126.69	$131.09	$142.58	$122.07	$124.34	$123.21		
2021	$70.64	$94.11	$113.92	$138.07	$138.86	$146.04	$162.84	$129.11	$163.63	$126.67	$126.99	$122.47
2020	$101.02	$129.76	$98.96	$109.01	$112.93	$106.11	$119.57	$108.65	$97.01	$94.61	$82.85	$88.45

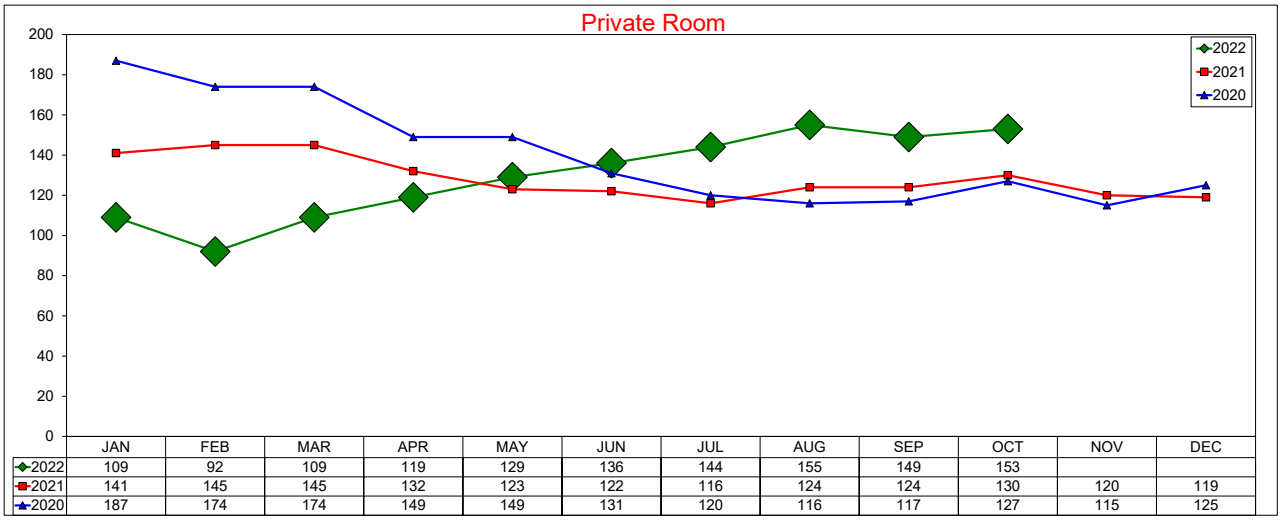
AirDNA - Total Available Listings

October 2022

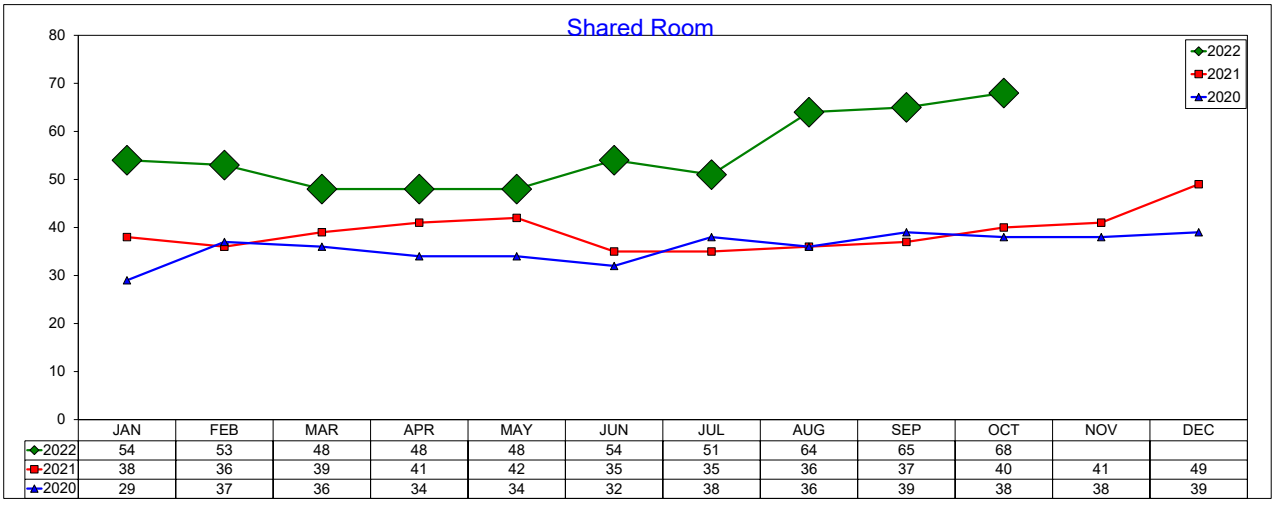
The count of Airbnb listings that were advertised for rent during the month or had a booked day in the month



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	271	250	276	320	358	363	341	339	356	333		
2021	299	232	273	342	293	220	213	241	229	257	266	280
2020	251	255	321	286	274	278	298	268	256	249	310	301



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	109	92	109	119	129	136	144	155	149	153		
2021	141	145	145	132	123	122	116	124	124	130	120	119
2020	187	174	174	149	149	131	120	116	117	127	115	125

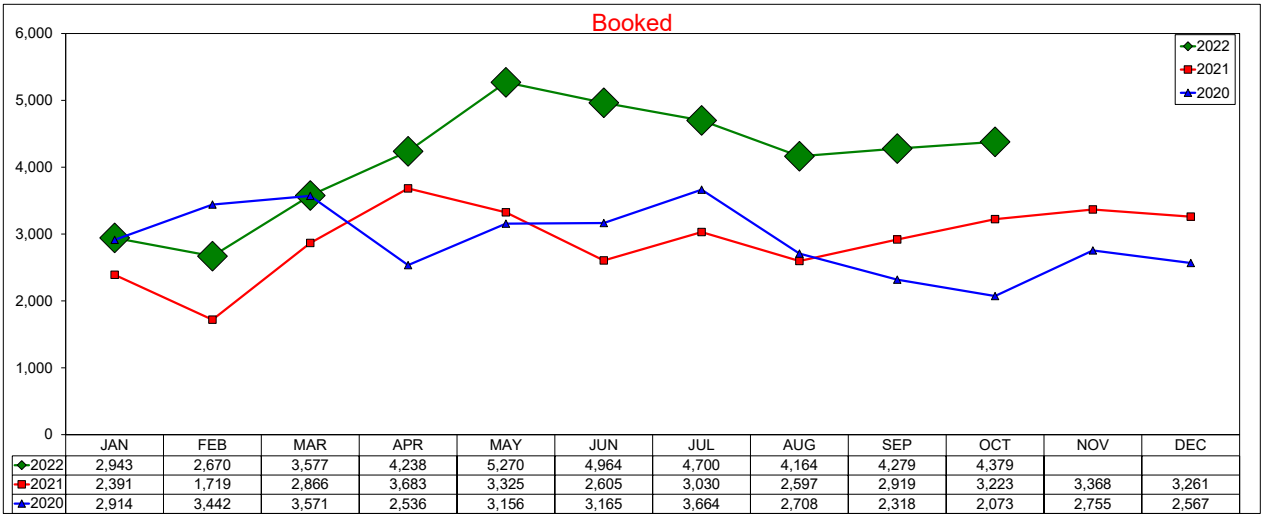


	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	54	53	48	48	48	54	51	64	65	68		
2021	38	36	39	41	42	35	35	36	37	40	41	49
2020	29	37	36	34	34	32	38	36	39	38	38	39

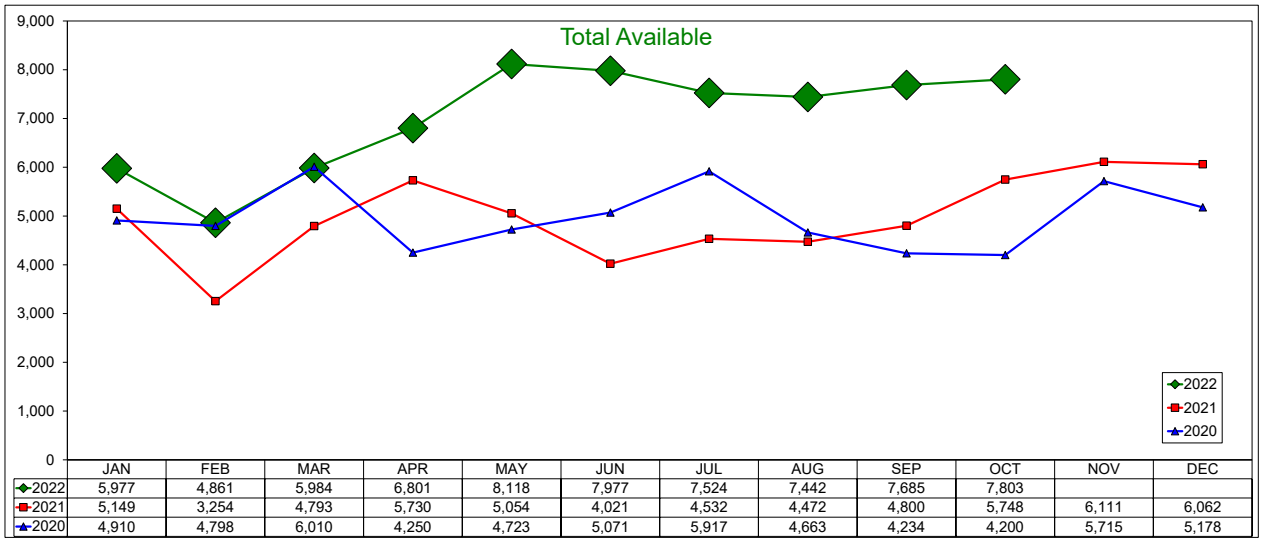
AirDNA - Listing Nights

October 2022

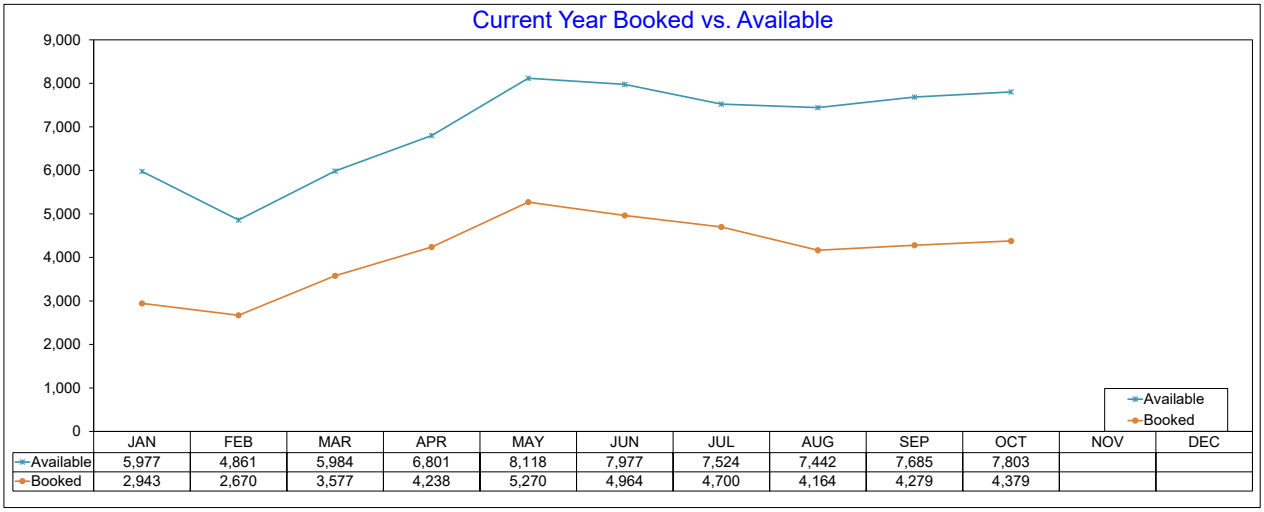
The sum of all listings that were available for rent, and had at least one booking during the month



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	2,943	2,670	3,577	4,238	5,270	4,964	4,700	4,164	4,279	4,379		
2021	2,391	1,719	2,866	3,683	3,325	2,605	3,030	2,597	2,919	3,223	3,368	3,261
2020	2,914	3,442	3,571	2,536	3,156	3,165	3,664	2,708	2,318	2,073	2,755	2,567



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
2022	5,977	4,861	5,984	6,801	8,118	7,977	7,524	7,442	7,685	7,803		
2021	5,149	3,254	4,793	5,730	5,054	4,021	4,532	4,472	4,800	5,748	6,111	6,062
2020	4,910	4,798	6,010	4,250	4,723	5,071	5,917	4,663	4,234	4,200	5,715	5,178



	JAN	FEB	MAR	APR	MAY	JUN	JUL	AUG	SEP	OCT	NOV	DEC
Available	5,977	4,861	5,984	6,801	8,118	7,977	7,524	7,442	7,685	7,803		
Booked	2,943	2,670	3,577	4,238	5,270	4,964	4,700	4,164	4,279	4,379		